



Return

Doonesbury's 'Uncle Duke' returns as the 53rd hostage — A2



Books

Hagerman woman finds rare books in all sorts of places — B1

SUPER BOWL
XV

It's super

80,000 yellow ribbons will be handed out at Super Bowl — D14

The Times-News

76th year, No. 25

Twin Falls, Idaho

Sunday, January 25, 1981

50¢

Red carpet out for 52 heroes

By United Press International

Across the nation millions of Americans mapped out festive celebrations to welcome the former hostages home today from their 44-day nightmare. The homecoming celebrations have taken on the intensity of the Fourth of July and Memorial Day rolled into one. Congress has moved to declare Thursday a special day of thanksgiving to honor the freed 52 hostages and five schools in Oak Lawn, Ill., will be closed Monday to commemorate the release.

The homecoming begins today when all 52 of the freed hostages will be flown from the military hospital at Wiesbaden to Stewart Airfield, north of the U.S. Military Academy at West Point. The planes are tentatively expected to arrive about 1 p.m. MST. One of the 52 — Marine Sgt. Donald

Hohman — had planned to stay behind in Germany where his wife, Anna, works as a nurse, but announced today that after "some discussion" he would return with the other hostages for celebrations in the United States, before returning later in the week to Germany. Meanwhile, the families of the hostages began gathering Saturday at a yellow-ribboned hotel in suburban Arlington, Va., awaiting a morning visit today with President

Reagan and then a plane trip to the U.S. Military Academy at West Point, N.Y., to welcome home their loved ones. All other hotel guests were asked to check out and reporters were barred from the premises. Hotel employees hung a huge yellow ribbon — actually hundreds of bed sheets sewn together — around the middle of the hotel. The government is paying the transportation and housing costs of

all immediate family members who want to greet the former hostages at West Point and attend formal welcoming ceremonies in Washington Tuesday. The freed hostages were involved in "selecting" the family members they wished to see at West Point and in Washington, the State Department said. The formal welcoming ceremonies in Washington, including a motorcade along Reagan's inaugural

parade route, also were approved by the former captives. "After discussions with the returns and the doctors (in Wiesbaden), it is our feeling this program is appropriate and will give everyone a chance to honor them," Dyess said. "It is one in which every member of the group can tolerate." The hostages will spend two days of absolute privacy with their families at a joyous — and what is sure to

• See HOSTAGES Page A3



Twin Falls deputy clerk Janet Brauer collects the \$10 marriage license fee from Randy Matney and Debbie Ellis

Marriage license laughs keep her going

By SUSAN GALLAGHER
Times-News writer

TWIN FALLS — Altar-bound couples get down to brass tacks when they meet Janet Brauer. As a Twin Falls County deputy clerk issuing marriage licenses, Brauer has helped a share of the Magic Valley's marrying couples grasp a few fundamentals of matrimony — such as how to spell the name of one's future spouse. "You'd be surprised," she said, "I've had couples come in where one couldn't spell the name of the other." Brauer said she's also stymied a mother who wanted some help getting the facts on her future son-in-law. The mother was upset about Idaho no longer requiring a blood test once used to detect venereal disease among license applicants. "She was going to meet the groom for the first time at the wedding," Brauer said, "and she told us she wanted to find out just what her daughter was marrying."

From behind her counter on the second floor of the Twin Falls County Courthouse, Brauer has observed the affectionate, the pre-maritally estranged, the anxious and the apparently bored. "The older people are actually the cutest," she said. "They're often the most affectionate, the most talkative." In the last few months, she added, there has been a steady flow of older couples seeking licenses. "Some people who come in act very bored," she said, "like this is the last place they want to be." Now and then she serves young couples accompanied by pressuring parents. New era applicants include people who have been living together and have children in tow when they arrive for a license. Brauer said she's served a few female applicants who reply they're already pregnant when she tells them Idaho requires rubella inoculations to reduce the likelihood of birth defects. "I just tell them they need the shot anyway," she said. May and June bring a surge of applications, and winter

is the slowest period, said Brauer, who's been issuing licenses for two years. People arrive in all descriptions of dress, she said, including traditional wedding clothes. "It's rare, but sometimes a couple will come in all dressed up, and they'll have others with them carrying flowers and dressed nice," she said. Idaho no longer requires license applicants wait a certain period of time before getting married. Some people are sensitive about revealing age, she said, and taking official steps toward marriage unsettles others to the point that they forget such information as where they were born. Nobody's forgotten the \$10 license fee, Brauer said, but the county's received a few bad checks as payment. For some people, the county clerk's office is where the truth painfully unfolds. "They can fill out the forms separately," Brauer said. "We've had instances of one person coming in, taking care of the paperwork and leaving the money with us. And then the other one just never shows up."

War alert was given over Iran

NEW YORK (UPI) — Former national security adviser Zbigniew Brzezinski told the Pentagon to prepare for military action in Iran after Tehran demanded \$24 billion for release of the American hostages, Newsweek reported Saturday. The magazine said that fact may have been learned by the Soviet Union and led Moscow to report just before the hostages were released that the United States was using the crisis as a pretext for using military force against Iran. Brzezinski had told the Pentagon to be prepared either for a naval blockade of Iran in the Persian Gulf or even a second rescue mission as a precaution because of faltering hostage negotiations once Iran had issued the money demand, Newsweek said. At one point earlier in the crisis, after Khomeini threatened to put the hostages on trial, the United States warned Iran that any trials would lead to war, the magazine said. It quoted a U.S. official, "We left no doubt that there would be a war if they put the hostages on trial. Within 24 hours they stopped talking about trials." It also said the Carter administration was worried that the militants would discover intelligence operatives among the hostages and that they would be tried. But administration officials were relieved at the release of 13 black and women hostages shortly after the takeover Nov. 4, 1979, Newsweek said, because one of those released was indeed an agent.



Today — Our special section on business

How did the Magic Valley economy fare in 1980? What is the outlook for 1981? The Times-News presents in-depth answers to those questions today with the publication of a special 24-page 1981 Business Review and Forecast edition. The four-section special edition examines business and industry, agriculture, finance and real estate and construction in the Magic Valley. The edition represents two months of planning, research, interviews and writing by the Times-News editorial department.

Lawmakers wrestle with limited funding

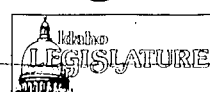
Wrap-up of budget hearings highlights Legislature's week

By LARRY SWISHER
Times-News writer

BOISE — This week at the Idaho Legislature, the Joint Finance-Appropriations Committee will wrap up its hearings on state agency budgets.

Also in the week to come, educators and college presidents will be back before the legislators for the third week in a row as they wrestle with ways to save money on the largest state budget.

Three hearings on issues in education will be held by the Senate and



House education committees starting Monday with the topics of duplicate courses in higher education and junior college funding. College of Southern Idaho President James Taylor of Twin Falls will speak. The state's displaced homemakers program will lead off the second education hearing on Wednesday with a presentation by Rita Larom,

director of the Center For New Directions at CSI. (See related story page B1). Other subjects to be covered that day are intercollegiate and high school athletics and reorganization and consolidation of school districts. Hansen School Board Chairman Robert Pettigrove will address the committees on the latter subject. Friday the committees will take up funding for handicapped children and possible excess administration in Public Schools. On Monday opponents of the Sagebrush Rebellion from all over the state will rally at noon on the Capitol

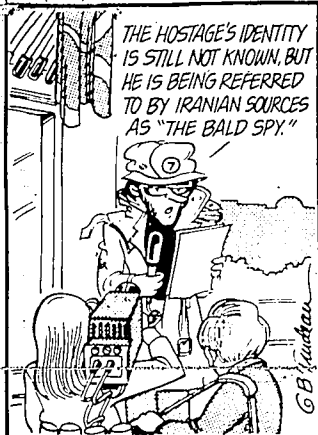
steps to demonstrate their position to Idaho lawmakers. Save Our Public Lands Inc. planned the rally and has mounted an anti-rebellion petition drive, but the Legislature has been preoccupied with budget matters and Sagebrush Rebellion legislation has yet to surface. The Joint Finance-Appropriations Committee has been listening to pleas for money daily since Jan. 5 and must wait for direction from the rest of the Legislature before starting to set appropriations for them. A host of ways to save money have been discussed, including freezing salaries of state employees and

public school teachers, ending state support for kindergartens and closing Lewis Clark State College. Monday the group will hear requests for funds from the Judicial branch of government, the Legislative Council, the Joint Committee itself, and the Department of Lands. The two houses of the Legislature are beginning to face votes daily as proposed legislation and other measures move through the lawmaking process. The House of Representatives Monday will have before it the question of whether to raise salaries for legislative attaches and others.

Good morning!

Agri-Business	A7-8
Classified	C1-7
Dear Abby	D5
Idaho	B5
Magic Valley	B1
North Valley	B3-4
Obituaries	B2
Opinion	A4
People	A6
Sports	D1-4
Valley Life	D5-6
Weather	A2

Damaged pages



'Duke' returns from Iran Jan. 26. When last seen (right) he was negotiating his own release

The 53rd hostage

Doonesbury comic's 'Uncle Duke' was also trapped in Iran

FAIRWAY, Kan. (UPI) — Uncle Duke, the hard-living, drug-taking counter-culture hero of the comic strip "Doonesbury," is alive and well and probably stoned somewhere in Wiesbaden, Germany. Duke, the self-acclaimed ambassador with an affinity for white shark-skin suits and cigarette holders, was last seen by Doonesbury readers on Sept. 7, 1979, facing an Iranian firing squad. "Five hundred thousand dollars in gold!" the Iranian executioner shouted. "Two hundred and fifty thousand dollars! And that's my final offer," answered Duke. Since that final panel, Duke has been officially proclaimed dead, his Aspen estate probated to Zeke the caretaker and, Honey, his Chinese girlfriend, has taken

up international studies at Georgetown University. But Doonesbury creator Garry Trudeau will be returning the irrepressible Duke to his syndicated comic strip Monday in a three-week sequence. Duke, characterized by Iranian dispatches as "the bald spy," will be the 53rd American hostage. "Over the last year and a half, we've received an inordinate number of letters and phone calls about the whereabouts of Uncle Duke," said Lee Salem, editorial director of Universal Press Syndicate, which distributes "Doonesbury" to 650 daily newspapers and 300 Sunday papers. "Strangely enough, this irascible character has generated a large following among 'Doonesbury' fans," he said.

Chinese court sentences widow of Mao to death, then suspends it

PEKING (UPI) — China's special court Sunday sentenced Jiang Qing to death for crimes of treason but immediately suspended the sentence. Mao Tse-tung's widow was instead condemned to solitary confinement and hard labor for the rest of her life. Zhang Chunqiao, a member of the "Gang of Four" along with Jiang and her chief supporter during the decade-long Cultural Revolution, received a similar sentence. The court ruled that the sentences would begin from the day each defendant was arrested. In the case of several of them this was 10 years ago and in the case of Jiang and the Gang of Four it was more than four years ago. The death sentences of Jiang, 66, and Zhang Chunqiao were suspended for two years, during which the special court could still decide to execute them unless they change their attitude and cooperate "through hard labor" with their captors. Several leaders reportedly argued for her immediate execution for crimes such as murder, torture and persecution allegedly committed during the decade-long Cultural Revolution.

But others said that would only make Jiang a martyr to extremists and moreover it would be unseemly and politically too explosive to execute the widow of the founding father of Communist China. The other eight defendants in China's political trial of the century, which lasted for nearly two months, received sentences ranging from 16 years to life imprisonment. Because of the advanced age of most of the defendants, the sentences virtually assured that none of them would ever again be free men and would die in jail.

Millions of Poles stay home following Walesa's appeal

WARSAW, Poland (UPI) — Heeding a personal appeal from independent labor leader Lech Walesa, millions of Polish workers defied the government and stayed away from their jobs Saturday to press demands for a five-day, 40-hour work week.

previous union-declared work-free Saturday, Jan. 10. Solidarity headquarters said the action was "much better organized" than Jan. 10.

RECYCLE

YOUR NEWSPAPER. HELP KIWANIS HELP KIDS TAKE YOUR PAPERS TO SMITH'S LOT, BUTTERY'S FOODS LOT OR ALBERTSON'S LOT SERVICE ANNOUNCEMENT OF THE TIMES-NEWS

Sunday briefing

Insulin mixup reported

PRINCETON, N.J. (UPI) — Because of a packaging error, E.R. Squibb and Sons Inc. Saturday urged diabetics using the company's U-100 NPH insulin to make sure they received the proper drug. A Squibb spokesman, said three boxes marked U-100 NPH insulin were found to contain regular U-100 insulin when the cartons were opened at a hospital in San Francisco. "U-100 NPH insulin is long-acting and is taken only once a day by diabetics. Regular U-100 insulin is taken three or four times a day. Squibb asked all users of the U-100 NPH insulin to make sure each bottle bears the proper label, with a bold letter 'N'." In the event of a mixup, users should return it to their local pharmacy for exchange. If a patient has used the wrong type, he should notify his doctor immediately.

Colombian authorities already have said they "will not make any deal" with the group, the same U.S. Embassy in Bogota and held 20 diplomats hostage for 61 days last year.

Frost marries Sellers' widow

LONDON (UPI) — Television personality David Frost married Lynne Frederick, Peter Sellers' widow of six months, in a secret ceremony Saturday at a tiny English country church, the minister who performed the service said. Rev. Charles Ralph, recorder at St. Peter's Church in the tiny village of Theberton in Suffolk, southeast England, said: "They both looked very happy."

Worker digs up ball of fire

KANSAS CITY, Mo. (UPI) — Much to his alarm, a railroad worker dug into the ground at the Kansas City railroad yards Friday and came up with a ball of fire. To make matters worse, the bigger the hole he dug the more flames would spout from the earth. The flammable soil is the result of a two-car collision seven days ago that allowed thousands of gallons of highly-volatile pentane to soak in the ground.

Terrorists' demands rejected

BOGOTA, Colombia (UPI) — The U.S. Summer Institute of Linguistics Saturday rejected the demands of leftist guerrillas who threatened to execute a kidnapped American employee if it fails to close by Feb. 19. An Institute spokesman said the organization will not end its operations in Colombia as demanded by the April 19th Movement as the price for the release of linguist Chester Bitterman, 28, of Lancaster, Pa.

Today's weather

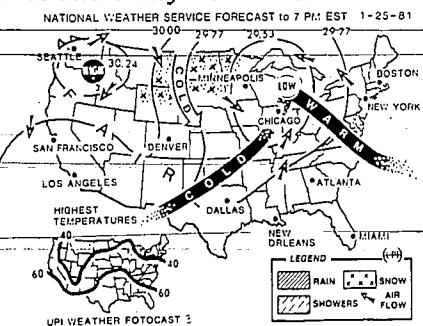
Fog, cloudy skies and chilly weather ahead

Twin Falls, Burley, Rupert, and Gooding are in the foggy areas. Partly cloudy today and Monday with areas of night and morning fog. Winds westerly 10 to 15 mph today. Overnight lows in the 20s, highs both days in the 30s. Huley, Camas Prairie, and Wood River Valley. Variable cloudiness today and Monday with night and morning fog. Overnight lows in the 20s to 25s, highs both days from mid 20s to mid 30s. Northern Nevada and Utah: Both indicate variable cloudiness and slight chance of snow showers in the north and central sections today, becoming fair Monday. Synops: Scattered snow showers continued Saturday over the mountains of north, central, and southern Idaho. The remainder of the state was cloudy except for a few Snake River plains where strong gusty winds were blowing. Both Gooding and Pocatello reported gusts near 35 mph.

ROADREPORT Idaho motorists were cautioned to watch for rolling rocks as rain and snow were reported in most areas of the state. Chains were advised on Cat Creek Summit between Mountain Home and Fairfield because of drifting snow. There were the road conditions as reported by the Idaho Department of Transportation: U.S. 95 — Oregon line-Marsing.

National

	Max	Min	Pcp
Albuquerque	61	26	...
Albany	51	26	...
Boston	35	28	...
Chicago	35	28	...
Dallas	51	26	...
Denver	65	35	...
El Paso	65	35	...
Fort Worth	65	35	...
Houston	65	35	...
Indianapolis	51	21	...



	Max	Min	Pcp
Kansas City	68	28	...
Las Vegas	68	28	...
Los Angeles	68	28	...
Memphis	67	37	...
Miami Beach	65	31	...
Minneapolis	45	19	...
Mississippi	45	19	...
New Orleans	67	25	...
New York	36	32	...
Okahoma City	78	30	...
Omaha	68	35	...
Philadelphia	40	31	...
Phoenix	51	42	...
Pittsburgh	36	26	...
Portland, Me.	50	42	...
Portland, Ore.	50	42	...
St. Louis	62	28	...
San Jose	45	25	...
San Diego	65	31	...
San Francisco	57	45	...
Seattle	46	30	...
Spokane	46	30	...
Washington	48	38	...
Burley	39	33	...
Gooding	40	34	...
Idaho Falls	35	31	...
Lewiston	40	41	...
Pocatello	37	28	...
Salmon	40	30	...
McCall	31	28	...

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Save havens?

Embassies are no longer the safest refuge

WASHINGTON (UPI) — In the past 10 years, there have been 64 incursions into diplomatic missions — violent attacks by mobs who have sacked, burned and occupied embassies and consulates around the world.

About one-third of these events — involving embassies of all countries — have occurred in the past 12 months. The concept of a diplomatic sanctuary — enshrined in the language of the Treaty of Vienna — is an endangered species, but there is nothing in sight to replace it.

"There is no long-run alternative to the idea that the host government has to protect the embassies," one State Department official said.

Nobody in the State Department — or any foreign government — wants a situation where each diplomatic mission becomes a fortress, protected by a private army. But that is nearly the case in the anarchy of present-day Lebanon.

"In the short-term," the State Department official said, "there are things you can do to provide some protection for your missions and to your people."

The most ambitious program is a \$40 million project to build "safe havens" in about 10 high-risk embassies, mainly in the Middle East. The embassies are now being rebuilt to that each will have mob-proof strong rooms which have food, water, auxiliary generators and,

most important, communication equipment.

The rooms are big enough to accommodate all the people likely to be in the embassy during working hours, including visitors in the visa sections and libraries.

The safe-havens are not designed to permit the embassy staff to hold out forever. But they can hold out for several hours against a mob, armed with small arms, and give the people inside the safe-havens, communications to the State Department and to the local foreign Ministry, to appeal for outside help.

The idea is predicated on the assumption the local government is willing to help. If that outside help is refused, as in the case of the Nov. 4, 1979 takeover of the U.S. Embassy in Tehran, the safe-haven will be surrendered.

The safe-haven idea was born when the U.S. embassy at Islamabad, Pakistan, was stormed on November 21, 1979 and the Americans retreated to a communications vault.

"It saved them, but it didn't work very well," the State Department official said. "The people almost burned up when the building was set afire."

They were able to clamber through a trapdoor to the roof, where they were able to hold out until the Pakistani government forces finally arrived. One Marine guard was shot and killed and another American

military man attached to the embassy died in the fire.

In all posts around the world, the diplomats and their families are told how to avoid dangerous situations — such as not taking the same route to work every day. Principal officers, such as the ambassador and his chief aides, are given radio communication with the embassy, and armored limousines have been standard practice for the past few years.

Facilities such as swimming pools are now being placed inside the guarded embassy compounds, where the families can have picnics without looking over their shoulder for terrorists.

Embassy staff members also are given short courses on places around the city that would also serve as safe havens, if they are caught in the open by a mob — police stations, fire houses, and friendly embassies.

Once the crowd begins to gather in front of a U.S. embassy, it is State Department policy to let the local people make the decisions on the spot.

"Sometimes tear gas can work to disperse a mob," the official said. "Other times it can incite them or they can throw the canisters back into the embassy, driving everybody out."

The attacks on embassies are not limited to American missions. Most recently, the Soviet embassy in Tehran was attacked by a mob of Afghan demonstrators. The Soviet Union protested and the Iranians responded that the Soviets were reacting in "a threatening way."

The Soviets, who had vetoed any international sanctions against Iran after the U.S. embassy takeover, had found that the situation had turned full circle.

Attention

Twin Falls

High School

Class of 1961

There will be a meeting to discuss the 20th reunion of the Twin Falls High School Class of 1961 at Ascension Episcopal Church, 210 Blue Lake Blvd. N. (Parking and entrance in rear), at 7 p.m., Monday, January 26, 1981.

Bring your 10th reunion remembrance book or address books!

Iranian exiles in Germany honor hostages, blast Iran

WIESBADEN, West Germany (UPI) — A group of Iranian businessmen, saying they represented the real nation of Iran, Saturday delivered 52 red roses to the freed American hostages at Wiesbaden Air Force hospital.

The Iranians carried signs proclaiming "Khomeini is not an Iranian" and "Real Iranians are ashamed of the hostage-taking."

"We are trying to give our words to America and to all of mankind that we are opposed to the hostage-taking," one of the group said. "We are ashamed of this incident in our history."

One man carried the old royal Iranian flag and several others passed out stickers in support of a group called the Iranian Liberation Army.

Many of the Iranians wore dark glasses and had scarves around their faces. They said they had families in Iran and feared retribution.

West German police with dogs and military guards stopped the small group of Iranians at the gates to the Air Force hospital, but a State Department spokesman later allowed one representative inside the compound with the flowers and a copy of the Rubaiyat of Omar Khayyam signed by 52 Iranians.

An Air Force sergeant took the gifts inside. None of the Iranians was allowed to meet the hostages.

The Iranian businessmen and a few wives dressed in furs said they represented 10,000 Iranians in West Germany.

"We are representing the real nation of Iran and we bring 52 roses for 52 Americans," one said. "Everybody... is very angry against the republic of Khomeini. We don't like Khomeini. We are very angry."

The Iranians said they would understand if the freed American hostages were hostile toward them.

Hostages

Continued from Page 1

be, a tearful — reunion at the academy perched along the scenic Hudson River.

"There will be no intrusions," said a State Department official.

Residents in communities close to the academy still made feverish preparations to welcome the hostages, festooning sign posts with American flags and yellow ribbons. Local school children flooded the academy with gifts for the hostages.

After the West Point reunion, the recent plan is for the hostages and their families to be flown to Washington Tuesday, where President Reagan will greet them at the White House, officials said.

Reagan will host the former hostages and their relatives at a formal reception on the South Lawn, sources said.

White House chief of staff James Baker said, "We feel that whatever ceremony there is should be dignified, should be quiet."

Those attending the White House reception on the South Lawn Tuesday will include the ambassadors of five countries who played a significant role in cooperating with the

United States during the hostage ordeal. Britain, Algeria, Switzerland, Canada, and Germany.

Dyess said other countries assisted the United States during the crisis, but wished their cooperation to remain anonymous.

New York Mayor Edward Koch sent invitations to the hostages for the "biggest ticker-tape parade in history." Because — old-fashioned ticker tape has been made largely obsolete by computers, city officials have said they may have to distribute several tons of confetti to distribute along the proposed 5-mile parade route.

In Washington, the House Friday gave final congressional approval to a resolution declaring Jan. 29 as a day of thanksgiving to honor the returned hostages. The resolution, approved by the Senate Thursday, declares Jan. 29 "a day of thanksgiving to honor our safely returned hostages, and that Americans participate in services in places of their own choosing on that date, as already called for by churches, synagogues, and mosques across this country."

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Editorials

The members of the editorial board and writers of editorials are Noel Hopp, Larry Swisher and William E. Howard

Reagan is off and running

Ronald Reagan isn't wasting any time in taking on the federal bureaucracy.

Granted, the cutbacks he announced last week — 15 percent cut in travel, 5 percent reduction in contracting for studies, a moratorium on some furniture and equipment purchases among them — may not add up to a great deal when one considers the magnitude of federal government spending.

But it is critical that Reagan establish an early tone of his intentions, and that he appears to be doing.

His first action was to freeze all government hiring and by so doing he fulfilled a campaign pledge. He also has let it be known that federal managers better be casting a wary eye toward expenses and spending.

To accomplish reductions in regulations and red tape, Reagan has established a special task force to recommend specific cutbacks. In naming George Bush to head that task force, Reagan also is saying he intends to make more use of the vice president. Bush is equal to the task.

So in less than one week into the Oval Office, Reagan has taken the bull by the horns.

In another matter, the president deserves commendation for naming former president

Jimmy Carter as a special envoy to greet the 52 Americans freed by Iran. In so doing Reagan is allowing Carter to leave office in high spirits and with the sense that he accomplished something magnificent in the waning days of his administration.

As a president, Carter had many faults but lack of concern for the hostages was not one of them. He suffered long and hard as the burden fell on his shoulders. Through his persistence an agreement was reached.

Some may criticize the agreement with Iran but remember that today those 52 citizens will return home. Carter accomplished a breakthrough even though the Iranians deprived him of total satisfaction right to the end.

Although on opposite sides of the political fence, Reagan showed he has great compassion for his fellow man. It would have been easy to send Carter packing off to Plains and for Reagan to grab the spotlight in the ex-hostages' return.

It was a gesture in tribute to Carter's efforts and rightfully so.

It also was another example to the rest of the world of how well this democracy works.



Art Buchwald

The real estate panic

© Los Angeles Times Syndicate

Several weeks ago, the stock market went into a panic when a man in Florida, who runs a private service for investors, called up 3,000 of his clients and told them to sell all their stock.

The next morning, Wall Street was in a panic and everyone was selling. Apparently, thousands of sane, educated people, who handle billions of dollars of investments, got caught up in the selling fever at the same time. And people all over America started wondering if one man could make so many billions in one day.

I have this nightmare that early one morning I am going to get a phone call from a real estate broker, Longworth, who says, "Sell your house right away. The price is going to tumble."

"But you told me two days ago it was going to go up!"

"Don't ask questions. I've been studying the classified ads and it's time to bail out."

"I want to see my wife and say, 'We have to sell the house.'"

"When?" she wants to know.

"Right now. I just got a call from Longworth and he says we have to sell immediately, or we'll lose our shirts."

I'll go down into the basement and make a "For Sale" sign. You clean up the house and repaint the kitchen.

"At four o'clock in the morning?"

"We have to move fast before other people in the neighborhood are tipped off."

I put on my bathrobe, and go down to the cellar and nail a piece of plywood onto a stake, and paint "For Sale" in large black letters.

My wife is on the ladder, painting the ceiling. "Hurry up," I tell her, "before it's too late."

Where are we going to live if we sell the house?

"Don't ask stupid questions. We've got to get rid of this place before the market collapses."

At five o'clock in the morning I'm driving the "For Sale" sign into the ground.

My neighbor Ewing hears me and comes out on his bathrobe. "What the hell are you doing?"

"I say, 'I'm only telling you this because I'm your friend. The real estate market is going to collapse as soon as the market opens this morning. I got it on the hot line from my broker, and he hasn't been wrong since I subscribed to his service.'"

Ewing says, "Thanks for telling me," and rushes back into his house to make a "For Sale" sign. Apparently, he tells Sullivan, who lives next door, and Sullivan is soon out nailing a "For Sale" sign on his door. A few minutes later, Symington has one on his house, and so does Caritz, Connolly, Seigel and Winston.

Word sweeps like a brushfire through the neighborhood. The Tower Apartments, the Westchester and the Colonnade also put up "For Sale" signs, and by the time the real estate markets open in the morning, everyone is standing in front of his house or apartment building, waiting to sell. As each hour passes, every homeowner keeps lowering his price. Houses that people wouldn't have sold for \$200,000 are now going for \$125,000. Then they drop to \$90,000, \$80,000, \$70,000. But there are still no takers.

Guggenheim, in desperation, offers to sell me his house for \$50,000, completely furnished, but I offer to sell him mine for \$40,000, and he says he'll take it.

In my nightmare I move into a Holiday Inn and get a call from Longworth, who says, "Well, was I right or was I wrong?"

"You couldn't have been more right. I've never seen the real estate market in this town take a nose dive like this. The reason I managed to sell out at \$40,000."

"That was not the way it was in early December when Democrats fought unsuccessfully to keep the Senate from accepting a notice of the challenge."

Then came two events that helped allow the issue to become less political.

The attorney general said if the Senate tossed out Peavey, his replacement would probably be appointed by the governor and come from the party of the District 27 incumbent, Jack Bell, a Democrat.

So much for a veto-proof Senate.

Then hearings in Blaine County in December made it apparent to many people the challenge was doomed by lack of proof.

All agreed changes in the voter laws will be the legacy of the challenge to the state, but how much more restrictive the requirements should become is a long-standing,



Letters

Abortion position

Editor, Times-News:
The March of Dimes Birth Defects Foundation is in the middle of its annual Mothers March.

During this campaign each year it is quite apparent that the people in the Magic Valley are sincerely interested in the well being of the children of tomorrow. Mothers March chairperson, Laurie Wagner, has been contacting possible volunteers to aid in the organization of this drive, and it has become apparent that there is a misunderstanding concerning the March of Dimes stand in the abortion issue. Because of this misconception I would like to inform the readers of the official stand of the March of Dimes.

The March of Dimes Birth Defects Foundation defines a birth defect as an abnormality with structural functions or metabolism due to prenatal causes. It may be genetic and/or environmental in origin. It is the policy of the March of Dimes that the role of physician and other health personnel involved in prenatal diagnosis is to provide scientific information and a clear objective explanation of the results and their consequences to the family. Regardless of the personal opinion of such physician and health personnel, giving directive advice concerning abortion in individual cases is contrary to the position of the March of Dimes.

All grantees, current and prospective, are required to state their willingness to abide by these policies when they use funds from the March of Dimes to provide prenatal diagnosis services.

Among medical services, the March of Dimes funds genetic counseling programs, some of which includes prenatal diagnosis of birth defects. If the unborn baby, a fetus, is found by diagnosis to be affected by the disorder tested for, as is learned in only about 3-percent of cases, parents must make crucial decisions of their course of action based solely on their own convictions and capabilities. This is a decision involving highly individual ethical principles and spiritual values. The March of Dimes is not a religious institution nor does it claim competence in transmitting spiritual values or moral principles. The March of Dimes specifically prohibits its genetic services grantees from directive conference in respect to induced abortion.

To insist as some do, that the

March of Dimes take a stand, for or against, abortion is to require much more than a simple statement of policy. It demands that this organization enter the ongoing debates concerning legal sanction or prohibition of abortion. To do so would divert the March of Dimes from its primary responsibility which is to protect the new and unborn.

RICHARD D. GARRICO
Twin Falls County chairman
March of Dimes Birth
Defects Foundation

Support law

Editor, Times-News:
I urge all citizens to support the "Right to Work Law."

It is consistent with our nation's direction toward restoring individual responsibility. What a waste it would be to elect conservatives to Congress and the White House, and at the state level continue business as usual by denying freedom of choice to Idaho's workers.

The "Right to Work Law" guarantees that any worker may join, organize or help to organize a union for the purpose of collective bargaining. It further states that no worker can be forced to join a union against his or her will in order to keep their job. That puts the burden of choice in the place it belongs: with the worker.

Some officials would like us to believe that the individual worker isn't smart enough to make a choice as important to them and their families as to joining or not joining a union; therefore, the union must make contracts with employers which force all workers to join the union or lose their jobs.

Workers who have a choice of being represented by an effective, responsive, honest union, will not need to be forced to join that union under threat of losing their job. They will voluntarily join.

The union which insists on a closed shop contract in order to stay in business is obviously more interested in consolidating its power than it is in honestly representing its members.

We can expect to hear a barrage of propaganda from the union officials in the coming weeks, as they try once again to deny "freedom of choice" to Idaho's workers.

One union official from Idaho told Montana's AFL-CIO convention that "In 1977, the 'Right to Work bill' would have passed in Idaho if we (the union) had not stalled it to death." This year let your legislator know that

you want "Right to Work" in Idaho and the sooner the better.

LOUISE KOONTZ
Co-chairman Idaho
Freedom to Work
committee
Kimberly

VA response

Editor, Times-News:
I am proud that the Times-News has done such a fine job of covering a news story covering an issue that touches every person in the state of Idaho, whether they realize it or not.

There were a few minor mistakes and I know these are a result of pressure and not intentional.

I want it to be known that I do not now, nor never have, nor do I ever intend to downgrade a VA hospital. I have proved in that meeting on Jan. 12 that the average veteran on the street does not have any knowledge of his benefits, and he certainly has no idea which hospital has facilities for what.

I have made it my business as a service officer for the Veterans of Foreign Wars to become knowledgeable about such things. I can assure you that if I were told that I had cancer today I would be in the Boise VA hospital within three hours. I am a heart victim and I saw to it that I was in the Salt Lake City VA hospital, and I am alive today because of that.

I did not say that many veterans do not apply for benefits because they are afraid that they will be sent to Boise. I did say that many veterans do not apply for benefits because they do not know they have them coming. I am a fine example, I had to resort to welfare in 1971 because I did not know how to get what I knew I had coming.

I pray that this clarifies a few things for those few who are misled and also those who for some reason attempt to read wrong into every good that is done.

ROGER C. LIDTKE
Rupert

Peavey overkill

Editor, Times-News:
I am wondering what you will write about when this thing with Peavey is over.

We have been fed a steady diet now for some time. One would be inclined to think you were being paid to keep his name in the front page.

Peavey gets nearly the same billing as the president.

VERDA O'CROWLEY
Picabo



Larry Swisher

The Peavey affair, a final examination of the issue

BOISE — The challenge against John Peavey's election is back in the political realm after a brief trip through the land of high motives and legislativeatory.

The fact is political differences between Republicans and Democrats were smoothed over as was participation by Republicans in the challenge.

Senate Republicans would have thrown out Peavey's election and called a special election if they had had the power to do so.

For future cases they plan to try to give themselves that authority by rewriting the archaic 1890 challenge law.

The Democrats don't believe the election in Blaine County, which gave Peavey his margin of victory, was all that poorly handled.

That charge has already angered local election officials, Republican, Democrat and Independent.

A Blaine County Republican turned Democrat, Peavey devoutly defends those officials and is happy with the challenge's political fallout in his district and the state.

He jokes he will miss seeing his name in newspaper headlines.

He thinks the challenge also galvanized his political roots, offended neutral residents pulling the county solidly in his camp, and even gained him sympathizers in the conservative southern half of the district even though 52 of the 54 challenges were from Minidoka County.

Is Jay McBride, a campaign worker for Peavey's Republican opponent Maurice Ellsworth, who became the spokesman for the challengers.

McBride still believes Ellsworth won the election and wishes the Senate would have ordered a new election.

But he says, "We can address that problem in two years," referring to the 1982 election.

Peavey is their senator, and they will be watching him closely, especially his positions on changing the voting laws.

Peavey has not committed himself on what he will do in 1982.

All the testimony of the last month and a half has been heavy on lists of "suspect voters," missing and unsigned registration cards, an improperly sealed ballot box, census figures and other fine points.

This legal discussion was absolutely necessary, for the Senate's decision had to be semi-judicial to avoid political warfare.

The legislators rose to the occasion, took a bipartisan approach and treated both sides in the dispute equally.

That was not the way it was in early December when Democrats fought unsuccessfully to keep the Senate from accepting a notice of the challenge.

Then came two events that helped allow the issue to become less political.

The attorney general said if the Senate tossed out Peavey, his replacement would probably be appointed by the governor and come from the party of the District 27 incumbent, Jack Bell, a Democrat.

So much for a veto-proof Senate.

Then hearings in Blaine County in December made it apparent to many people the challenge was doomed by lack of proof.

All agreed changes in the voter laws will be the legacy of the challenge to the state, but how much more restrictive the requirements should become is a long-standing,

partisan issue.

While Peavey admits the laws should be tightened somewhat, one Democratic senator said he would have introduced a bill allowing voters to register on election day if not for the mood in favor of restrictions that the challengers created.

Gov. John Evans is generally opposed to putting restrictions on people's ability to vote.

Other partisanship in the election challenge involves participation by the Republican Party.

In the Senate, Republican, and Democratic leaders said no aspersions should be cast on the challengers, who were pursuing their rights under the law.

That should put to rest the Republican power-play propaganda, McBride says.

But Peavey still believes the Republican Party was involved at the beginning and may have backed out later. Also, he thinks people in Boise pledged money to the effort.

"They saw a close election. They saw this as a chance to knock me out. I hope we find out where the funds came to pay for this."

Beginning the day after the elec-

tion, it was Ellsworth, his supporters and local party officials who encouraged the challenge, despite statements by challengers that some unnamed Democrats supported the effort.

The first investigator worked for the Republican Party and one of the later investigators hired by the challengers, Gene Hawker, was nominated for the job by Vernon Ravenscroft.

Former Republican gubernatorial candidate Ravenscroft is a lobbyist for such causes as the Sagebrush Rebellion.

He also wrote a letter to the Secretary of State's office to learn if the Sunshine Act applied to fund-raising for an investigation of possible election irregularities.

He was told it did not apply because no political committee supporting or opposing a candidate or measure was involved.

Peavey styles himself as a fighter for the public good as opposed to special interests.

He theorizes Ellsworth's desire to be elected, the party's belief it would gain a veto-proof Senate, some animosity for an ex-Republican running

as a Democrat, and the apprehension of his business and industry and Idaho Power Company to him serving in the Legislature again combined to spur the challenge.

It is believed Idaho Power and the Idaho Association of Commerce and Industry helped fund the candidate who "knocked" the ten-Republican Peavey out of the Senate in the 1976 GOP primary.

The marriage of most of Republican Minidoka County to Democratic Blaine County is not a happy one. (The eastern half of Lincoln County that completes District 21 contributes much fewer voters.)

But with the challenge, Peavey says, "I'm going to try much harder to communicate with the southern and that I would have — maybe with McBride and the other challengers — to try to understand their concerns. I hope they in turn can understand some of mine."

"It's a diverse district, although the upshot is that maybe the southern and understands more of the northern end's problems."

That would be the real non-partisan outcome of the election challenge.

Cry for the children

Body found Friday is Atlanta's 17th victim

ATLANTA (UPI) — A 15-year-old strangled black boy became victim No. 17 Saturday in a string of baffling murders and disappearances that have terrorized Atlanta's black neighborhoods during the last year and a half.

The most recent victim was identified as Terry Puc, whose body was found Friday about 25 miles south of Atlanta. He had not been reported missing by his parents, but was finally identified by a relative Saturday.

Police initially were reluctant to add him to list of missing or slain Atlanta children because they were not sure he was from the city.

Of the 17 children who have disappeared over the past 18 months, 14 have been found murdered. All have been black, and all but two have been boys.

In a few of the cases, the cause of death remains undetermined, but, where determinations have been made, the children were either asphyxiated,

strangled or stabbed.

Most of the victims have been from the southwest section of Atlanta, but Puc was from the northwest section. Police noted, however, that the neighborhoods adjoin, and also that Puc was bound for the southwest sector to play basketball with friends when he disappeared last Wednesday.

Police believe more than one person is responsible for the long string of slayings and disappearances, but they have been unable to crack the case.

Unlike some crime sprees where the killer, or killers, strike repeatedly, there have been no notes or taunts to police by the perpetrators of the crimes.

The silence has unnerved both officials and the public. There has been squabbling within the Police Department over handling of the case and mothers in black neighborhoods have complained bitterly that not enough is being done to bring the killers to justice.

Violence on TV affects kids

BOYS TOWN, Neb. (UPI) — A child psychologist at the Boys Town Center for the Study of Youth Development says violence on television has an effect on young viewers.

"For young viewers, violence on television is especially worrisome," said Dr. John P. Murray, who has just published the book "Television and Youth: 25 Years of Research and Controversy."

"Television violence affects the way we behave and our willingness to participate in violent behavior," Murray said. "For example, several studies have shown that heavy television watching leads to a view of the world that is far more scary than it really is."

By age 12, the average child in the United States has seen more than 12,000 hours of television, Murray said, and, coupled with that, 92 percent of all children's programming contains some form of violence.

"No matter how you slice the statistics, it's still cause for concern," Murray said. "On the average, there is one act of violence about every three minutes in children's programming. And, usually, this violence is unnecessary."

Murray, who has studied the im-

port of television on children for about 15 years, said his book was being published "because pressure is mounting for decisions about the future of children's television."

Murray said the Federal Communications Commission, the Federal Trade Commission and the Surgeon General's Office are studying the nature of children's programming, advertising on children's television and the impact of televised violence on the young viewer.

Murray said parents should monitor what their children watch on television.

"This observation is necessary to establish a discussion of the shows,"

he said. "After this, parents should find out what their children have learned from television about such things as police, teachers, families, guns and food."

"The answers might be very surprising," he said.

If parents are concerned about their children's viewing patterns, Murray suggested limiting the total time children are allowed to watch television each week.

"This has three benefits: it avoids the issue of censorship, it encourages children to become more discriminating viewers and it leaves time for other activities," he said.

Instructions key to Garwood case

CAMP LEJEUNE, N.C. (UPI) — Outcome of the court-martial of accused Marine turned Robert R. Garwood could hinge on instructions the military judge gives to the jury, defense attorneys believe.

Testimony in the case was concluded Friday.

Defense attorneys said the instructions are pivotal because the jury is being asked to decide between two different psychiatric interpretations of Garwood's behavior during almost 14 years behind enemy lines. Garwood, who could be sentenced

to life in prison, refused to take the stand in his own behalf. The only account the court has of his version of his years in Vietnam came from the psychiatrists who testified for the 34-year-old Marine.

Defense attorneys did not contest the charges against Garwood. In-

stead they argued that Garwood was not responsible for his acts because torture he received at the hands of the Viet Cong drove him insane. The prosecution challenged the insanity plea, and claimed Garwood joined the Viet Cong to make his own life easier.

Youth shoots mother over discipline

VALENCIA, Calif. (UPI) — A 14-year-old youth, apparently angered by his parents' disciplinary measures ambushed his mother as she walked into their home, shooting her twice with a .22-caliber rifle. Sheriff's Detective Jerry Johnson Friday said the youth earlier tried to asphyxiate his parents by placing a pan containing a chemical mixture under their bed.

"We don't know yet what was in the mixture, but the suspect believed the mixture could kill his parents," Johnson said. "He thought it would emit noxious fumes that would kill parents. When that failed, he got the gun."

Kathleen Lincoln, 51, was shot Thursday. She remained in critical condition at a hospital Friday.

Johnson said there had been disciplinary problems in the family. Mrs. Lincoln's son was arrested on charges of assault with a deadly weapon and attempted murder. A 16-year-old friend who allegedly gave the youth the gun was held on charges of attempted murder.



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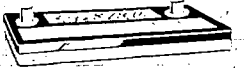
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Astronauts are confident

HOUSTON (UPI) — Astronauts John Young and Robert Crippen said Friday work on their space shuttle, the Columbia, is moving surprisingly well toward launch in March on the final flight of the revolutionary rocket-boosted orbiter.

Both pilots said at their next-to-last news briefing before flight that they have full confidence the troubles that delayed the 54 1/2-hour orbital mission for more than two years have been solved and that the ship is ready to fly.

"We obviously think it's safe or we wouldn't be doing it," said Young, the 50-year-old veteran of four space missions, including two to the moon. "If there is a vehicle we have confidence in, I think it's this vehicle."

Young said the reusable ship is 10 years ahead of any spacecraft any other nation could produce.

"It will enable us to do in space in the next five or 10 years what it

would take up 20 or 30 years to do without this vehicle," he said.

Young and Crippen, 43, an astronaut who has lived 15 years for a chance to reach space, emerged from a computer-controlled shuttle simulator Thursday after spending two and a half days rehearsing every step as if the mission were actually happening.

The Columbia itself is on the Kennedy Space Center launch pad at Cape Canaveral.

Engineers there successfully filled the ship's immense external tank with frigid liquid hydrogen for the first time and then drained it Thursday night. Liquid oxygen will be pumped into the two-section tank for the first time Saturday. Both operations are critical tests to make sure the fueling will go smoothly during the final countdown.

Young said work at the Cape is about two to three days behind schedule, but he said that was "absolutely remarkable" considering the

amount of round-the-clock preparations that have to be carried out to ready the winged ship for flight.

The launch currently is scheduled for March 17, but that date hinges on the outcome of a crucial ground-test firing planned for the shuttle's three main engines during the second week of February.

"The vehicle is looking super and John and I are looking forward to a smooth flight," Crippen said.

Woman fights for daughter

NASHVILLE, Tenn. (UPI) — A 25-year-old woman has surrendered to authorities to face charges of kidnapping her daughter, saying she has abandoned the lesbian lifestyle she believes cost her legal custody of the child.

But Ms. Delaney refused to say where she has been hiding or where her daughter is now.

Ms. Delaney disappeared with her daughter Dec. 16 after Circuit Court Judge Benson Trimble awarded custody of the child to Mrs. Dean McNabb, the girl's former babysitter.

Ms. Delaney charged the judge's decision was based on hostility to her lesbian lifestyle and said she was "prepared to stay in jail until the day I die rather than turn my child over to that woman (Mrs. McNabb)."

Ms. Delaney said she will not disclose the whereabouts of her daughter until she regains legal custody of the girl from Mrs. McNabb, who had accused Ms. Delaney of being an unfit mother.

She denied Friday that she was a homosexual and said she planned to marry Morris Davis, 21, sometime next month.

"That was something in my past," she said. "You can't crucify me for the rest of my life for one mistake."

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Carter's ride home is study in contrast with trip to D.C.

PLAINS, Ga. (UPI) — When Jimmy Carter flew to Washington to assume the presidency in 1977, the modest aboard his chartered jet was buoyant, even cocky.

Daughter Amy, then 9, romped in the aisle with the family cat — a creature called Misty Malarky. Nearby the president-elect talked confidently about his new job, remarking he thought he had a real chance to achieve "greatness."

But at high noon last Tuesday, those hopes and dreams were at an end as Ronald Reagan assumed the presidency. A short time later, the Carter family was again on a plane, this time heading home to Georgia.

The aircraft swooped low over the White House to give the departing first family a last look at what had been their home.

"Free at last! Free at last! Thank God! Almighty, we're free at last!" shouted Phil Wise, one of Carter's aides aboard the plane, as the aircraft banked toward the South. Both other aides wept openly.

Up front in a cabin, the Carters kept their emotions to themselves. In the rear, where the staff members were seated, there was, besides tears, an unspoken but apparent feeling that the greatness their president sought had somehow eluded him.

There were successes to be sure, notably the Egyptian-Israeli peace treaty.

But there were also many—big disappointments—taken by a sour economy and the 44-day captivity of 52 Americans in Iran.

The ultimate disappointment was the failure to resolve the Iranian

crisis until just after Carter left office. The former president got the official word that the hostages were out of Iranian territory just before his plane touched down at Robbins Air Force base in Georgia.

He described it as "one of the happiest and greatest moments in my life."

Several hundred people were standing there in the Georgia rain to welcome him, and a small girl handed Carter some flowers, getting a kiss in return.

"I can't shake hands, my shoulder hurts," Carter demurred as well-wishers crowded in. He recently fractured his collarbone in a skiing accident.

Next came a bumpy 30-minute helicopter flight to the tiny farm village that Carter calls home. Several thousand people were waiting to greet him, and a cold rain didn't dampen their enthusiasm.

Visibly fighting back tears, the former president opened a brief program with the announcement he'd waited to make for more than 14 months. The hostages, he said, were "alive, safe and free."

When he finished his speech, Carter's aides had a surprise for him. They had clipped in to buy him \$2,000 worth of woodwork.

Finally, the Carters departed for their sprawling ranch-style home to get some rest.

The trappings of power were nearly all gone. One of his closest associates in the White House now waited in line to use a pay phone.

Hours earlier he only would have had to snap his fingers for a special White House phone.

Another aide tried to find someone he knew who had a car. He needed a ride to his motel and his no longer had presidential vehicles standing by.

The Carter presidency was history.

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7:30 P.M. each evening — Sat. 7:00 P.M.

Sponsored by the Magic Valley Churches of the Nazarene

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Pastor, Twin Falls

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THE SERVICES WILL FEATURE LOTS OF SPECIAL MUSIC AND A MESSAGE ON BIBLICAL HOLINESS AS APPLIED TO LIFE EXPERIENCE.

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Bess Truman goes home from hospital

KANSAS CITY, Mo. (UPI) — Former First Lady Bess Truman was released "completely healed" at midday Saturday from the hospital that had been treating her skin irritation for more than three weeks.

Dr. Wallace Graham, the Truman family physician, said the skin problem that put Mrs. Truman in Research Medical Center Dec. 30 was "completely healed."

"Mrs. Truman is in better condition than she has been in the last several weeks," Graham said. "She was very happy to be going home, and she even gave me a salute."

The nation's oldest surviving first lady at 85 — she will be 90 on Feb. 13 — will not require a special nurse, doctors said, but only routine care.

Mrs. Truman has rarely left her Independence home since the 33rd president — Harry S. Truman — died Dec. 26, 1972.

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JEROME CINEMA

Gene Wilder and Richard Pryor
STIR CRAZY
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MON.-TUES. 7:30-9:35
TWIN CINEMA

Shirley MacLaine Anthony Hopkins
A Change of Seasons
SUN. 1:00-3:00 5:00-7:00 9:00
MON.-TUES. 7:00-9:00
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MON.-TUES. 7:00-9:00
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Everton settles case with Burroughs firm

By STEVE LIPSON
Times-News writer

TWIN FALLS — The dust is settling on two fights between Twin Falls businesses and the Burroughs Corp.

Two weeks ago, the day before a suit brought by Everton Mattress Factory against Burroughs was scheduled to go to court, the two companies reached an out-of-court settlement.

A similar dispute between Century Automotive and Machine and Burroughs is moving toward a trial or settlement in the next few months, too.

In both cases the problem is Burroughs equipment that the companies claim cannot do what Burroughs told them it could. But also in both cases, neither businessman is "soured" on computer Burroughs.

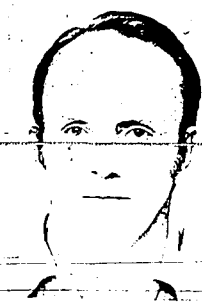
Larry Everton of Everton Mattress, said he was not allowed to discuss what he received in the settlement with Burroughs.

The fight was over a Burroughs sewing machine. Everton purchased in 1974. It never did everything he was told it could do, Everton said. What he needed was a bigger machine.

"I don't have any bad feelings about Burroughs equipment," Everton said. His only dispute was with the way it was sold to him.

About the same time Burroughs and Everton settled, Gary Oliver, owner of Century Automotive, and his lawyer were in 5th District Court here getting a court order forcing Burroughs to turn over documents from the company's headquarters in Detroit relating to the B-800 computer.

Oliver bought a B-800 from Burroughs more than three years ago. The time and money he has spent



LARRY EVERTON
...no disclosure

since then trying to get the computer to work properly and—in his suit against Burroughs nearly destroyed his company, he said.

His case against Burroughs, which is scheduled to go to trial in March, is the first of 50 or more similar cases over the B-800 scheduled for trial, said Oliver's lawyer, Thomas Stephan.

After Burroughs was ordered to turn documents over to Oliver, Stephan said he received calls from 10 to 20 lawyers working on similar cases who volunteered to assist Oliver in exchange for a chance to look at the documents from Burroughs.

"I can have all the legal talent I want," Oliver said. "I could have more lawyers than Burroughs."

He thinks the threat of releasing the documents may have made Burroughs more willing to negotiate a settlement out of court.

He proposed a settlement to Burroughs recently, though he is still waiting for a reply or counteroffer. As part of the settlement he asked the company to grant him a loan to replace lines of credit he lost because of the financial problems the computer caused him in the last three years. Ironically, he would also use part of the loan to buy stock in Burroughs.

Burroughs' image has been tarnished by this and similar cases reported in business press, Oliver said. But he believes the equipment the company makes is basically good and that the company will recover.

While Oliver is willing to negotiate a settlement, he and Stephan will be back in court a week from Monday asking Burroughs for documents pertaining to the B-800 from its Pennsylvania plant where much of the development work on the computer was done.

Another twist to this story is that Oliver's B-800 computer, which sat useless for most of three years after he bought it, is working. "It works great," he said.

It doesn't do all the things he said he was promised it would do, and he doesn't believe it ever will. But now that it works, it has restored some of his faith in Burroughs, Oliver said.

"Their equipment is as good as any on the market," Oliver said. "The company just made a mistake."

A few months ago, Oliver said no matter what Burroughs offered he did not intend to settle out of court. Today, however, he is ready to settle.

In his own mind he has proved what he set out to prove, Oliver said. "As far as a huge amount of satisfaction to have a jury say (to Burroughs), 'You were wrong, I don't need that now,' he said.

Trade winds



VERN R. SITTER
...new manager

Ron Boyd has been promoted to Twin Falls agency manager for Farm Bureau Insurance. He has been with the company in Twin Falls as agent and manager for the past 2 1/2 years. Boyd was a teacher and coach for 10 years prior to joining Farm Bureau Insurance. He holds a degree from the College of Idaho and a master's degree from the University of Idaho.

Vern R. Sitter is the new manager of the Best Western Littletree Inn in Twin Falls. He succeeds Dale Van Der Schaaf, who has been promoted and transferred to Boise by the operators of the motel. Sitter has 10 years of management experience with major hotel and motel complexes in the Northwest. He and his wife, Lee, have three children.

David Argyle has received the outstanding leadership award of the Idaho Fertilizer and Chemical Dealers Association. Argyle is the owner and manager of Agricultural Testing and Consultants in Twin Falls. His award was



NORM VOLLMER
...takes sales post

announced at the association convention in Pocatello. Robert McDole of the University of Idaho at Moscow also received an award for outstanding leadership from the association.

Jayne Fields of Jerome has joined the staff of Eldon Handy Realty as a sales associate.

Norm Vollmer of Twin Falls has been named sales manager for Idaho Restaurant Service Inc. Vollmer has 18 years of experience in sales and management in the restaurant supplies and janitorial chemicals businesses. Idaho Restaurant Services, a company founded slightly more than a year ago, recently completed projects in Cactus Pete's remodeled casino in Jackpot, Nev., and at two new Twin Falls restaurants, The Dell Too and Costello's restaurants.

Douglas L. Murphy, a former Twin Falls resident and senior at Brigham Young University in Provo, Utah, is serving an internship this semester with the



RON BOYD
...heads agency

Mountain Bell public relations department in Salt Lake City. A public relations major at BYU, he is interested in work in that field following his graduation. Murphy is a 1976 graduate of Twin Falls High School and the son of Mr. and Mrs. Melvin Carter of Twin Falls.

David W. Marsh has been promoted to loan officer at the Blue Lakes office of the Idaho First National Bank. He has been with the bank since 1976, joining as a collector.

Casey Rae Hogan has joined the staff of the Burley office of the Idaho First National Bank as a loan officer. He served in a similar capacity at the bank's Pocatello office.

Tom Goodman is the new manager of the Bon Marche in Twin Falls. He comes to Twin Falls from the Seattle area, where he joined the Bon Marche in 1975. He succeeds Pete Ford, who has been transferred to the Bon Marche in Moscow.

Potato school slated at Burley

BURLEY — University of Idaho Cooperative Extension potato schools will be held this week in Burley and throughout Idaho.

The Margie Valley school will be held Wednesday and Thursday at the Ponderosa Inn in Burley. Other schools are scheduled for Monday and Tuesday in Idaho Falls, Tuesday and Wednesday in Pocatello and Thursday and Friday in Caldwell.

For more information, contact Gary Kleinschmidt, extension potato

specialist in Twin Falls, or any local county agent.

Topics at the Burley school will include—a look at 1981 production costs, sprinker application of chemicals, nematode problems and biomass potato use in alcohol production.

Robert Callahan, a University of Idaho weed scientist, will be a featured speaker at the Burley school on Tuesday.

He thinks the threat of releasing the documents may have made Burroughs more willing to negotiate a settlement out of court.

control in potato fields.

Nightshade might not lower potato yields one year, Callahan said, but it can produce enough seed in a few years to cause problems far into the future. The seed can remain viable in soil for 15 years, he said.

If the seed germinates and gets a head start on a young potato crop, the results can be devastating, Callahan said.

Shares location

TWIN FALLS — Canyonside Realty shares the house on 511 Second Ave. W. with the newly opened restaurant Costello's.

Last Sunday, the Times News incorrectly reported that Canyonside's office is no longer in the building when reporting that Costello's is leasing the portion of the house it occupies from Canyonside broker Dan Suh. The Times-News regrets the error.

Cost-sharing requests due

TWIN FALLS — Applications will be accepted beginning Monday from farmers who want federal cost-sharing money to help install conservation practices.

Applications received during the next two weeks will qualify farmers for money to be awarded this spring and next fall, said Kent Kirk, Twin Falls director of the Agricultural Stabilization and Conservation Service, which administers the cost-sharing program. There will be no

fall sign up as in past years, he said.

Twin Falls County farmers can receive federal funds equal to 40 percent to 60 percent of the cost of installing soil and water conservation practices.

Applications received during the next two weeks will qualify farmers for money to be awarded this spring and next fall, said Kent Kirk, Twin Falls director of the Agricultural Stabilization and Conservation Service, which administers the cost-sharing program. There will be no

The dividend was made possible by a lower than expected number of losses during the year, according to Donald L. Buckalew, executive vice president of the insurance company.

The Farm Bureau has 42 insurance offices throughout the state.

Refunds in works

TWIN FALLS — The Farm Bureau Mutual Insurance Co. of Idaho announced this week that it will refund about \$440,000 to its automobile and hail insurance policy holders.

The dividend was made possible by a lower than expected number of losses during the year, according to Donald L. Buckalew, executive vice president of the insurance company.

The Farm Bureau has 42 insurance offices throughout the state.

Winter meet set

TWIN FALLS — The 71 Livestock Association will hold its annual winter meeting Jan. 30, at the Turf Club in Twin Falls.

The association is made up largely of ranchers from the Rogerson area in southwestern Twin Falls County.

Reservations must be made by Jan. 28, by calling Bethene Brewer at 734-1517.

Underwriters set investment class

TWIN FALLS — A class on investments is planned for life underwriters.

Robert Seibel, investment counselor from the Twin Falls office of Edward D. Jones and Co., will conduct the class on investments and family financial management for the Chartered Life Underwriters chapter here.

The class will start Feb. 6 at 7:30 a.m. Complete details and registration may be obtained from Rick Carr by calling 734-5372.



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GEM STATE REALTY is extremely proud to announce the association of Mike Thornton with our firm. Mike is specializing in residential and commercial sales and is a member of the Multiple Listing Service.

Mike has been in the automobile business for the past 14 years, the last 7 with Bob Roeto Motor Company as the General Sales Manager. Prior to the automobile business, Mike spent 6 years playing professional baseball with the Los Angeles Dodgers and the Cincinnati Reds.

Mike and his lovely wife, Sheryl, have five children. Sheryl has been associated with Gem State Realty for over a year.

We encourage you to call Mike concerning any real estate needs you may have. We know he will give you the kind of dedicated service and professional sales ability you expect from Gem State Realty.

Gem State Realty

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Our 9th year

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Equitable Savings & Loan Association ANNUAL STATEMENT OF CONDITION

As of December 31, 1980 (unaudited)

ASSETS	
Cash on hand and in banks	\$ 11,977,104
U.S. Government obligations	45,113,946
U.S. securities	74,755,335
Mortgage loans and real estate contracts	1,089,405,178
Members and other loans	38,211,443
Real estate owned and in judgment	235,004
Office building and equipment (net)	16,040,920
Investments required by law	
Federal Home Loan Bank Stock	11,570,900
Federal Savings & Loan Insurance Corporation Secondary Reserve	1,382,886
Other assets	59,605,919
Total assets	\$1,348,298,615

LIABILITIES AND CAPITAL	
Savings accounts	\$1,091,419,861
Borrowed money	178,136,827
Loans in process	5,454,690
Borrowers' advances for taxes and insurance	1,301,551
Other liabilities	12,226,625
Deferred credits	2,738,868
Total liabilities	1,291,378,422
Common stock	3,418,335
Surplus (paid in)	3,785,230
Reserves and undivided profits	49,118,628
Total capital	58,922,193
Total liabilities and capital	\$1,348,298,615

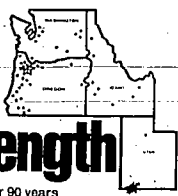
We, the undersigned, declare under penalties of perjury that we have examined the foregoing and, to the best of our knowledge and belief, it is true, correct and complete.

William E. Lee Chairman and Chief Executive Officer
Dennis M. Adamson President

This statement does not include the results of the fourth quarter operations of Equitable's subsidiaries. Complete and detailed statements can be obtained on January 31, 1981, at any Equitable office or by writing the Controller, 1300 SW Sixth Avenue, Portland, Oregon 97201.

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Hecla earnings set record despite late lag

WALLACE — Hecla Mining Co. reports record earnings for 1980. However, earnings lagged during the fourth quarter of the year. Unaudited net income for the year ending Dec. 31 was \$55.01 million or \$7.87 per share. For 1979, net income was \$35.15 million or \$5.03 per share. Unaudited net income for the fourth quarter was \$9.98 million or \$1.22 a share compared with \$13.84 million or \$1.98 a share in the same period of 1979. For the third quarter of 1980, net income was \$17.02 million or \$2.44 a share.

Included in 1980 earnings is \$4.01 million net of income taxes from a reduction in the estimated reserve for termination costs of the Lakeshore operation. Also included are extraordinary credits from tax losses carried forward from prior years, amounting to \$19.27 million for the year and \$2.49 million for the fourth quarter.

William A. Griffith, president and chief executive officer, attributed the record earnings to record high silver prices in the first quarter of 1980, plus

elimination of interest expense from retirement of corporate debt and income from the discontinued Lakeshore operation.

He said an eight-month strike at the Sunshine mine, sharply lower lead prices and continuing escalation of operating costs adversely affected earnings.

Average lead prices fell 27 percent during the fourth quarter.

Griffith said the new silver shaft at the Lucky Friday mine passed the 1,000 foot mark in mid-January and

work on it is ahead of schedule. The shaft will be 7,500 feet deep when completed.

The concentrator at the Consolidated Silver Venture began production in late November and the first carload of concentrates was shipped to the smelter in January.

Griffith said resumption of operations at the Sunshine mine should help first quarter earnings but unless silver and lead prices improve, first quarter earnings will probably be below those the final quarter of 1980.

Kohl acting Gem extension director

MOSCOW — Fred Kohl, assistant director of the University of Idaho Cooperative Extension Service, has been appointed acting director. The extension service also announced the recent retirement of Grant Hall, district supervisor in Boise.

Kohl fills the vacancy created by the recent retirement of James Graves, extension service director since 1972.

Kohl will serve as acting director until a search committee from the University of Idaho names a successor.

Hay growers set meeting

TWIN FALLS — The Idaho Hay Growers will hold their second annual meeting in Twin Falls next month.

The meeting will begin at 8 a.m. Feb. 12, at the Littletree Inn. The one-day meeting will feature a top alfalfa breeder, Jim Moutray, director of forage research for North American Plant Breeders of Ames, Iowa.

Another speaker on the agenda is David McNeal, University of Idaho Integrated Pest Management coordinator, who has done extensive pest management work in the hay growing regions of Camas County.

All hay growers are invited to attend the one-day meeting. They will be able to register at the door and the cost is \$10, which includes a luncheon.

Citrus ads held

LAKELAND, Fla. (UPI) — Florida citrus industry leaders have decided to hold back on advertising and promotional programs for at least a month until they have a better idea how big a loss the industry suffered in the Jan. 13-14 freeze.

The Florida Citrus Commission canceled \$968,000 in fresh citrus ad programs and ordered a delay in spending \$1,510,000 on other planned citrus advertising.

Farm managers plan Boise meeting

BOISE — The annual Idaho Society of Farm Managers and Rural Appraisers meeting will be Feb. 6 and 7 in Boise.

The meeting, at the Red Lion Motor Inn/Riverside, will begin at 9 a.m. and conclude about noon the next day.

The theme of this year's meeting will be, "Anticipating changes in agriculture economics in the 1980's."

Some of the topics scheduled to be covered include, impacts of increased

power costs on irrigation pumping, the new administration and changing economics and the outlook for Idaho dairy economics in the 1980's.

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- FREE TIME to relax and enjoy the Hawaiian Paradise

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- Take THE BUS to Hanauma Bay for a picnic at this beautiful beach park where water snorkeling to view the underwater life is a must.
- Walk toward Diamond Head to the park, zoo, and aquarium.
- Window shop and watch the people on Waikiki Beach and Kalakaua Avenue.
- Museums, Unique shopping centers, Paradise Park

At optional and additional cost...

- Take the fabulous one-day/all-island sightseeing tour
- Pearl Harbor Cruise
- Polynesian Cultural Center by afternoon and evening tour; with shows, visits to the villages, and dinner
- Extended tour to outer island of Kauai, Maui, Molokai or Hawaii.
- Special dining, Evening entertainments, Luau's, etc.

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Name _____

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DEPOSIT NO LATER THAN JANUARY 31st AT:

Antique book collecting is her avocation

By TERRILL WILLIAMS
Times-News correspondent

HAGERMAN — It was just another yard sale in Buhl, almost. Antique book collector Faye Coates wandered over to an old trunk and lifted its heavy top. Inside were some old papers, dusty rags and a book.

Picking up the book, Coates flushed with surprise and excitement. It was by her late friend, Idaho author Vardis Fisher. She already had a large collection of Fisher's rare books, but this was one she had been unable to find.

Coates asked how much the book was and the Buhl woman said \$2. Later, when Coates checked her price guide, she found the Fisher book was valued at a minimum of \$50.

This was one of many excellent and lucky finds Faye Coates of Hagerman has made during her 30 years of antique collecting.

From auctions, generous friends, estate sales and garage sales around the Magic Valley, she garnered enough antiques to open a small shop in Hagerman in the 1960s, where books were always her specialty.

"The shop is closed now, but her constant searching, buying, and selling continues."

"I try to run down every lead I

can on old books," Coates said. "You have to be alert and on the move if you want to pursue this hobby to the fullest."

"Sometimes it can be (expensive)," she continued, "but you can collect lighter material at a minimum price. It's very enjoyable."

Although historical volumes, especially about Idaho, are her favorite, Coates has also gathered an expensive collection of rare books on a world of subjects.

Her most valuable edition is a set of three called The Nature Library, a 1904 set of nature books with high-quality color plates.

"A woman in Twin Falls was selling out and leaving," Coates said, recalling how she obtained the set. "These were her father's books, all about birds, fish, and animals. They're just fabulous. I don't believe I would ever sell them."

The earliest book Coates has is dated 1823, although ages in books doesn't always correlate with value.

"Historical content and subject material are mainly what gives a book its value," Coates explained. "Some people like humor, or maybe early Indian history. They all thrill me."

She added that she did not collect many fiction books.

• See BOOKS, Page B2



Faye Coates of Hagerman is an avid and successful collector of old and rare books

CSI center aids people who seek new directions in life

By BONNIE BAIRD JONES
Times-News writer

TWIN FALLS — A young mother finds herself suddenly the "single parent" with many new problems and responsibilities.

A woman in her late 40s with her children reared wants to pursue new and useful interests. She would like to go back to work after staying home for 20 years but doesn't know where to begin.

A young student needs some help in deciding on a course of study most suited to his talents and maybe needs some financial help.

A retiree is living alone after the death of his wife. He needs to learn some household skills as well as utilize the long hours of every day.

These are typical of the people who are turning to the Center of New Directions at the College of Southern Idaho.

Funded last July under the Displaced Homemakers bill, the New Directions Center at CSI is a demonstration program for the legislation. Director Rita Laram and funding under the current grant and hope to show the center is worth funding again.

Changed last fall from strictly displaced homemakers service to The Center of New Directions, the program is going in some new directions itself.

Through these and other programs, the center is attempting to help people in the community who face new problems through changes in lifestyle, or who are in a rut and want to find a new inspiration.

"We find our major problem is helping individuals restore their self-confidence and faith in themselves," says Laram.

"Our next goal after doing this," she added, "is to put these people, displaced homemakers and others, back into the job market. I think we are doing this at a relatively successful rate," she added.

One of the ideas pushed by the two women is group meetings and discussions for those with mutual problems and needs.

"We have a new program just starting that we think will bring more people to the center," says Kohrt. "We will be setting up informal group gatherings in the vocational building where parents may come and bring their children. While the parents meet over coffee and juice, the children can bring their toys and play."

"We feel this will open the way for women who would otherwise stay home because they have small children and maybe can't afford babysitters," she said.

The new "Coffee and Empathy" program is attended by both Kohrt and Laram and each session will also feature a presentation by some agency representative or specialist. On Feb. 2, a Ministerial Association representative will attend. At the same time those present will be able to discuss their own problems and goals with the center director and counselor and with other individuals who may face the same or different needs.

All agencies are invited to participate and attend all sessions, bringing those with whom they feel would benefit. Kohrt says this helps introduce people to the program who are somewhat reticent about coming alone or on their own.

"I can't stress enough that our programs are for men and women and for individuals of all ages and walks of life. We have everything from young students to senior citizens and from wealthy widows, wives and husbands to welfare mothers," Laram said.

Much of the effort of the center is toward referrals to other agencies.

"The support and cooperation we have had from these agencies is unbelievable," Laram says.

When an individual goes to the center for assistance, the first step is an interview, then evaluation of needs, skills and interests.

• See DIRECTIONS Page B2

Passenger hurt during accident

TWIN FALLS — Mike Bernier is in fair condition in Magic Valley Memorial Hospital after an automobile accident in Twin Falls Friday night.

Bernier, a Twin Falls resident whose age was not listed on the police report, was riding in a car driven by 18-year-old Norma Jean Rapp of Twin Falls. She was cited for inattentive driving by Twin Falls Police after she ran a red light at Blue Lakes and Filer and collided with another car.

The accident occurred at about 10:30 p.m. Two other passengers in Rapp's car were 19-year-old Lori Lee and 16-year-old Jerry Harris both of Twin Falls.

Bernier was the only person whose injuries were serious enough to require hospitalization.

Rapp's car collided with a car driven by 19-year-old Pamela Dion, a student at the College of Southern Idaho. Wendy Weltz, an 18-year-old CSI student was also riding in the car.



Edna Lee, mother of Lori Lee, comforts Mike Bernier

Rupert Community Ed classes set

RUPERT — Community Education classes beginning in Minidoka County next week are:

MONDAY — Bookkeeping, 7 p.m. at Minico. Tuition \$25 for 8 weeks, Judson VanEvery, instructor.

TUESDAY — Conversational Spanish (beginning), 7 p.m. at the Migrant Education Resource Center. Tuition \$10 for 8 weeks, Don Shelton, instructor. Crafts, (includes leatherwork, macrame, ceramics, etc.) 7 p.m. at Minico. Tuition \$18 for 10 weeks, Louise Kimmelt, instructor. Knitting, advanced, includes cabling, pattern design, 4 needles, 7 p.m. at East Junior High. Tuition \$10 for 6 weeks, Gillian Kirkpatrick, instructor. Crochet, 7 p.m. at Washington. Tuition \$12 for 6

weeks, Shirley Timmons, instructor.

WEDNESDAY — Stained glass and glass etching, 7 p.m. at East Junior High. \$10 tuition for 6 weeks, Mary Lee Roberts, instructor. Candy making, 6:30 p.m. at East Junior High. Tuition \$12 for 3 weeks or register for \$4 per night. First week will cover various suckers; second week fondant, third week dipping chocolate. Marlene Garner, instructor.

THURSDAY — American dance (Virginia reel, contra dances), 7:30 p.m. at East Junior High. Tuition \$6 for 4 weeks, Dick and Irene Fiqua, instructors. Oil painting (basic), 7 p.m. at East Junior High. Tuition \$10 for 6 weeks, Gillian Kirkpatrick, instructor. Dried flower arranging, 7

p.m. at BG's floral. Tuition \$10 for 4 weeks, Steve Gibson, instructor. Conversational Spanish (Inter/Advanced) 7 p.m. at the Migrant Education Resource Center. Tuition \$10 for 8 weeks, Don Shelton, instructor. Includes material on Spanish culture.

There is still room in the Astronomy and Woodfinishing and Refinishing classes which began last week. Astronomy meets Mondays at 7:30 p.m. at East Junior High and the fee is \$7 for 6 weeks, with Larry Bresson as instructor. Woodfinishing (taught by Arleen Miles) meets Tuesdays at 7 p.m. at Lincoln School and the fee is \$10 for 6 weeks.

For more information call Rosemary Short at 436-4136.

Sun Valley author writes childrens' book

SUN VALLEY — Author S.M. Bailey describes the plight of a nearly friendless forest creature in a new children's book produced in Sun Valley.

"The Kissing Beast" tells of a creature who wants to kiss all the animals in the forest; but finds they

run from him. He's crestfallen until he happens upon a porcupine, kisses it and decides the stinging response is a kiss in return.

The book, featuring 22 pictures to be colored by young readers, is sold in Twin Falls, Ketchum, Sun Valley and Boise.

Bailey holds a master's degree in English literature from the University of New Hampshire. In 1976 she moved to Ketchum, where she earns her livelihood working with horses. She is writing a novel and designing a "Kissing Beast" stuffed toy.

Scouts honored

Magic Valley Boy Scouts and leaders hold awards banquet

TWIN FALLS — Some 350 Boy Scout leaders from throughout Magic Valley gathered Friday night to honor fellow Scouts.

Highlight of the annual Snake River Council recognition banquet at the Holiday Inn was the presentation of Silver Beaver awards to five volunteer leaders.

Recipients were Lloyd Baisch of Twin Falls, Vaughn Woodhouse of Burley, Hiram Andrew of Rupert, John Davies of Halley and Dallan Elquist of Oakley. The highest honor which can be bestowed on a volunteer Scout leader, the Silver Beaver award is made for noteworthy service of exceptional character to adults registered as leaders in Boy Scout, Cub Scout and Explorer units.

Monroe Adams, council events chairman, served as master of ceremonies for the banquet attended by Scouts from seven Magic Valley counties.

Other leaders received the award of merit, the highest recognition that a district within the council can award an adult Scout.

They include Jack Zarbrinsky of Burley, Maxine Tracy of Malta, Bobby Bench of Burley, and Rod Garner of Ralt River, all from the Cassia District.

Lynn Garner and Kent Cole, both of Heyburn, Yonda Harper of Paul, Minidoka District; Lynn Johnson of Dietrich, Wood River District; Phillip Becker of Jerome and Larry Hansen of Wendell, both Northside District.

Jerry McCardell, Joyce Johnston, Walt Balzer and Dee Hansen, all of Twin Falls, and Garth Morrill of Kimberly, Falls District.

Five high school students were presented the Young American Award, which recognizes youths who have achieved excellence in fields of science, religion, government, business, athletics, art, music, literature or humanities and have given community service.

These recipients were Mary Boldman and Douglas Price and Mary Woods, all of Twin Falls, Kent Seamons of Rupert and Mike Woodhouse of Burley.

Council officers were installed by Dr. Burton Brasher, Salt Lake City, president of the Mountain West Scout area.

Mt. Home airbase sets public auction Feb. 10

MOUNTAIN HOME AFB — A public auction of 222 items ranging from typewriters to a dump truck will be held at the Mountain Home Air Base Feb. 10 beginning at 9 a.m.

The public is encouraged to bid on the surplus items. House of officials say they are offering household and office furniture, tires, aluminum storm doors, power hacksaw, large windows, a football table, engines, calculators and typewriters, clothing, generators, starters and other equipment.

The sale offerings will be displayed for inspection beginning

Feb. 2 from 8 a.m. to 3 p.m. daily except weekends. A complete list and sale terms and conditions may be seen at Building 1322 on the base.

Registration for the sale begins at 8 a.m. sale day. Bidders must be present and register in order to bid. Mailed bids cannot be accepted. Items purchased may be removed on the day of the sale if paid for in full.

Additional information is available by contacting John L. Noble at the defense property disposal office on the base or by calling 828-2306.

Obituaries

James Stephenson

KIMBERLY — James Stephenson, 82, of Kimberly, died Wednesday night in the Mountain View Care Center after a long illness. He was born Aug. 1, 1898. Graveside services will be at 10 a.m. Tuesday in Twin Falls Cemetery under direction of White Mortuary.

J.A. 'Jack' Smith

WENDELL — J.A. "Jack" Smith, 84, of Wendell, died Friday night at his home. Services will be announced by DeMaray's Leeper Chapel at Wendell.

Vietle Anderson

TWIN FALLS — Vietle Hale Anderson, 80, of Twin Falls, died Friday evening at a local nursing home.

She was born Jan. 1, 1901, at Rock Creek. She graduated from Burley High School and attended business college at Boise. She married James Leslie Anderson in December 1926 at Burley. He died in 1968. They operated a drive-in restaurant at Burley for many years. They lived in Twin Falls for the past 36 years where she worked as a clerk in the police court. Surviving is a sister, Helen McMillen of Ogden, Utah; three nieces; and two nephews. Preceding her in death besides her husband are three sisters and a brother. Graveside services will be at 1 p.m. Tuesday in Pleasant View Cemetery at Burley. Friends may call at White

Mortuary Monday evening and until 10 a.m. Tuesday.

E.C. 'Ted' Nelson

OAKLEY — Edgar Clarence "Ted" Nelson, 74, of Payette, formerly of Oakley, died Friday morning at Payette.

He was born Jan. 4, 1907, at Oakley, and married Elsie Dixon Oct. 2, 1934. Surviving are his wife of Payette; three brothers, Canova Nelson of Burley, Hunter Nelson of Halley, and Willis Nelson of Idaho Falls; three sisters, Mrs. Jim (Lillian) Rydahl of Idaho Falls, Mrs. Joe (Gertrude) Black in Indonesia, and Mrs. Gordon (Ethlyn) Rock of Salt Lake City. Graveside services will be at approximately 3 p.m. Tuesday in the Oakley Cemetery; following services at 10 a.m. Tuesday at Payette.

Tom Remington

FILER — Tom Remington, 71, of Filer, died Friday afternoon at Magic Valley Memorial Hospital of a long illness.

He was born Oct. 2, 1909, at Sterrett, Idaho. He moved with his parents to Bancroft at the age of 4, where he attended schools and graduated in 1927. He attended college at Pocatello and at Logan, Utah, and worked as superintendent for CCC camps during the 1930s. He married Emily Faulkner in March 1932. They were divorced. He served with the Army during World War II, 1945, at Missoula, Mont. He

worked for the government ASCS as a range specialist from 1949 until 1964, and then moved to Twin Falls, where he was deputy appraiser until his retirement in 1974. He was an avid outdoorsman, held five state indoor pistol championships, and was an oil painter. He belonged to the LDS Church.

Surviving are his wife of Filer; a son, Tom Elroy Remington of Moscow; a stepson, Mark Finney of San Diego; a daughter, Alice Collins of Pocatello; a stepdaughter, Mrs. Carole VanPatton of Buhl; his mother, Margaret Remington of Bancroft; 16 grandchildren; and two great-grandchildren.

Services will be at 2 p.m. Monday in the LDS Church at Bancroft with Bishop Lynn Greenwood officiating. Burial will be in the Chesterfield Cemetery. Friends may call at the Hopkins-Dunn-Purcell Chapel this afternoon.

Albert A. Lancaster

WENDELL — Albert A. Lancaster, 78, of Wendell, died Friday in the Twin Falls Clinic Hospital.

He was born March 30, 1902, at Canon City, Colo., and in 1909 he moved with his parents to the Filer area, where he was educated. He married Golda Stewart in Filer Oct. 20, 1926. They lived in the Filer area for 15 years, then moved to a farm east of Wendell in 1941. In 1972 they moved into town at Wendell.

He was a member of the Wendell

Methodist Church, past master of Wendell Lodge No. 54 AF & AM, the Scottish Rite Bodies, and El Korah Shrine Temple. He was a past noble grand of the IOOF lodge in Filer.

Surviving are his wife of Wendell; four sons, Kenneth A. Lancaster and Donald B. Lancaster, both of Idaho Falls, Jack S. Lancaster of Pocatello, and Ronald A. Lancaster of Jerome; a sister, Lena Reichert of Filer; two brothers, Roy Lancaster of Filer and Harold Lancaster of Twin Falls; 10 grandchildren; and six great-grandchildren. He was preceded in death by a daughter, a brother and a sister.

Services will be at 2 p.m. Tuesday in DeMaray's Leeper Chapel at Wendell with the Rev. Gary Miller of the Wendell Methodist Church officiating. Graveside services will be conducted by Wendell Lodge 54 AF & AM in the Wendell Cemetery. Friends may call at the DeMaray chapel Monday from 1 to 8 p.m. Memorials may be made to the Wendell Masonic Lodge.

Services

TWIN FALLS — Services for Maude McDonough House, 99, of Twin Falls, died Thursday, will be at 2 p.m. Monday in the White Mortuary Chapel. Burial will be in Sunset Memorial Park. Friends may call at the mortuary today, and until 1 p.m. Monday.

Directions

• Continued from page B1

"Often we recommend if possible the person attend some special courses to sharpen job skills that have been idle for many years. We may refer the person to the employment agency or to some other agency that can meet their particular needs," Larom says. We will probably channel them into some of our special workshops and programs. She says there is always a follow-up to determine if the needs are being met and if the individual is achieving the projected goals.

Currently the Center of New Directions is sponsoring a special program for those who are "doing it alone." Living Single is the situation being addressed in a current, three-day program in the Shields building, Room 104. The session continues through Wednesday and runs from 7 to 10 p.m. each day.

Like most other seminars, courses and programs under the New Directions program, it is free to interested persons. Babysitting services are available by calling Larom.

Through the program, the director says, people are shown advantages of living alone, exciting aspects of singlehood and how to cope with financial changes, personal adjustments that can be made and utilizing free time.

Other ongoing and upcoming programs cover stress, how to recognize it, the situations that create stress as well as how to handle them.

"In Search of You" is another program in which those attending will be shown how to recognize and utilize their unused potential. All persons in need of some new direction in their lives may take advantage of the center at no charge. Some special courses require fees, but most services are free.

Larom said there is also a need for volunteers to assist in the projects, especially with transportation and putting out the monthly newsletter. An advisory board as well as a 15-member executive council made up of community residents and representatives of assisting agencies help guide the Center of New Directions programs in Twin Falls.

Driver cited after hitting trailer

TWIN FALLS — Jay Baker of Hazelton was treated and released from Magic Valley Memorial Hospital Saturday after he ran into a parked semi-trailer.

Twin Falls Police cited Baker for inattentive driving. According to the police report, Baker's 1981 Datsun was a total loss after he ran into the truck parked on Kimberly Road in front of the Wagon Wheel Motel just before 6 a.m. Saturday.

Hospitals

MINIDOKA MEMORIAL

Admitted

Willard Little, Margaret Santos, and Ramona Throckmorton, all of Rupert.

Discharged

Ed Hillis; Viola Stuber; and Julie Kendall, all of Rupert; Karl Rasmussen of Malta; and Mary Lawson of Heyburn.

Births

A son to Mr. and Mrs. J. Isabel Guebara of Rupert.

CASSIA MEMORIAL

Admitted

Vicki Holm, Faye Anderson, and F.M. Thornton, all of Burley; Sherrell Dean and Tony Brighurst, both of Heyburn; and Colleen Cooper of Rupert.

Discharged

Lloyd Robins and Beatrice Romero, both of Burley; Shelley Englehorse, Linda Meham, and Franklin Cullen, all of Heyburn; Yvonne Lloyd and Gilbert Deffenbach, both of Rupert; and Charles Taylor of Declo.

Births

Daughters to Mr. and Mrs. Russell Holm of Burley and Mr. and Mrs. Leslie Pollard of Heyburn, and a son to Mr. and Mrs. Dennis G. Dean of Heyburn.

MAGIC VALLEY MEMORIAL

Admitted

Laverne Roth, Leslie Adams, and Mrs. Grant Starley, all of Twin Falls; Kymberlie Fermann, Jennifer Quigley, and Mandi Jo Tracy, all of Jerome; Berber Stever King of San Valley; Mrs. Mitchell Koch of Wendell; Janalen Chandler of Filer; Calvin Lovess Jr. of Rupert; Ava Taylor of Gooding; and Mrs. Milton Meacham of Buhl.

Discharged

James Clauson, Mrs. Steven Davis and daughter, Ruth Edmunds, Gerald Hunt, Calvin Lamborn, Jere Mason, Ryan Watson, Mrs. Randy Robbins and son, Mrs. Douglas Winn, and Fatma Wixom, all of Twin Falls; Mrs. John Ash of Hazelton; Jackson Brown of Jerome; Mrs. Larry Carter, Mrs. Richard Engelhart and son, and Diana Pagni, all of Jackpot, Nev.; Mrs. Kermit Gunter and baby boy Stanger, both of Hansen; Mrs. Randy Lieb and daughter of Paul; Ivan Jackson of Kimberly; Kenneth Kobr of Wendell; Mrs. Donald Lentler and daughter of Filer; Iva Loos of Buhl; Mrs. Alvin Meyerhoff of Eden; and Mrs. Orval Searle and Stephan Lemmons, both of Burley.

Births

A son to Mr. and Mrs. Mitchell Koch of Wendell.

School lunch menus

BUHL

Monday: Spaghetti and meat sauce, green salad, and fruit. Tuesday: Big T-birds, french fries, and buttered carrots. Wednesday: Soft four burrito, battered peas, celery, and cake with frosting. Thursday: Baked cheese sandwich, tomato soup, and fruit. Friday: Fish squares, cole slaw, cornbread with honey butter, and nutty peach dessert.

JEROME

Monday: Sloppy joes, french fries, apricots, Rice Krispie cookie, and milk. Tuesday: Charbroil steak, hash browns, pineapple chunks, hot roll, brownie, and milk. Wednesday: Chili and crackers, carrot stick, applesauce, and milk. Thursday: Hamburger gravy on mashed potatoes, buttered corn, jellied cranberry, fruit salad, Bulgur roll, and milk. Friday: Batter dipped fish, green beans, macaroni and cheese, corn meal roll, deep dish peach pie, and milk.

VALLEY

Monday: Sloppy joes, macaroni salad, green beans, pears, and milk. Tuesday: Tacos with cheese and lettuce, corn, french fries, spice cake with raisins, and milk. Wednesday: Chili and crackers, mixed vegetables, cinnamon rolls, peaches, and milk. Thursday: Corn dogs, later-rolls, green beans, hot rolls, pears, and milk. Friday: Turkey rice soup, peanut butter sandwich, carrot stick, apricot crisp, and milk.

BLAINE COUNTY

Monday: Whipped potatoes with chicken or pork gravy, corn bread, green beans, peanut oatmeal cookie, jello with fruit, and milk. Tuesday: Beef taco or beef and bean burrito, corn, sweet roll, applesauce, and milk. Wednesday: Chicken vegetable soup or cream of potato soup, baked cheese sandwich, half an egg, sliced peaches, and milk. Thursday: Scrambled eggs with cheese or fish patties, roll with peanut butter, later tots, carrot sticks, sliced pears, chocolate milk, or milk. Friday: Hamburger with bun, or barbecue pork, cabbage salad, pineapple tidbits, and milk.

HAGERMAN

Monday: Pork and noodles, green beans, banana, apple kolache, and milk. Tuesday: Beef gravy, mashed potatoes, fruit jello, cornmeal roll, and milk. Wednesday: Ham and beans, green salad, chocolate pudding, cornbread, and milk. Thursday: Beef and cheese pizza, corn niblets, fruit, and milk. Friday: Jumbo fish steak, french fries, pineapple pudding, cheddar bread, and milk.

TWIN FALLS

Monday: Pork barbecue on a bun, green beans, fried brown rice, pears, no-bake cookies, and milk. Tuesday: Chili, turkey with mashed potatoes and gravy, carrot coins, cracked wheat rolls, cherry tarts, and milk. Wednesday: Cheeseburger on a bun, buttered corn, sliced tomatoes, chili, turkey with mashed potatoes and gravy, cinnamon roll, orange quarters, and milk. Thursday: Beef chili with beans and crackers, french fries, cinnamon roll, orange quarters, and milk. Friday: Fish sticks, potato rounds, hot rolls with peanut butter, chilled peaches, and milk.

CASSIA COUNTY

Monday: Hamburger or hot dogs, celery, french fries, jello, and milk. Tuesday: Pork gravy or turkey gravy, mashed potatoes, orange wedge, fruit, hot roll, and milk. Wednesday: No lunch served.

Thursday: Spaghetti or macaroni and cheese, green salad, fruit, bread sticks, and milk. Friday: Stead, or chicken, fried steak, carrot stick, scalloped potatoes, fruit, roll, and milk.

FILER

Monday: Cheeseburgers. Tuesday: Turkey and noodles. Wednesday: Pizza. Thursday: French dip beef. Friday: Batter dipped fish.

MINIDOKA COUNTY

Monday: Hot dogs, pears, french fries, and milk. Tuesday: Roast pork gravy, whipped potatoes, orange wedges, roll with peanut butter, applesauce, and milk. Wednesday: Tacos, buttered corn, cinnamon twist, peaches, and milk. Thursday: Spaghetti, bread sticks or French bread, green beans, carrot dollars, orange, and milk. Friday: Fish sticks, peas or spinach, cornbread with honey butter, fruit cup, and milk.

RICHFIELD

Monday: Hamburger potato casserole, rolls, vegetables, and milk. Tuesday: Fish sticks, macaroni salad, rolls, vegetables, and milk. Wednesday: Spanish rice, rolls, jello with fruit, cheese slices, and milk. Thursday: Submarine sandwich, carrot sticks, cobbler, and milk. Friday: Chili, cheese slices, scones, fruit, and chocolate milk.

SHOSHONE

Monday: Lasagna, peas, fruit, cake, bread sticks, and milk. Tuesday: Ham and beans, carrot sticks, corn bread with honey butter, fruit, and milk. Wednesday: Hamburger gravy, whipped potatoes, mixed vegetables, fruit, rolls, and milk. Thursday: Peanut butter and jelly sandwiches, vegetable soup, carrot sticks, cookie, fruit, and milk. Friday: Wiener wagers, potato rounds, carrot and celery sticks, fruit, and milk.

GOODING

Monday: Taco in pita bread, buttered peas, carrot sticks, cherry sauce cake, and milk. Tuesday: Vegetable stew, cole slaw, hot biscuit, peaches, and milk. Wednesday: Pig in blanket, french fries, pickled beets, pears, and milk. Thursday: Spanish noodles, green beans, hot bread, applesauce, and milk. Friday: Pork pizza, tossed salad, mixed vegetables, fruit, and chocolate milk.

WENDELL

Monday: Sloppy joes, green beans, peaches, peanuts, and milk. Tuesday: Macaroni and cheese, steamed wieners, green salad, red jello with topping, rolls, and milk. Wednesday: Pork and gravy, mashed potatoes, corn, fresh fruit, whole wheat roll, and milk. Thursday: Taco beef with cheese and lettuce, buttered corn, applesauce, cookies, and milk. Friday: Sea burgers, later rounds, pears, and milk.

CASTLEFORD

Monday: Fish sticks, fries, green beans, cookie, bread sticks, and milk. Tuesday: Chili, corn bread, green salad, pears, and milk. Wednesday: Pork and gravy, mashed potatoes, corn, fresh fruit, whole wheat roll, and milk. Thursday: Burrito, cheese stick, green salad, fruit, and milk. Friday: Kindergarten menu: Pizza, corn, fruit cocktail, chocolate chip cookie, and milk.

Fire burns basement

TWIN FALLS — A fire Saturday night destroyed the contents of a basement at 604 Monte Vista Dr. and caused heavy smoke damage in the remainder of the house, according to the Twin Falls Fire Department.

The fire probably started with a lightweight extension cord attached to an electric space heater overheated, said Phil Clough of the TFFD.

The fire began at about 7:30, he said, in the home of Dennis Knudsen. No estimate of the damage was available, but Clough said the fire did not cause any structural damage to the house.

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WINTER VACATION FOR TWO TO HAWAII FOR 7 FUN-FILLED DAYS!

Name _____

Address _____

City _____

Phone _____

DEPOSIT NO LATER THAN JANUARY 31st AT:

MVMH board to elect officers

TWIN FALLS — The Magic Valley Memorial Hospital board will select new officers in its regular monthly meeting Monday at 7 p.m.

The board will also discuss financing plans for the hospital's construction projects.

Sav complaints are three years too late

Jerome contractors voice frustration over objections

By BRUCE HAMMOND
Times-News writer

JEROME — Contractors building eight homes on east J and K streets in Jerome say they're frustrated by recent public objections to the construction.

"All we did was buy existing lots," they said. "We were developed by D&B Development and approved by the City Council back in 1978."

Townhouse Inc. manager Lewis Rowland said late last week, "But now, a few people are trying to make us look like bad guys and it hurts. If you're building good homes and meeting code, what else can you do?"

Townhouse Inc. and Development Enterprises Ltd. are building four homes each at the two corners on Cleveland Street. The lots are 25 feet narrower than most nearby sites and neighboring residents are complaining the resulting homes will be too small to fit into the rest of the area.

Mart Tieson, spokesman for the citizens' group, said a complaint petition was to be filed with the Jerome City Council Friday afternoon and that a lawsuit "against both the city and the developers may be pending."

All 16 households on East Avenue K where Townhouse Inc. is building have signed the petition.

Continued Rowland, "Where were all these people when this development was planned in 1978? The City Council had three hearings on these sites and no one was objecting then. It's really frustrating for me to be criticized about things that happened before we bought the property."

According to the building permits, the homes under construction will average around 1,020 square feet and include single car garages. Neighboring homes vary from 1,100 to 1,300 square feet, but some lack garages.

"Our biggest concern is that no one seems to care," said Iveson. "They don't care that these smaller homes won't fit into the rest of the neighborhood and will devalue our property accordingly. The developers

don't care and it appears the City Council doesn't care either."

Iveson and four others brought the issue before council members last Tuesday, reading their petition and requesting action to stop construction on the 50- by 107-foot lots. Iveson had earlier the group wouldn't object if the lots were consolidated into 100- by 107-foot sites, reducing the number of homes to four "and avoiding the light crowding."

Neighboring lots average 75 by 100 feet.

According to a draft of the petition read at the council meeting, the neighbors' main objection to the construction is their belief that the new homes will have lower property values significant enough to reduce surrounding property appraisals.

Iveson said the citizen group is seeking action to stop the construction "in order to protect the property that we bought in good faith while assuming that devaluing construction like this wouldn't be allowed by our city leaders."

However, Jerome Building Inspector Don Jacobson told the council all construction at the site met city and uniform building codes and that Rowland responded quickly to correct a location error in one foundation that had been poured.

"If the builder is complying with all the laws, then we legally can not refuse him permission to build," Mayor Marshal Everheart told the group.

According to Rowland, the four homes he is building will incorporate passive solar design "and will probably sell for more than many of the surrounding homes."

Development Enterprises, managed by Wayne Carlton, has started drawing up house plans at its four sites on East Avenue K.

According to Carlton, who is consulting with Rowland, all the houses in question will meet or exceed both city and Farmers Home Administration standards.

This use of 50-foot-wide lots is a necessary economic change to meet

modified demand, Development Enterprises stockholder Vic Camozzi said Friday.

"It's a size that used to be quite common, and now that the prices for lots are getting so expensive, we're going to be seeing a lot more smaller lots all around the nation," Camozzi predicted.

"Builders like Low Rowland, who's built good houses all around the Magic Valley, are having to return to building houses situated fore and aft on smaller lots to make them affordable to the people who desperately need them," Camozzi said.

Development Enterprises is not owned by Volco Co., as previously reported, although most stockholders are employees of the building supply company.

Now you know

By United Press International

The average Army recruit marches more than 100 miles during basic training.

Wendell officials ask more control over dogs, trash littering alleys

By TERRELL WILLIAMS
Times-News correspondent

WENDELL — City littering ordinances will be more strictly enforced to curb trash problems in alleys.

In addition, owners of loose dogs causing the scattered trash will be fined, the Wendell City Council decided in its Thursday night meeting.

Council members debated whose responsibility the loose dogs were, city policemen or other city workers.

Mayor Otto Lemke said when Wendell's third policeman was hired, an agreement was made that dog control would become a police department responsibility.

"I'm not attacking the police department," Lemke said, "but a deal is a deal. I think the police could do a little bit better job on this."

Lemke stressed the local budget could not afford a separate dog catcher.

Councilman Grant Zollinger sympathized with the police, saying it was impractical for uniformed men to chase the animals.

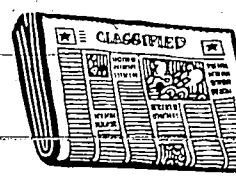
Lemke disagreed, saying owners could be ticketed without officers having to capture loose animals as police usually know who owns an animal.

Council President Robert Thackeray said public notice should be given that people allowing loose trash to pile up in alleys are subject to

times, even though the mess may have been caused by a stray dog.

In other business, Zollinger agreed to reupholster a worn police car seat, but insisted on doing it on a "cost only" basis to avoid conflict of interest.

A new two-way radio system now on sale was requested by City Superintendent Charles Doty and Fire Chief George Wahler, to replace the set now in use which they say is inadequate. The mayor discouraged the purchase.



People read Classified Ads

The Times-News

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TUESDAY, JANUARY 27, 1981
STARTING TIME: 11:00 a.m. Lunch at the Cookshack.

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1979 Ford 150 3/4 ton pickup, custom cab, 6 cylinder, 4 speed, long wheel base, 1600 miles and only 18,000 miles - 1958 Ford 1/2 ton pickup, V-8 engine - 4 speed, long wheel base, for rubber, good irrigation pickup - Kawasaki 1000 motor bike, re-built engine, runs good - Cab bit long wide box camper shell

HAYING EQUIPMENT

New Holland 280 string tie hay baler, all re-conditioned, P.T.O. driven, hydraulic raising, dual rubber - Massey Ferguson 7 pitman mower with 3 point hitch - Case 4 bar chisel type side rake on dual rubber - John Deere 30 hay & grain elevator, on rubber, P.T.O. driven - Baled hay loader.

GROUND WORKING EQUIPMENT

Massey Ferguson 25 3 bottom 2 way rollover plow, shear pin beams and 5 point hitch - Sids 2, 10, 12, 14, 16, 18, 20, 22, 24, 26, 28, 30, 32, 34, 36, 38, 40, 42, 44, 46, 48, 50, 52, 54, 56, 58, 60, 62, 64, 66, 68, 70, 72, 74, 76, 78, 80, 82, 84, 86, 88, 90, 92, 94, 96, 98, 100, 102, 104, 106, 108, 110, 112, 114, 116, 118, 120, 122, 124, 126, 128, 130, 132, 134, 136, 138, 140, 142, 144, 146, 148, 150, 152, 154, 156, 158, 160, 162, 164, 166, 168, 170, 172, 174, 176, 178, 180, 182, 184, 186, 188, 190, 192, 194, 196, 198, 200, 202, 204, 206, 208, 210, 212, 214, 216, 218, 220, 222, 224, 226, 228, 230, 232, 234, 236, 238, 240, 242, 244, 246, 248, 250, 252, 254, 256, 258, 260, 262, 264, 266, 268, 270, 272, 274, 276, 278, 280, 282, 284, 286, 288, 290, 292, 294, 296, 298, 300, 302, 304, 306, 308, 310, 312, 314, 316, 318, 320, 322, 324, 326, 328, 330, 332, 334, 336, 338, 340, 342, 344, 346, 348, 350, 352, 354, 356, 358, 360, 362, 364, 366, 368, 370, 372, 374, 376, 378, 380, 382, 384, 386, 388, 390, 392, 394, 396, 398, 400, 402, 404, 406, 408, 410, 412, 414, 416, 418, 420, 422, 424, 426, 428, 430, 432, 434, 436, 438, 440, 442, 444, 446, 448, 450, 452, 454, 456, 458, 460, 462, 464, 466, 468, 470, 472, 474, 476, 478, 480, 482, 484, 486, 488, 490, 492, 494, 496, 498, 500, 502, 504, 506, 508, 510, 512, 514, 516, 518, 520, 522, 524, 526, 528, 530, 532, 534, 536, 538, 540, 542, 544, 546, 548, 550, 552, 554, 556, 558, 560, 562, 564, 566, 568, 570, 572, 574, 576, 578, 580, 582, 584, 586, 588, 590, 592, 594, 596, 598, 600, 602, 604, 606, 608, 610, 612, 614, 616, 618, 620, 622, 624, 626, 628, 630, 632, 634, 636, 638, 640, 642, 644, 646, 648, 650, 652, 654, 656, 658, 660, 662, 664, 666, 668, 670, 672, 674, 676, 678, 680, 682, 684, 686, 688, 690, 692, 694, 696, 698, 700, 702, 704, 706, 708, 710, 712, 714, 716, 718, 720, 722, 724, 726, 728, 730, 732, 734, 736, 738, 740, 742, 744, 746, 748, 750, 752, 754, 756, 758, 760, 762, 764, 766, 768, 770, 772, 774, 776, 778, 780, 782, 784, 786, 788, 790, 792, 794, 796, 798, 800, 802, 804, 806, 808, 810, 812, 814, 816, 818, 820, 822, 824, 826, 828, 830, 832, 834, 836, 838, 840, 842, 844, 846, 848, 850, 852, 854, 856, 858, 860, 862, 864, 866, 868, 870, 872, 874, 876, 878, 880, 882, 884, 886, 888, 890, 892, 894, 896, 898, 900, 902, 904, 906, 908, 910, 912, 914, 916, 918, 920, 922, 924, 926, 928, 930, 932, 934, 936, 938, 940, 942, 944, 946, 948, 950, 952, 954, 956, 958, 960, 962, 964, 966, 968, 970, 972, 974, 976, 978, 980, 982, 984, 986, 988, 990, 992, 994, 996, 998, 1000.

OTHER EQUIPMENT

Like new IHC 2250 hydraulic mount-meat loader with fork lift attachment only. A bucket could be purchased to make this a real good complete outfit - Massey Ferguson 8 double swirl terrace blade with 3 point hitch - D & B 200 gallon weed sprayer, fiber glass tank, hand gun, 8 row booms, P.T.O. pump and 3 point hitch - Batco 125 gallon tank with burner wand and hose and 3 point hitch - Massey square nose hang-on V type ditcher, hydraulic lift, and 3 point hitch - Case 16 hole grain drill on steel, double disc, seeder attachment, steel box - Ben and 4 x 8' hand carrier with 3 point hitch - Rear end barrel weights, 3 point hitch - Pair of Acme hydraulic markers

IRRIGATION EQUIPMENT

2 wheeled rubber tired 40 pipe trailer - 500 - 700 aluminum 60" and 72" x 1" and 1 1/2" x 1 1/2" x 1 1/2" metal culvert - 12 x 10 metal culvert - 12 x 24 metal culvert - 3 boxes of replacement parts for gates and pipe.

LIVESTOCK & FENCING EQUIPMENT

Powder River squeeze chute, like new - All metal 8' stock rack with overshoot for narrow law pickup - Batted wire - Fence stays - Livestock dust bags - Cattle pods - Fence stretchers - Wood panels - Fence posts - 3 electric fences.

SHOP EQUIPMENT

Smors 2 horse double piston portable air compressor - Lincoln 225 amp electric welder, like new - Dura Craft 1/2 horse bench grinder - Electric drills - Shovel sets - Wheel pullers - Handymen jack - Hydraulic jacks - Shop creeper - Skill saws - Box all wrenches - 3 overhead shop lights - Paint gun - Cement trowels - Grouters guns.

MISCELLANEOUS

Hydraulic rams, 3 gallon fuel tank and pump - 50 gallons of diesel oil - 50 gallons of drip oil for irrigation pumps - 100 gallon fuel tank and stand - 15 sacks of Spangler heavy seed - Miscellaneous - Rubber - Tires and wheels - 15 barrel pump - 6 balls of 9600 plastic twine - 3 hand weed sprayers - Hoos-Shovels - Pitchforks - Bats - Chains - Plumbing items - Metal kitchen sink cabinets - 2 wood cabinets - Filters - Motor cycle helmet - Toro 2 1/2 self-propelled lawn mower - Garden hose and sprinklers - Fans - Hydraulic self-Wend spray and other miscellaneous articles too numerous to mention.

HAY & STRAW

Approximately 7000 bales of 1st cutting alfalfa hay. Some will have a little grass but it will grow fast. Approximately 7000 bales of 2nd cutting alfalfa hay. Approximately 700 bales of grass and seedling hay. Good stock hay. Approximately 400 bales of 2 year old hay. Approximately 1600 bales of wheat straw. Approximately 1000 bales of barley straw, some with seedling. A small portion of the above hay may be sold by day of sale due to prior commitment. NOTE: This is a good clean sale with a lot of real good useable merchandise, farmer or rancher, there is something on this sale you can use. Take a drive south of Hansen and enjoy the day at the auction.

TERMS: Cash Day of Sale

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		The Showkase Burley, Idaho
		Greenawald's Gooding, Idaho

Obituaries

James Stephenson

KIMBERLY — James Stephenson, 82, of Kimberly, died Wednesday night in the Mountain View Care Center after a long illness.

He was born Aug. 1, 1898.

Graveside services will be at 10 a.m. Tuesday in Twin Falls Cemetery under direction of White Mortuary.

J.A. 'Jack' Smith

WENDELL — J.A. 'Jack' Smith, 54, of Wendell, died Friday night at his home.

Services will be announced by DeMaray's Leeper Chapel at Wendell.

Vietie Anderson

TWIN FALLS — Vietie Hale Anderson, 80, of Twin Falls, died Friday evening at a local nursing home.

She was born Jan. 1, 1901, at Rock Creek. She graduated from Burley High School and attended business college at Boise. She married James Leslie Anderson in December 1925 at Burley. He died in 1968. They operated a drive-in restaurant at Burley for many years. They lived in Twin Falls for the past 30 years where she worked as a clerk in the police court.

Surviving is a sister, Helen McMillen of Ogden, Utah; three nieces; and two nephews. Preceding her in death besides her husband are three sisters and a brother.

Graveside services will be at 1 p.m. Tuesday in Pleasant View Cemetery at Burley. Friends may call at White

Mortuary Monday evening and until 10 a.m. Tuesday.

E.C. 'Ted' Nelson

OAKLEY — Edgar Clarence "Ted" Nelson, 74, of Payette, formerly of Oakley, died Friday morning at Payette.

He was born Jan. 4, 1907, at Oakley, and married Elsie Dixon Oct. 22, 1924. Surviving are his wife of Payette; three brothers, Canova Nelson of Burley, Hunter Nelson of Hailey, and Willis Nelson of Idaho Falls; three sisters, Mrs. Jim (Lillian) Rydahl of Idaho Falls, Mrs. Joe (Gertrude) Black in Indonesia, and Mrs. Gordon (Ethlyn) Rock of Salt Lake City.

Graveside services will be at approximately 2 p.m. Tuesday in the Oakley Cemetery, following services at 10 a.m. Tuesday at Payette.

Tom Remington

FILER — Tom Remington, 71, of Filer, died Friday afternoon at Magic Valley Memorial Hospital of a long illness.

He was born Oct. 2, 1909, at Stretsett, Idaho. He moved with his parents to Bancroft at the age of 4, where he attended schools and graduated in 1927. He attended college at Potomac and at Logan, Utah, and worked as superintendent for CCC camps during the 1930s. He married Emily Faulkner in March 1932. They were divorced. He served with the Army during World War II, and married Helen Finney Dec. 17, 1946, at Missoula, Mont. He

worked for the government ASCS as a range specialist from 1949 until 1964, and then moved to Twin Falls, where he was deputy appraiser until his retirement in 1974. He was an avid outdoorsman, held five state indoor pistol championships, and was an oil painter. He belonged to the LDS Church.

Surviving are his wife of Filer; a son, Tom Elroy Remington of Moscow; a stepson, Klark Finney of San Diego; a daughter, Alice Collins of Potomac; a stepdaughter, Mrs. Carol VanPatten of Buhl; his mother, Margaret Remington of Bancroft; 16 grandchildren; and two great-grandchildren.

Services will be at 2 p.m. Monday in the LDS Church at Bancroft with Bishop Lynn Greenwood officiating. Burial will be in the Chesterfield Cemetery. Friends may call at the Hopkins Buhl Funeral Chapel this afternoon.

Albert A. Lancaster

WENDELL — Albert A. Lancaster, 78, of Wendell, died Friday in the Twin Falls Clinic Hospital.

He was born March 30, 1902, at Canon City, Colo., and in 1909 he moved with his parents to the Filer area, where he was educated. He married Golda Stewart in Filer Oct. 20, 1929. They lived in the Filer area for 15 years, then moved to a farm east of Wendell in 1941. In 1972 they moved into town at Wendell.

He was a member of the Wendell

Methodist Church, past master of Wendell Lodge No. 54 AF & AM, the Scottish Rite Bodies, and El Korah Shrine Temple. He was a past noble grand of the 1007 Lodge in Filer.

Surviving are his wife of Wendell; four sons, Kenneth A. Lancaster and Donald B. Lancaster, both of Idaho Falls; Jack S. Lancaster of Pocatello; and Ronald A. Lancaster of a sister, Lena Reichert of Filer; two brothers, Roy Lancaster of Filer and Harold Lancaster of Twin Falls; 10 grandchildren, and six great-grandchildren. He was preceded in death by a daughter, a brother and a sister.

Services will be at 2 p.m. Tuesday in DeMaray's Leeper Chapel at Wendell with the Rev. Gary Miller of the Wendell Methodist Church officiating. Graveside services will be conducted by Wendell Lodge 54 AF & AM in the Wendell Cemetery. Friends may call at the DeMaray Chapel Monday from 1 to 8 p.m. Memorials may be made to the Wendell Masonic Lodge.

Services

TWIN FALLS — Services for Maude McDonough House, 99, of Twin Falls, who died Thursday, will be at 2 p.m. Monday in the White Mortuary Chapel. Burial will be in Sunset Memorial Park. Friends may call at the mortuary today, and until 1 p.m. Monday.

Directions

• Continued from page B1

"Often we recommend if possible the person attend some special courses to sharpen job skills that have been idle for many years. We may refer the person to the employment agency or to some other agency that can meet their particular needs," Larom says.

We will probably channel them into some of our special workshops and programs. She says there is always a follow-up to determine if the needs are being met and if the individual is achieving the projected goals.

Currently the Center of New Directions is sponsoring a special program for those who are "going it alone." Living Single is the situation being addressed in a current three-day program in the Shields building, Room 104. The session continues through Wednesday and runs from 7 to 10 p.m. each day.

Like most other seminars, courses and programs under the New Directions program, it is free to interested persons. Babysitting services are available by calling Larom.

Through the program, the director says, people are shown advantages of living alone, exciting aspects of singlehood and how to cope with financial changes, personal adjustments that can be made and utilizing free time.

Other ongoing and upcoming programs cover stress, how to recognize it, the situations that create stress as well as how to handle them.

"In Search of You" is another program in which those attending will be shown how to recognize and utilize their unused potential.

All persons in need of some new direction in their lives may take advantage of the center at no charge. Some special courses require fees, but most services are free.

Larom said there is also a need for volunteers to assist in the projects, especially with transportation and putting out the monthly newsletter. An advisory board as well as a 15-member executive council made up of community residents and representatives of assisting agencies help guide the Center of New Directions programs in Twin Falls.

Driver cited after hitting trailer

TWIN FALLS — Jay Baker of Hazelton was treated and released from Magic Valley Memorial Hospital Saturday after he ran into a parked semi-trailer.

Twin Falls Police cited Baker for inattentive driving. According to the police report, Baker's 1981 Datsun was a total loss after he ran into the truck parked on Kimberly Road in front of the Wagon Wheel Motel just before 6 a.m. Saturday.

Hospitals

MINIDOKA MEMORIAL

Admitted
Willard Little, Marguerita Santos, and Ramona Throckmorton, all of Rupert, and Rosetta Higley of Burley.

Discharged
Ed Hillis, Viola Stur, and Julie Kendall, all of Rupert; Karl Radmussen of Malta; and Mary Lawson of Heyburn.

Births
A son to Mr. and Mrs. J. Isabel Guebara of Rupert.

CASSIA MEMORIAL

Admitted
Vicki Holm, Faye Anderson, and F.M. Thornton, all of Burley; Sherrill Dean and Tony Bringham, both of Heyburn; and Colleen Cooper of Rupert.

Discharged
Lloyd Robins and Beatrice Romero, both of Burley; Shelley Eaglehorse, Linda Meham, and Franklin Callen, all of Heyburn; Yvonne Lloyd and Gilbert Deffenbacher, both of Rupert; and Charles Taylor of Declo.

Births
Daughters to Mr. and Mrs. Russell Holm of Burley and Mr. and Mrs. Leslie G. Pollard of Heyburn, and a son to Mr. and Mrs. Dennis G. Dean of Heyburn.

MAGIC VALLEY MEMORIAL

Admitted
Laverne Roth, Leslie Adams, and Mrs. Grant Starley, all of Twin Falls; Kymberly Permann, Jennifer Quigley, and Mandi Jo Watson, all of Jerome; Reuben Sieve King of Sun Valley; Mrs. Mitchell Koch of Wendell; Janalen Chandler of Filer; Calvin Lovelless Jr. of Rupert; Ava Taylor of Gooding; and Mrs. Milton Meacham of Buhl.

Discharged
James Clauson, Mrs. Steven Davis and daughter, Ruth Edwards, Gerald Hunt, Calvin Lamborn, Jere Mason, Ryan Wilson, Mrs. Randy Robins and son, Mrs. Douglas Winn, and Falba Winn, all of Twin Falls; Mrs. John Ash of Harellin; Jackson Brown of Jerome; Mrs. Larry Carter, Mrs. Richard Engelhart and son, and Diana Pagni, all of Jackpot, Nev.; Mrs. Kermit Gunter and baby boy, Klinger, both of Hansen; Mrs. Randy Hieb and daughter of Paul; Ivan Jackson of Kimberly; Kenneth Kobr of Wendell; Mrs. Donald Lenler and daughter of Filer; Iva Loos of Buhl; Mrs. Alvin Meyerhoff of Eden; and Mrs. Orval Searle and Stephan Lemmons, both of Burley.

Birth
A son to Mr. and Mrs. Mitchell Koch of Wendell.

Books

• Continued from Page 1

Other factors that add to a book's value, Coates said, include having a famous author or illustrator, being photographed by the author, being a limited edition, a first edition, a private printing, or an unabridged edition. Being in good condition and not being a school text book also raise the book's value potential.

To find exact prices, Coates checks her Bookman's Price Guide, available in most book stores.

The most unusual book in this collector's library is authored by Mormon Church leader Brigham Young.

"Brigham wrote this book, using what he called a 'universal language' (an alphabet)," Coates said, "but it didn't catch on, so he dropped it." Another book she had in Young's "universal language" was purchased from him by a Utah university. From this southern Idaho area, Coates has found and collected many early genealogy records and Mormon books, "pro and con."

Early writings about blacks and the old south, 1840s medical books, an 1887 Washington Irving sketch book, an 1857 journal by Sir Walter Scott, and numerous rare editions of elegantly illustrated northeast history books are a few of many fascinating volumes in Coates' expensive library.

"This is just a drop in the bucket," she said of the shelved books in her living room and den. "I have books, hundreds and hundreds, sitting in the basement."

Coates laughingly added that she and her husband, Dan, are going to add another room to their home just to hold the huge collection.

One reason Faye Coates collects these writings is that she loves to read them.

"You would just simply crack up if you tried to read this one," she said, reaching for an 1800s book on proper manners for children.

Old English classics, a journal on ancient herbal cures (most of which call for a quart of "good Irish whiskey") and endless books by Idaho authors have kept her up late many nights, reading by her fireplace.

"I'd be happy if that was all I ever had to do," she said.

As for buying more books, Coates said, "I want to complete my library on Vardis Fisher. There are a few I don't have."

Fire burns basement

TWIN FALLS — A fire Saturday night destroyed the contents of a basement at 604 Monte Vista Dr. and caused heavy smoke damage in the remainder of the house, according to the Twin Falls Fire Department.

The fire probably started when a lightweight extension cord attached to an electric space heater overheated, said Phil Clough of the TFFD.

The fire began at about 7:30, he said, in the home of Dennis Knudson. No estimate of the damage was available, but Clough said the fire did not cause any structural damage to the house.

D.M.S.O.
Industrial Solvent
Sold At
Gas A Mat
Across From K-Mart
On Addison

School lunch menus

BUHL
Monday: Spaghetti and meat sauce, green salad, and fruit.
Tuesday: Big Salad, french fries, and buttered carrots.
Wednesday: Soft flour biscuits, buttered peas, celery, and cake with frosting.
Thursday: Baked cheese sandwich, tomato soup, and fruit.
Friday: Fish squares, cole slaw, cornbread with honey butter, and nutty peach dessert.

JEROME
Monday: Sloppy joes, french fries, apricots, Rice Krispie cookie, and milk.
Tuesday: Charbroil steak, hash browns, pineapple chunks, hot roll, brownie, and milk.
Wednesday: Chili and crackers, carrot stick, applesauce, hot rolls, and milk.
Thursday: Hamburger gravy on mashed potatoes, buttered corn, jellied cranberry, fruit salad, Bulgur roll, and milk.
Friday: Batter dipped fish, green beans, macaroni and cheese, corn meal roll, deep dish peach pie, and milk.

VALLEY
Monday: Sloppy joes, macaroni salad, green beans, peas, and milk.
Tuesday: Tacos with cheese and lettuce, corn, french fries, spice cake with raisins, and milk.
Wednesday: Chili and crackers, mixed vegetables, cinnamon rolls, peaches, and milk.
Thursday: Corn dogs, tater rounds, green beans, hot rolls, peas, and milk.
Friday: Turkey rice soup, peanut butter sandwich, carrot stick, apricot crisp, and milk.

BLAINE COUNTY
Monday: Whipped potatoes with chicken or pork gravy, corn bread, green beans, peanut oatmeal cookie, jello with fruit, and milk.
Tuesday: Beef taco or beef and bean burrito, corn, sweet rice, applesauce, and milk.
Wednesday: Chicken vegetable soup or cream of potato soup, baked cheese sandwich, half an egg, sliced peaches, and milk.
Thursday: Scrambled eggs with cheese or fish paty, roll with peanut butter, tater tots, carrot sticks, sliced peaches, chocolate milk, or milk.
Friday: Hamburger with bun, or barbecue pork, cabbage salad, pineapple tidbits, and milk.

HAGERMAN
Monday: Pork and noodles, green beans, banana, apple kolache, and milk.
Tuesday: Beef gravy, mashed potatoes, fruit jello, cornmeal roll, and milk.
Wednesday: Ham and beans, green salad, chocolate pudding, cornbread, and milk.
Thursday: Beef and cheese pizza, corn niblets, fruit, and milk.
Friday: Jumbo fish steak, french fries, pineapple pudding, cheddar bread, and milk.

TWIN FALLS
Monday: Pork barbecue on a bun, green beans, fried brown rice, peach, no-bake cookie, and milk.
Tuesday: Sliced turkey with mashed potatoes and gravy, carrot coins, cracked wheat rolls, cherry tarts, and milk.
Wednesday: Cheeseburger on a bun, buttered corn, sliced tomatoes, chilled fruit, and milk.
Thursday: Beef chili with beans and crackers, french fries, cinnamon rolls, orange quarters, and milk.
Friday: Fish sticks, potato rounds, hot rolls with peanut butter, chilled peaches, and milk.

CASSIA COUNTY
Monday: Hamburger or hot dogs, celery, french fries, jello, and milk.
Tuesday: Pork gravy or turkey gravy, mashed potatoes, orange wedge, fruit, hot roll, and milk.
Wednesday: No lunch served.

Thursday: Spaghetti or macaroni and cheese, green salad, fruit, bread sticks, and milk.
Friday: Scalloped potatoes, carrot stick, carrot stick, scalloped potatoes, fruit, roll, and milk.

FILER
Monday: Cheeseburgers.
Tuesday: Turkey and noodles.
Wednesday: Pizza.
Thursday: French dip beef.
Friday: Batter dipped fish.

MINIDOKA COUNTY
Monday: Hot dogs, peas, french fries, and milk.
Tuesday: Roast pork gravy, whipped potatoes, orange wedges, roll with peanut butter, applesauce, and milk.
Wednesday: Tacos, buttered corn, cinnamon twist, peaches, and milk.
Thursday: Spaghetti, bread sticks or french bread, green beans, carrot daisies, orange, and milk.
Friday: Fishsticks, peas or spinach, cornbread with honey butter, fruit cup, and milk.

RICHFIELD
Monday: Hamburger potato casserole, rolls, vegetables, and milk.
Tuesday: Fish sticks, macaroni salad, rolls, vegetables, and milk.
Wednesday: Spanish rice, rolls, jello with fruit, cheese slices, milk, and milk.
Thursday: Submarine sandwich, carrot sticks, cobbler, and milk.
Friday: Chili, cheese slices, scones, fruit, and chocolate milk.

SHOSHONE
Monday: Lasagna, peas, fruit, cake, bread sticks, and milk.
Tuesday: Ham and beans, carrot sticks, corn bread with honey butter, fruit, and milk.
Wednesday: Hamburger gravy, whipped potatoes, mixed vegetables, fruit, rolls, and milk.
Thursday: Peanut butter and jelly sandwiches, vegetable soup, carrot sticks, cookie, fruit, and milk.
Friday: Wiener wraps, potato rounds, carrot and celery sticks, fruit, and milk.

GOODING
Monday: Taco in pita bread, buttered peas, carrot sticks, cherry sauce cake, and milk.
Tuesday: Vegetable stew, cole slaw, hot biscuit, peaches, and milk.
Wednesday: Pig in blanket, french fries, pickled beets, peas, and milk.
Thursday: Spaghetti, spaghetti sauce, green beans, hot bread, applesauce, and milk.
Friday: Pork pizza, tossed salad, mixed vegetables, fruit, and chocolate milk.

WENDELL
Monday: Sloppy joes, green beans, peaches, peanuts, and milk.
Tuesday: Macaroni and cheese, steamed wieners, green red jello with topping, rice, and milk.
Wednesday: Chicken and dressing, creamed gravy, spinach, chocolate pudding, and milk.
Thursday: Taco beef with cheese and lettuce, buttered corn, applesauce, cookies, and milk.
Friday: Sea burgers, tater rounds, peas, and milk.

CASTLEFORD
Monday: Fish sticks, fries, green beans, cookie, bread sticks, and milk.
Tuesday: Chili, corn bread, green salad, peas, and milk.
Wednesday: Pork and gravy, mashed potatoes, corn, fresh fruit, whole wheat roll, and milk.
Thursday: Burrito, cheese stick, green salad, fruit, and milk.
Friday: Kindergarten menu: Pizza, corn, fruit cocktail, chocolate chip cookie, and milk.

MVMH board to elect officers

TWIN FALLS — The Magic Valley Memorial Hospital board will elect new officers in its regular monthly meeting Monday at 7 p.m.

The board will also discuss financing plans for the hospital's construction projects.

Say complaints are three years too late

Jerome contractors voice frustration over objections

By BRUCE HAMMOND
Times-News writer

JEROME — Contractors building eight homes on east J and K streets in Jerome say they're frustrated by recent public objections to the construction.

"All we did was buy existing lots — lots that were developed by DBP Development and approved by the City Council back in 1978," Townhouse Inc. manager Lewis Rowland said late last week. "But now, a few people are trying to make us look like bad guys and it hurts. If you're building good homes and meeting code, what else can you do?"

Townhouse Inc. and Development Enterprises Ltd. are building four homes each at the two corners on Cleveland Street. The lots are 25 feet narrower than most nearby sites and neighboring residents are complaining the resulting homes will be too small to fit into the rest of the area.

Marti Iverson, spokesman for the citizens' group, said a complaint petition was to be filed with the Jerome City Council Friday afternoon and that a lawsuit "against both the city and the developers may be pending."

All 16 households on East Avenue K where Townhouse Inc. is building have signed the petition.

Continued Rowland, "Where were all these people when this development was planned in 1978? The City Council had three hearings on these sites and no one was objecting then. It's really frustrating for me to be criticized about things that happened before we bought the property."

According to the building permits, the homes under construction will average around 1,000 square feet and include single car garages. Neighboring homes vary from 1,100 to 1,300 square feet, but some lack garages.

"Our biggest concern is that no one seems to care," said Iverson. "They don't care that these smaller homes won't fit into the rest of the neighborhood and will devalue our property accordingly. The developers

don't care and it appears the City Council doesn't either."

Iverson and four others brought the issue before council members last Tuesday, reading their petition and requesting action to stop construction on the 50- by 107-foot lots. Iverson had said earlier the group wouldn't object if the lots were consolidated into 100- by 107-foot sites, reducing the number of homes to four "and avoiding the tight crowding."

Neighboring lots average 75 by 100 feet.

According to a draft of the petition read at the council meeting, the neighbors' main objection to the construction is their belief that the new homes will have lower property values significant enough to reduce surrounding property values.

Iverson said the citizens group is seeking action to stop the construction "in order to protect the property that we bought in good faith while assuming that devaluing construction like this wouldn't be allowed by our city leaders."

However, Jerome Building Inspector Don Jacobson told the council all construction at the site met city and uniform building codes and that Rowland responded quickly to correct a location error in one foundation that had been poured.

"If the builder is complying with all the laws, then we legally can not refuse him permission to build," Mayor Marshall Everheart told the group.

According to Rowland, the four homes he is building will incorporate passive solar design "and will probably sell for more than many of the surrounding homes."

Development Enterprises, managed by Wayne Carlton, has not started drawing up house plans at its four sites on East Avenue J.

According to Carlton, who is consulting with Rowland, all the homes in question will meet or exceed both city and Farmers Home Administration standards.

This use of 50-foot-wide lots is a necessary economic change to meet

modified demand. Development Enterprises stockholder Vic Camozzi said Friday.

"It's a size that used to be quite common, and now that the prices for lots are getting so expensive, we're going to be seeing a lot more smaller lots all around the nation," Camozzi predicted.

Builders like Lew Rowland, who's built good houses all around the Magic Valley, are having to return to building houses situated fore and aft on smaller lots to make them affordable to the people who desperately need them," Camozzi said.

Development Enterprises is not owned by Volco Co., as previously reported, although most stockholders are employees of the building supply company.

Now you know

By United Press International

The average Army recruit marches more than 100 miles during basic training.

Wendell officials ask more control over dogs, trash littering alleys

By TERRELL WILLIAMS
Times-News correspondent

WENDELL — City littering ordinances will be more strictly enforced to curb trash problems in alleys.

In addition, owners of loose dogs causing the scattered trash will be fined, the Wendell City Council decided in its Thursday night meeting.

Council members debated whose responsibility the loose dogs were, city policemen or other city workers.

Mayor Otto Lemke said when Wendell's third policeman was hired, an agreement was made that dog control would become a police department responsibility.

"I'm not knocking the police department," Lemke said. "But a deal, I think the police could do a little bit better job on this."

Lemke stressed the local budget could not afford a separate dog catcher.

Councilman Grant Zollinger sympathized with the police, saying it was impractical for uniformed men to chase the animals.

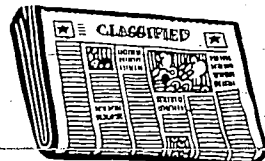
Lemke disagreed, saying owners could be ticketed without officers having to capture loose animals as police usually know who owns an animal.

Council President Robert Thackeray said public notice should be given that people allowing loose trash to pile up in alleys are subject to

lines, even though the mess may have been caused by a stray dog.

In other business, Zollinger agreed to rephraser a worn police car seat, but insisted on doing it on a "cost only" basis to avoid conflict of interest.

A new two-way radio system now on sale was requested by City Superintendent Charles Doly and Fire Chief George Wahler, to replace the set now in use which they say is inadequate. The mayor discouraged the purchase.



People read Classified Ads.

The Times-News

733-0931

SYLVANIA SUPER SWEEPSTAKES

GRAND PRIZE WIN SUPERMARKET SHOPPING FOR A YEAR!

WIN 5 2nd PRIZES

Supermarket shopping for a month.

Come in and get your entry form. No purchase necessary.

WIN 25 3rd PRIZES

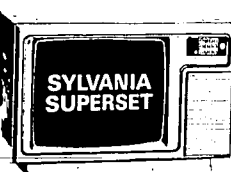
Supermarket shopping for a week.

WIN 1000 4th PRIZES

West Bend popcorn poppers and TV Time Magazine (\$39.95 Retail Value). Perfect for prime-time snacking with Sylvania Supersets.

SEE THE WINNING SUPERSET

Model CX0176W



- 19" diagonal Dark-Lite™ 100 Black Matrix picture tube
- GT-2000™ chassis ... 100% solid-state
- Sylvania GT-Matic™ Self-Adjusting Color System
- Exclusive ASC circuitry (Automatic Sharpness Control)
- Quartz-Locked Tuning with Scan
- Room Light Monitor ... adjusts contrast and color level when room lighting changes
- Stand available as an optional extra (un assembled)
- Contemporary styling in a cabinet of Walnut grain finish on high-impact plastic

FREE "TOUCH" FOOTBALL



WHEN YOU BUY ANY SYLVANIA SUPERSET

SAVE

See these SUPER deals at your SUPER DEALERS

Blue Lakes Showkase
705 Blue Lakes Blvd.
Twin Falls, Idaho

Charles Stuhlburg
Sun Valley

Mini Cassia Showkase
Rupert, Idaho

Gaylan Graham TV
Burley, Idaho

Blockers
223 2nd Ave.
Twin Falls, Idaho

Jack's
Buhl, Idaho

The Showkase
Burley, Idaho

Greenawalt's
Gooding, Idaho

CREED CONCERN INC. AUCTION

Located from the Hansen Cafe in Hansen, Idaho, 7 1/2 miles south to Foothill Road, 1 mile east, 1/2 mile south and 1 mile east.

TUESDAY, JANUARY 27, 1981

STARTING TIME 11:00 a.m. Lunch at the Cookshock

TRACTORS

1976 IHC 574 gas utility tractor in real good condition - 1200 hours; power steering, front P.T.O., hydraulic outlets, 13 x 6 x 38 rear tires, 3 point hitch, plus mounted on it is an Aerial cab with blower. A nice unit - IHC B-275. 6 wheel utility tractor in real good condition, good rubber and 30 inch tires. Pair of 13 x 6 x 38 M & W duals & tires for \$274. - Pair of 12 x 6 x 28 duals, tires and wheels for B-275. Oliver 50 tractor for parts.

CAMPER - PICKUPS - MOTORBIKE

1979 Ford 150 1/2 ton pickup, custom cab, 6 cylinder, 4 speed, long wide box, all wheels and only 26,000 miles. 1958 Ford 1/2 ton pickup, V8 engine, 4 speed, long wide box, fair rubber, good irrigation pickup - Kawasaki 100 motor bike, rebuilt engine, runs good. Cab hit long wide box camper shell.

HAYING EQUIPMENT

New Holland 2000 3 row hay conditioner, P.T.O. driven, hydraulic tension, dual rubber. Massey Ferguson 7 pitman mower with 3 point hitch. Case 4 bar cereal type side rake on dual rubber. John Deere 30 hay conditioner on rubber, P.T.O. driven. Baled hay loader.

GROUND WORKING EQUIPMENT

Massey Ferguson 55 3 bottom 2 way rubber plow, shovel, beams and 3 point hitch. Triple R 10' renovator with gauge wheels and 3 point hitch. Case 10 wheel type disc on rubber, new cutters on front, 5 row solid chank and type conditioner on solid bar with 3 point hitch. New 5 row solid spring chank conditioner on solid bar with 3 point hitch. New 5 row solid crowder with 3 point hitch. Brilliant 8 cultipacker with alternating smooth and rough rollers. Acme 3 section 6 metal harrow with folding drawbar. Krampt 3 section 6 metal harrow with drawbar.

OTHER EQUIPMENT

Like new IHC 2250 hydraulic mount automatic loader with fork lift attachment only. A bucket could be purchased to make this a real good complete outfit. Massey Ferguson 8 double wheel tractor blade with 3 point hitch. D 8 200 gallon weed sprayer, fiber glass tank, hand gun, 8 row boom, P.T.O. pump and 3 point hitch. Butane 125 gallon tank with burner wand and hose and 3 point hitch. Rayco square nose hang-on V type ditcher, hydraulic lift and 3 point hitch. Case 16 hole grain drill on steel, double disc, sweeper attachment, steel box. Rear and 4 x 8 load carrier with 3 point hitch. Rear and barrel winches. 3 point hitch. Pair of Acme hydraulic markers.

IRRIGATION EQUIPMENT

2 wheeled rubber lined 40 pipe trailer. 500 - 700 all aluminum 60" and 72" x 1" and 1 1/2" synthon tubes. 12 x 10 metal culvert. 1, 12 x 24 metal culverts. 3 boxes of replacement gate stopgates pipe.

LIVESTOCK & FENCING EQUIPMENT

Posner River squeeze chute, like new. All metal 8' stock rack with overshoot for narrow law pickup. Barbed wire. Fence posts. Livestock dust bags. Cattle guards. Fence stretchers. Wood panels. Fence posts. 3 electric fences.

SHOP EQUIPMENT

Sears 2 horse double piston portable air compressor. Lincoln 225 amp electric welder, like new. Dual Craft 3 horse bench grinder. Electric drills. Stocked sets. Wheel pullers. Handymen jack. Hydraulic jacks. Shop creeper. Skid saw. Box of wrenches. 3 overhead shop lights. Paint gun. Cement trowels. Grease gun.

MISCELLANEOUS

Hydraulic rams. 3 gallon fuel tank and pump. 50 gallons of diesel oil. 50 gallons of drip oil for irrigation pumps. 100 gallon fuel tank and stand. 15 sacks of Shopton barley seed. Miscellaneous lumber. Tires and wheels. Barrel pump. 6 bags of 9000 plastic twine. 3 hand weed sprayers. Hoes. Shovels. Pickaxes. Bails. Chains. Plumbing items. Metal kitchen sink. cabinet. 2 wood cabinets. Filters. Motor-cyle helmet. Toro 21 self-propelled lawn mower. Garden hose and sprinklers. Paints. Hydraulic oil. Weed spray and other miscellaneous articles too numerous to mention.

HAY & STRAW

Approximately 7000 bales of 1st cutting alfalfa hay. Some will have a little grass but is still good feed. Approximately 1700 bales of 2nd cutting alfalfa hay. Approximately 700 bales of grass and seedling hay. Good stock cow hay. Approximately 400 bales of 2 year old hay. Approximately 1400 bales of wheat straw. Approximately 1000 bales of barley straw, some with seedling.

A small part of this alfalfa hay may be sold by day of sale due to prior commitment.

NOTE: This is a good clean sale with a lot of real good useable merchandise. Farmer or rancher, there is something on this sale you can use. Take a drive south of Hansen and enjoy the day of the auction.

TERMS: Cash Day of Sale

OWNER: CREED CONCERN INC.
Sale Managed by Masters Auction Service
"The Business that Service Buys"

Auctioneers: LYLE MASTERS GARY OSBORNE Clerk: Col Harper
543-5227, Buhl, Idaho. 934-5350, Gooding, Idaho. 543-5854 or 543-4673, Buhl, Idaho.

North Valley calendar

The North Valley Calendar is published weekly in the Sunday edition of the Times-News. Notices of meetings and other activities for the calendar must be received at P.O. Box 55, Jerome, Idaho, 83438, no later than Thursday preceding publication.

MONDAY

Pomona Grange
Meets at 8 p.m. at the grange hall.
Gooding Lions Club
Meets at 6:45 p.m. at the Lincoln Inn.
Jerome County Commissioners
Meets at 9 a.m. at the Jerome County Courthouse.
Sugar Loaf Grange
Meets at 8:30 p.m. at the grange hall.
Jerome Lions Club
Meets at 8:30 p.m. at the Fireside Restaurant.
Circuit Breaker Tax Relief Workshop
Meets from 10 a.m. to 4 p.m. at Hazelton City Hall.
Jerome County Planning and Zoning Commission
Meets at 7:30 p.m. at the courthouse.
Reformed Church Organizational Meeting
Meets at 10 a.m. at the Koffee Korner Cafe, Wendell.

TUESDAY

Gooding Optimist Club
Meets at noon at the Lincoln Inn.
Ketchum-Sun Valley Rotary Club
Meets at 12:10 p.m. at Louie's, Ketchum.
Jerome Appleton Grange
Meets at 8:30 p.m. at the grange hall.
Jerome Rotary Club
Meets at noon at the Fireside Restaurant.
Jerome Weight Watchers
Meet at 6:30 p.m. at the First Baptist Church.
Bliss Quick Response Unit
Meets at 8 p.m. in the basement classroom in Bliss School.

WEDNESDAY

Gooding County Planning and Zoning Commission
Meets at 8 p.m. in the courthouse.
Jerome Chamber of Commerce
Meets at noon at the Fireside Restaurant.
Jerome Optimist Club
Meets at 5:45 p.m. at the China Village Restaurant.
Take Off Pounds Sensibly
Meets at 7 p.m. at the Jerome Public Library.
Hagerman Senior Citizens
Meets at noon-for dinner-at the senior center.
Gooding Over-eaters Anonymous

Meets at 8 p.m. at the Walker Center, South Main Street.
Jerome Senior Citizens
Dinner at noon at the old depot Senior Citizens Center.
Gooding School Board
Meets at 8 p.m. in administration offices to discuss special building needs.

THURSDAY

Jerome Kiwanis Club
Meets at noon at the China Village Restaurant.
Wendell Over-eaters Anonymous
Meets at 8 a.m. and 1:15 p.m. at the Methodist Church.
Hagerman Senior Citizens

Fuel program from 9 a.m. to 3 p.m. Bring verification of income to the senior center.
Jerome Pancake Breakfast
Will be from 7 to 11 a.m. in the recreational hall of Heritage Homes.

FRIDAY

Gooding Rotary Club
Meets at noon at the Lincoln Inn.
Hagerman Senior Citizens
Meets at 8 p.m. for public bingo at the senior citizens' center.

SATURDAY

Gooding Over-eaters Anonymous
Meets at 10 a.m. at the Walker Center, South Main Street.

Women's Tail Sizes

Now, Career and Casual Clothing for the women 5'7" or taller who want quality and flexibility in her wardrobe.

Dahle's

140 Main Avenue
North
Twin Falls 734-4877

FULL MEAL DEAL

\$1.59

DRINK ☆ FRIES ☆ BURGER & 5 oz. DQ SUNDAY

come in to get your "MATCH 3 TO WIN" GAME CARDS!

805 Blue Lakes Blvd. N.

379 West Addison

CLIP & DEPOSIT ONLY AT
DAIRY QUEEN

OFFICIAL COUPON

WIN! FREE \$1,650.00

WINTER VACATION FOR TWO TO HAWAII FOR 7 FUN-FILLED DAYS!

Name _____
Address _____
City _____ Phone _____
DEPOSIT NO LATER THAN JANUARY 31st AT:
DAIRY QUEEN

Stolen truck reported used by boys in Jerome thefts

JEROME — A stolen 1975 4-wheel drive pickup truck was allegedly used by two boys aged 15 and 16 in several burglaries last week, according to Jerome Police.
The pickup, stolen Jan. 14 from Edman Prescott of Jerome, was used in the burglaries Jan. 18, police said. It was used to transport stolen building materials away from a break-in at the new Jerome LDS Stake Center at about 3 a.m.
Later that morning, the juveniles allegedly broke into Central Elementary School and removed several cases of soda pop, electric hand tools and leather tooling equipment.
The Jerome County Sheriff's Department, acting on a citizen's call, found a large stash of soda pop that led to the juveniles' arrest Monday,

city law officers reported.
The youths also allegedly began removing the pickup box and were in the process of spray painting the pickup when they were joined by two other juvenile boys.
Further damage to the pickup included slashing the tires, breaking out all of the windows and possibly ruining the engine.
All four juveniles were charged with malicious destruction of property and the two principal youths were charged with auto theft and burglary. The four were released to their parents and will appear in court sometime within six weeks.
Jerome Police said investigations by the two law enforcement agencies resulted in all the stolen property being recovered.

Acid rain is global problem

GLENS FALLS, N.Y. (UPI) — A renowned atmospheric scientist says acid rain is a global problem that is as bad in Hawaii as it is in eastern Canada, the northeastern United States and Scandinavia.
Dr. Vincent Schaefer, famed for his work in cloud-seeding, said Thursday that his studies of acidity found in rainfall in the West and on the island

of Hawaii showed consistent acid levels in the range of 4 to 5 on the pH scale. Levels below a 5 reading are considered critical for fish and other wildlife.

"The acid rain problem can no longer be considered a local one," he said. "It is a global problem, affecting the entire (northern) hemisphere."

MONDAY IS FAMILY NIGHT!
Bring the entire family ...

America's favorite family is back!

ALL NEW WILDERNESS FAMILY PART 2

ROBERT TOGAN • SUSAN PAMANTH SHAW

STARTS FRIDAY 3 DAYS ONLY

Monday is 20% Discount
5 members or more - \$10.00
(Adult accompaniment)

Jan. 23, 24 & 26 (No show sun.)
Show Times: 7:30 and 9:30

Prices: Over 18 \$2.50
12 to 18 - \$2.00
Under 12 - \$1.50

ACE THEATRE
Wendell, Id.

536-2278

if no answer
536-6132

Magic Valley Brace & Limb
588 Addison Ave. West
(The Old Dahnken Building)

SALE
Jan. 26-30

ALL UNIFORMS

20% OFF to 40% OFF

733-4800

SHOP SUNDAY 12-4

COMPOSE PILLOW 8.99
standard size
Compose pillows by Belleair. Filled with Dacron® Holafill II polyester for relatable comfort.

	Reg.	Sale
Standard	12.00	8.99
Queen	14.00	10.99
King	16.00	12.99

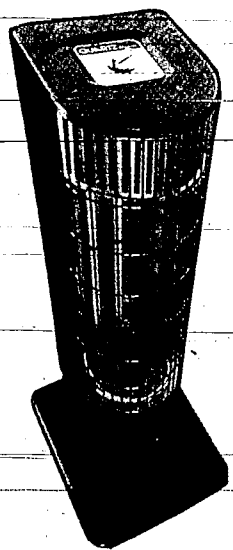
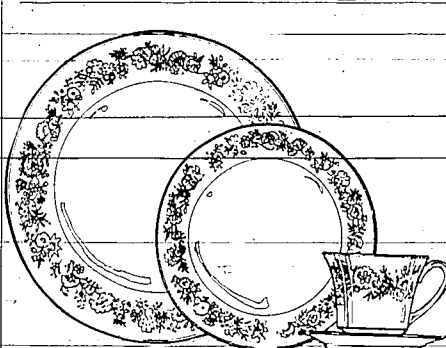
NOCTURNE COTTON TOWELS 6.99
bath size
From Utica®, valour cotton at it's best in a thick and thirsty towel.

	Reg.	Sale
Bath towel	8.00	6.99
Hand towel	6.00	4.49
Wash Cloth	2.50	1.99
Finger Tip	2.50	1.99

BELLEAIR® MATTRESS PADS 12.99
twin size
Deep filled with 100% Dacron polyester; 50% cotton, 50% polyester cover and skirt on fitted styles.

	Reg.	Sale
Twin flat	15.00	12.99
Full flat	19.00	16.99
Twin fitted	19.00	16.99
Full fitted	23.00	19.99
Queen fitted	28.00	24.99
King fitted	34.00	31.99
Twin X-Long	20.00	17.99

LAST WEEK OF WHITE SALE ENDS SUNDAY



SAVE 15%-20% NORITAKE FINE CHINA PLACE SETTINGS & OPEN STOCK

Last 4 days to save on Winter White Sale!

Group A: Heather, Savannah, Springfield, Temptation, and Victrola.

5 Pc. Place..... 39.00 **33.15**
20 Pc. set..... 156.00 **129.99**

Group B: Adagio, Affection, Gallery, Homeage, and Splendor

5 Pc. Place..... 42.00 **35.70**
20 Pc. Set..... 168.00 **139.99**

Group C: Miyoshi, Normandy, and Westport.

5 Pc. Place..... 42.00 **35.70**
20 Pc. Set..... 168.00 **139.99**

Fine China third floor

SAVE \$20 PRESTO QUARTZ HEATER 49.99

Presto Quartz heater uses new technology to heat bodies instead of the air. 2 quartz tubes deliver 1500 watts of power in an unlimited range of settings. Easy carry handle and safety turn-off switch. Reg. 69.99. Housewares. Third Floor.

Shop daily 10-5:30, Fri. 'til 7, Sun. 12-4



SHOP BY MAIL OR PHONE THE BON NEAREST YOU.
TWIN FALLS 734-4800 Toll free call 1-800-426-9822
CHARGE IT TODAY AT THE BON. A UNIT OF ALLIED STORES

Sales tax hike asked for schools

BOISE (UPI) — The president of the Idaho Board of Education says a 2-cent sales tax increase is necessary for the state's educational system in the face of current financial problems.

Appearing on KTVB's Viewpoint in Boise Friday, Janet Hay of Nampa said the sales tax should be hiked from 3 cents on the dollar to 5 cents. She said it is needed to stem the decline in education quality, prevent damaging program cuts that could include elimination of kindergartens and stave off possible teacher strikes and collective bargaining on university campuses.

Earlier this week, all four of Idaho's university and college presidents went on record favoring a sales tax hike. The Idaho Education Association and Idaho Public Employees Association also have advocated increasing the current 3 percent sales tax.

Mrs. Hays said even when the proponents of the 1 percent initiative were saying that it wouldn't hurt education, many were saying they would "not oppose an increase in the sales tax."

She said the state has used approximately \$40 million in state funds in the last two years to replace property tax that went into the public schools.

"One cent on the sales tax will bring in between \$35 and \$40 million, and would just about make up what we've had to put back into the public school system," she said. "I think you'd need another cent to help out cities and counties and for what higher education has lost."

Mrs. Hays also predicted an increase in student fees.

She said fees for Idaho college students run about \$30 to \$200 less than fees in surrounding states for their resident students.

Mrs. Hay acknowledged that raising student fees might bring a lawsuit, but added she almost would welcome a suit that would lead to a Supreme Court ruling on whether the state legally can charge tuition to college students.

Group formed to fight hike in tuition fees

BOISE (UPI) — A Boise State University student, who is leading a drive against in-state tuition, has announced the formation of a group called Students Against In-State Tuition Headaches.

Eric Anderson said the group will be a non-profit, volunteer organization whose sole objective is to fight against in-state tuition.

Anderson said the group's goals are to collect 2,000 signatures on a petition opposing tuition, urging students to contact their legislators and persuading students to testify against tuition and attend committee meetings to express their concern.

Crech held as suspect in stabbing

BOISE (UPI) — Idaho state prison authorities have transferred convicted murderer Thomas Crech, 30, to the Ada County jail in Boise because he is a suspect in the Wednesday stabbing of inmate Eugene Downard.

Warden Darrol Gardner says no charges have been filed against Crech and the investigation still is going on.

Crech has denied any involvement with the incident.

Gardner said Crech was taken to the county jail so it would be easier to Ada County deputies to question him. He will be returned to the penitentiary when the investigation is completed.

Rep. Ungricht sues husband for divorce

BOISE (UPI) — State Rep. Wendy Ungricht, R-Boise, has confirmed she has filed for divorce.

She says she still believes in the sanctity of marriage and the family unit and will defend those values because "I believe they are absolutely central to our whole society."

Mrs. Ungricht said she intends to serve out the remainder of her legislative term.

Police chief's son held for embezzlement

CALDWELL, Idaho (UPI) — Arrestment has been scheduled Feb. 4 for the son of Caldwell Police Chief Charles Astleford on 34 counts of embezzling from a Nampa land title company.

Robert Astleford, 29, Nampa, is accused of embezzling nearly \$31,000 from the Nampa Land Title Co. Inc. between December 1978 and August 1980.

WE'LL BRING THE BEST SALE IN TOWN RIGHT TO YOUR LIVING ROOM

20% to 50% OFF

- CUSTOM DRAPERIES
- DEL MAR WOVEN WOODS
- MINI BLINDS • CARPET
- WALL COVERINGS
- BEDSPREADS



543-6678

NOW 'TIL Feb. 15th

Decorating Den features a beautiful selection of top-quality color-coordinated samples to choose from. And all our products are guaranteed!

Appointments Days, Evenings, Weekends, at your convenience. Never a charge or obligation. Free Decorating Service.



Draperies • Carpets • Wallcovering

The colorful store that comes to your door.

NEW AND APPROVED



On the new Weight Watchers Food Plan!

Go ahead, have a glass of wine. Eat some popcorn. Enjoy a sweet potato. It's okay with us.

Now, on Weight Watchers exciting new food plan you can eat lots of your favorite foods — within limits of course — and still lose weight.

Join a Weight Watchers class near you and find out about our complete program for taking off the pounds, deliciously!

WEIGHT WATCHERS®

The most successful weight loss program in the world.

We've helped more people lose more pounds than any other weight loss program in the world.

TWIN FALLS

Epicopal Church of the Ascension
210 Blue Lakes Blvd. North
Wednesday 5:30 p.m.
Thursday 7:30 p.m.
Saturday 9:30 a.m.

BURLEY

H & R BLOCK BLDG.
1650 Overland Road
Monday 5:30 p.m.
Thursday 9:30 a.m.

JEROME

1st Baptist Church
1st & Adams
Tuesday 6:30 p.m.

Water Bed Clearance



I just returned from the winter market. Our buying group purchased heavily in water beds. Our first shipment is due in February. We must clear our present inventory. Hurry! These savings are genuine. And we will exchange it with a Sealy if you're not satisfied.

Les Hazen

Twin Set Reg. \$299.95	\$229 ⁹⁵	Queen Set Reg. \$419.95	\$319 ⁹⁵
Full Set Reg. \$389.95	\$279 ⁹⁵	King Set Reg. \$519.95	\$419 ⁹⁵

Trade In Your Present Bed Today!

We invite you to shop our spacious Sleep shop on the 2nd level. Check our Clearance Prices on Sealy mattresses and our entire stock of sleeper sofas.

NO WATER BED DISADVANTAGES:

1. Evening Tide makes like a bed, not hard to make like a conventional waterbed. No special bedding needed.
2. Less water means less weight. No worry about using upstairs.
3. Insulated cover means no heater needed.
4. No excess bouncing.
5. No hard edges to bang against.

WATER BED ADVANTAGES:

1. The supreme comfort of a bed that fits you everywhere, supports you everywhere.
2. No restricted circulation to cause you to toss and turn.

Liberal Trades!

- No Payments till May
- FREE Parking while shopping with us

5-YEAR WARRANTY AND LIABILITY INSURANCE, TOO!

Hurry! January Clearance Ends Sat. Jan. 31st.



204 Main Ave. N.

Ph. 733-7111



Super Specials



OFFICIAL

WIN! FREE \$1,650⁰⁰
WINTER VACATION FOR TWO TO
HAWAII FOR 7 FUN-FILLED DAYS!

Name _____
Address _____
City _____ Phone _____

DEPOSIT NO LATER THAN JANUARY 31ST AT
Albertsons

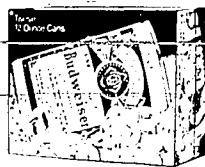
Fryer Breasts

Country Pride
Split With Ribs Attached
Save 60¢

Bonus Buy!

89¢
lb.

Budweiser Beer



12 Pack
12 oz. Cans
Save 80¢

Bonus Buy!

12 Pack

399

- Bonus Buy!** Boneless Beef Stew Lean Meat Save 10¢ lb. **1.88**
Bonus Buy! Generic Wieners Save 20¢ 12 oz. Each **99¢**
Bonus Buy! Janet Lee Lunch Meat Sliced 3 Varieties Save 21¢ 12 oz. Each **1.28**
Bonus Buy! Oscar Mayer Bacon Sliced Save 71¢ 1 lb. Each **1.98**
Bonus Buy! Muenchner Chub Armour Star Save 40¢ lb. Each **2.58**

- Bonus Buy!** Generic Paper Towels Jumbo Roll Each **38¢**
Bonus Buy! Saltine Crackers Generic 16 oz. Each **48¢**
Bonus Buy! Tomato Sauce Generic 8 oz. 6 Cans for **99¢**
Bonus Buy! Generic Corn Whole Kernel or Cream Style 16 oz. 4 Cans for **99¢**
Bonus Buy! Macaroni & Cheese Dinners 7.25 oz. Each **18¢**
Bonus Buy! Generic Pasta Spaghetti or Elbow Macaroni 2 lbs. Each **98¢**



Bonus Buy!

Extra Lean Cube Steak

No Fat or Tissue Boneless Save 89¢

1.98
lb.

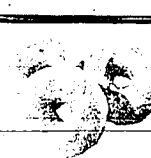


Bonus Buy!

Ripe Bananas

Golden Ripe, Plump, So Delicious

3 \$1
lbs. For



Bonus Buy!

Glazed Donuts

Glazed & Sugar Raised Save 40¢

6 79¢
For



Refreshing Tree Top Apple Juice

Save 18¢

99¢
46 oz. Each

SUPER PRODUCE SPECIALS

- Bonus Buy!** Leaf Lettuce Crisp & Fresh For Seven Basic Vitamins & Minerals 3 Bunches For **\$1**
Bonus Buy! Fresh Artichokes Boil & Serve Hot Or Cold With Sauce Of Your Choice 2 For **\$1**
Bonus Buy! Mineola Tangelos Large Juicy, Sweet, & Refreshing 2 lbs. **\$1**
Bonus Buy! Marble Pothos Healthy & Green 6 Inch Pot **3.99**

SUPER GROCERY SPECIALS

- Bonus Buy!** Ice Cream Sandwiches Vanilla Save 29¢ & Count Each **99¢**
Bonus Buy! Kitchen Bags Albertson's Tall Save 45¢ 15 Count Each **99¢**
Bonus Buy! Nalleys Chili Can Corn Thick, Regular, or Hot Save 10¢ 15 oz. Each **69¢**

SUPER BAKERY SPECIALS

- Bonus Buy!** English Muffin Bread Whole Wheat or White 1 lb. Save 20¢ Loaf **59¢**
Bonus Buy! Apple Cinnamon Bread Chopped Smoothed With Delicious Icing Save 20¢ Each **79¢**
Bonus Buy! Valentine Cookies Uniced Delicious Tasting! Freshly Made In Our Instore Bakery For You! Save 20¢ 7 For **99¢**

Prices Effective January 25, 26, 27, 1981

Minute Maid Chilled Orange Juice 64 oz. Each.....	Angel Food Cake Betty Crocker White 15oz. 16oz. Each.....	DELI SPECIALS Sunday Only Chicken 8-Pc.....
1.59	1.45	\$2.99
LaChoy Egg Rolls Meat & Shrimp, Shrimp, Chicken, or Lobster 6 1/2 oz. Each.....	Ortega Whole Chilies 7 oz. Each.....	Rich-Turkey Breast Boneless Fully Cooked Save 71¢.....
97¢	1.01	\$3.98
L & P Worchester Sauce 10 oz. Each.....	Vanish Bowl Cleaner Solid Save 10¢ 9 oz. Each.....	Deli Pizza 30¢ Off Reg. Price 5 Var.....
1.34	99¢	\$2.19
	Lux Liquid Save 2¢ 32 oz. Each.....	Jack Cheese Save 30¢.....
	1.47	79¢
	Jolly Time Popcorn White or Yellow 2 lbs. Each.....	Cole Slaw Creamy Good Save 30¢.....
	75¢	
	Jolly Time Popcorn White or Yellow 4 lbs. Each.....	
	1.40	



Albertsons®

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1221 ADDISON AVE. E. TWIN FALLS

AVAILABILITY

Each of these advertised items is required to be readily available for sale at or below the advertised price in each Albertson's store, except as specifically noted in this ad.

RAIN CHECK

We strive to have on hand sufficient stock of advertised merchandise. If for any reason we are out of stock, a RAIN CHECK will be issued enabling you to buy the item at the advertised price as soon as it becomes available.

It's good to shop in a well-run store



FARMER'S MARKET



Farmers' Market

079 Appliance

NEW gold apt. stove ref. 1200.
Green 10 cu. ft. ref. 1250.
Eve's, 734-5720.

WESTINGHOUSE washer & dryer, 734-5695, 734-6236.
WHITE WESTINGHOUSE HARVEST GARDEN SPECIALS.

13 cu. ft. Regular \$449.45
Now \$399.40 w/ft.

18 cu. ft. Regular \$609.00
Now \$599.00 w/ft.

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Now \$599.00 w/ft.

Cattle

102 Artificial

ARTIFICIAL bred Holstein
Springer Heifers for sale.
Call 543-5778.

ATTENTION DAIRYMEN!
We have on hand top quality
Holstein springer heifers
weighing from 900 to 1300 lbs
that will freshen in 24
weeks. We will deliver to your
farm on approval. All other
classes of young heifers
heifers on hand at all times.
For further information call
or write: Donald Berry, Box
341, Augusta Wisconsin
54722, 715-266-2359.

CALVES FOR SALE
543-3395 or 34-9006

CATTLEMAN
Sawdust for bedding
Call 543-5778.

COLOSTRUM STARTED BUT
CALVES FOR SALE 324-5042.

COLOSTRUM started but
CALVES FOR SALE 324-5042.

COMING 3 year old registered
red and white Hereford bull
Call 734-6481.

DAIRYMEN - and cattle
types of Holstein and other
getting expensive? Available
now by the pickup or
truck. Call 543-5778.

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Horses

104 Yearling

YEARLING -illy, dark
chestnut, 4 white stockings,
blazed face. \$450. 733-0360.

12 year old gelding 1/4 thor-
oughbred, 14.1 hand, grey, good
dancer. Well broke cow horse
\$650. 934-8100, 8am-5pm

HORSE Equipment
Horse TAC, bridle, saddle
pads, etc. 423-5710.

NEW RYON riding saddles
Full double rigging, Custom
made. \$750. 423-5710.

SMALL BOBSEID
shoes, new tongue. Sell or
trade! 487-2125 (Richfield)

3 RED SOWS, 1 Yorkshire
boar, 12 York cross
Landgraaf, 423-5710.

FOR SALE 2 bred Nany
GOATS, excellent milkers.
Call 423-4171.

12 HEAD of good ewes with
13-lambos - Call 643-6874
or 510.

101 Poultry & Rabbit
111 Rooster, 12 Call
734-7558

112 Irrigation
ATTENTION FARMERS
DEMAND IS GOOD
for used irrigation equip-
ment. See International Irri-
gation Supply for your new
purchases. And get top
dollar on your used equip-
ment.

DAN SHANK
& SONS ANGUS
Registered and commercial
livestock for sale.
326-3336 or 326-4271.

DAIRY baby bull calves
for sale. Call 324-5252.

FOR SALE: Holstein spring-
er heifers, cows, breed-
ing stock. Call 324-5560.

FOR SALE 30 young pigs,
purebred. Call 324-5560.

HOLSTEIN Springer heifers &
cows for sale. Large
selection on hand at all
times. 324-5252.

HOLSTEIN HEIFERS, 3
months and older; Also bred
and springer heifers, cows,
cows - Hirdicks - Brothers
Livestock Sales Inc., Rt. 7
Box 142, Chipewah Falls,
WIS. 54729 (715) 723-1171.

HOLSTEIN calves, heifers, &
cows. 300-400 lbs. Choice.
\$250-315.

HOWARD'S Angus Ranch
Registered and commercial
Angus for sale.
Call 543-4815.

POLLED Hereford Bulls for
sale. Call MacLeod, 825-5153, Eden.

REG. polled Hereford bulls,
excellent breeding. Call
543-5851.

REGISTERED Angus Bulls,
Brooks Angus Ranch.
Call 543-5851.

REGISTERED HEREFORD
BULLS, coming 2 1/2, perfor-
mance tested, 1200 lbs. 1200
lbs. Jim Eakin Herefords,
Jerome, 768-4081 or Keith
Hill, 505-585-5851.

REGISTERED HOLSTEIN
COWS, Hereford, 4 1/2, per-
formance tested, 1200 lbs. 1200
lbs. Jim Eakin Herefords,
Jerome, 768-4081 or Keith
Hill, 505-585-5851.

REGISTERED Hereford
Bulls, Larry Lickley Jerome,
324-2005.

SAWDUST for cattle bed-
ding. 543-6070.

THE VERY BEST IN DAIRY
HEIFERS, + good selection
cows - springer heifers - 1200
to 400 lb. heifers, Chuck
Peterson 324-3332, 2 N. 2 1/2
mi. S. of Jerome.

10 HEAD Reg Hereford 2 year
old heifers
DONALD LINE ONE X bred
to STRAIGHT LINE ONE
SIRE, 15 head registered
Mark Donohoe cows, bred
straight Mark Donohoe Sire for
March 1 calving. Jim Eakin
Herefords, Jerome, 768-4081
or Keith Hill, 505-585-5851.

Farm & Ranch Supplies

112 Agricultural

AGRICULTURAL
LOANS
AVAILABLE
FROM 1%

Machinery, dairy cows, 45
rigation, metal buildings
daily equipment, industrial
personal vehicles. Access
of all lines of new & used
equipment.

Lease, loans to buy, sales, &
lease backs, conditional
sales & 13426. 883 a piece
423-5710.

CALL 208-734-6645
G & S Sales & Leasing
451 EASTLAND
TWIN FALLS, IDAHO

AGRICULTURAL
FINANCING
AVAILABLE

Specializing in dairy cows,
45 rigation, metal buildings
daily equipment, industrial
personal vehicles. Access
of all lines of new & used
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Lease, loans to buy, sales, &
lease backs, conditional
sales & 13426. 883 a piece
423-5710.

Farm Implements

114 Farm Implements

FOR RENT: 4 Wheel drive
Bobcat loader, 55 HP Ford
tractor w/scraper blade.
Hourly, daily, weekly. Del.
Delivery available. 733-3494.

FOR SALE: 9N Ford tractor,
Deerebine manure loader,
over 6 under tires, front end
pump. 543-4925.

FOR SALE: 1964 "CB" hay
combine. Inquire: 733-2222.

FORD TRACTOR, without
end loader, \$2395. 733-3494.

FORD 600 with scraper,
Excellent shape. Call 543-
6758.

IHC 700 diesel tractor with
cab. Snap-on 15.538 duals;
314 H plow; 12 Britton roller
narrow; 10 Case disc carrier
narrow. S-Row corrugator.
2-crown loader. 733-5831.

IHC 700 cab, 3200 hrs. MF
US cab, 2900 hrs. NH 807
Swisher, good cond.
WATTS plow, disc, exc. cond.
IHC Cornbelt 91, exc. cond.
EVERSMAN disc 13 1/2", exc.
cond.; 62 DOGGE 1-ton truck
\$400; 77" Aluminum spon-
tubes \$17.25 each; 324-3209
after 6pm.

SET OF rims and inside
hubs, 14" 36-38-40-42-44-46-
each. 423-5710.

WANTED! Disabled tractors,
trucks, cars, implements &
scraper. 734-1767.

WANTED TO BUY! front en-
der and weights for JD 420.
Call 423-5710.

WANTED! Allis-Chalmers
combine, set up for grain
harvesting. 324-3209.

Wanted: good power take off
type: good shape. 733-1567.

10" Rwanee roller harrow,
good cond. \$600. JD 420 cab
has been in fire. \$500. Call
543-5941.

Farm Implements

114 Farm Implements

VALLEY WELDING &
MANUFACTURING
Pacific Farm Bodies

Heil Hoist
Corrugators & Ditchers

2 1/2 miles west of hospital on
Hwy. 30, right on Clear Spring
Drive, Twin Falls.

12" Bullion roller harrow, 10"
Eversman land plane, 10"
Case disc; 7 blade; 314 H
3-point plow, 5 Shank cor-
rugator, 3-wmarkers; 3-
section Acme harrow, 6-
733-0423 after 5pm.

16" GNAN - Generator
Excellent condition. Rea-
sonable. 726-4510.

107" and 108" Hi-Bow
sprayer, reasonable. 536-
2606.

200 FARMALL, master
frame, 6-row bar, last mil-
Sharp 324-3816 mornings.

080 Pets & Supplies

ARKL new, very cute, long-haired, black, white, and tan, excellent health, 543-6677.
AKC REGISTERED Old English Sheepdog puppies, Call 534-2811.
AKC REGISTERED Cocker Spaniel, blue, 734-4753.
COCKER SPANIEL PUP, 7 weeks old, Mother registered, 543-6677.
CULLIE PUPS: AKC reg. sable, champion blood, 100% pure, 515-288-5831.
LAB SETTER MIX, 6 months old, male, 515-734-0599.
PROFESSIONAL GROOMING: Vacationing? I'll be at your door. Cheryl McKenna, 524-5104.
PROFESSIONAL Dog Grooming: Poodle, specialty, Sherrie's Poodle Parlor, 734-7066.
REBREDER: German shorthair pups, 1st & 2nd generation. Males only. Prospected. AKC Am. Can. P. Bull. Dog puppies, 4 months old, Call 788-4830.
SAGEBUSH KENNELS: Cocker Spaniel, 1st & 2nd generation, 543-6677.
ELINE STAY, AKC, 532-1311.
SATTIN RABBIT, 5 & 6 canaries, Call 534-5187.
SIBERIAN Husky pups, AKC, 1st & 2nd generation, Express, 734-0119.
SPRINGER SPANIEL: mix, look like Springer Spaniel, about good character, hunting dogs, free to good home, Call after 6, 734-8006.
TUFF-POODLE-PUPP: AKC, registered, with all shots, Call 886-2781.
10 mo. male SCHNAUZER, brown, 1st & 2nd generation, papers available, 515-734-4814.
Pured male Miniature Schnauzer, 8 weeks old, 862-2678.
3 LEFT AKC toy poodle, 1 peak-a-poo, & 1 dachshund. Terrier cross puppy, Mac's Kennels, 536-2317.

Aviation

120 Aviation

INSTRUMENT GROUND SCHOOL: In Twin Falls. Three days, Feb. 20th, 21st, 22nd, with FAA exam on 3rd day. Upon registration you will receive a packet of study material for review and practice preparation to the earlier the better last day for registration. Course guaranteed. Del Van Orden 733-7113 or 733-9171 for further information. Registration. Course guaranteed.
1819 MANTA HAWK GLIDER: Del Van Orden, 733-7113 or 733-9171. Excellent condition, 538-6532.
121 Boats & Marine Items
CHRYSLER BOATS with motors, Calkins trailers, Jerome, 324-3311, Jerome.
CLOSE-OUT ON 1980'S: The 81's are arriving every day and the selection is GREAT...at Tom's Marina & Sporting Goods, 2000 Bridge Exit, Burley, 676-7172.
JANUARY SPECIALS: 1st & 2nd generation, 1st & 2nd generation, like new trailer, only \$1195. Magic Valley Mobile Homes & Marina, 734-5141.
GMC 90HP-18: Best offer, will trade. Evenings, 543-6886.
SAIL CATALINA YACHTS: 13', 15', 22', 25', 27L, 6, 1980, 1981, 1982, 1983, 1984, 1985, 1986, 1987, 1988, 1989, 1990, 1991, 1992, 1993, 1994, 1995, 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 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Coupons must be deposited no later than January 31. The final drawing for the 2 FREE TRIPS TO HAWAII will take place at the Little Tree Inn Wednesday evening, February 4, between 8-8:30 P.M. Each participating merchant prize winner will be invited to pick up their gift that evening at the Little Tree Inn and stay for the final drawing. Participating merchants are also invited to attend this event. Refreshments will be served. A No Host bar will be available. Both the winner of the drawing and the store manager where the winning coupon was deposited will win 2 FREE TRIPS TO HAWAII.

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Television may correctly claim credit for professional football's early popularity, but betting has perpetuated it — regardless of what Pete Rozelle says.

Kickoff time nears

Eagles' defense, mistakes may decide winner of Super Bowl

NEW ORLEANS (UPI) — Dick Vermell says his Philadelphia Eagles have the talent to win the Super Bowl as long as they play up to their capabilities.

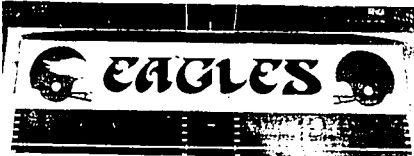
But the Oakland Raiders have a way of making other teams not play up to their capabilities. The same factors that decide most big games should decide this one — which team turns the field over inside its own end of the field and which team makes the major mistake such as a cornerback falling down or a defender missing a tackle that spells the difference between a quarterback sack and a touchdown.

"It is hard to imagine the Oakland Raiders moving the ball relentlessly down the field on Philadelphia's defense."

Vermell, who has brought the Eagles an awfully long way in five years, feels his defense can keep his team in the game long enough for his offense to do something about winning.

It is there that Philadelphia might find trouble. The entire Eagles offensive unit feels the key will be to get something done on first down.

"If you don't," said Eagles quarterback Ron Jaworski, "they bring in that nifty defense and (linebacker) Ted Hendricks will be roaming all over the field and we are in trouble."



"Sure," Vermell said, "if you pass on first down and you don't hit it you are facing a tough situation. But you have to pass on first downs sometime. You just try to mix it up so that you get in the right situations. You have to pick your spots, depending on the series."

Philadelphia must go into the game with the belief that to score touchdowns, it will probably have to move the ball a fairly good distance.

Unless the Eagles come up with a turnover on Oakland's side of the field, the punting of Ray Guy is apt to keep Philadelphia bottled up. Guy, along with the Raiders' defense, can be credited with keeping Oakland together through the middle portion of the season.

So if Philadelphia is going to have large distances to travel, its offense must have a very good day.

That means Wilbert Montgomery must have holes to run through, such as those he had when he picked up 194 yards against Dallas in the NFC title game. And it also means that Harold Carmichael needs to come up with some big catches.

Just where Carmichael lines up will be of prime interest to those who follow pro football closely. The Eagles flip their receivers — that is, they have Carmichael lined up on one side of the field some of the time and on the other side at other times.

Oakland, however, keeps cornerback Lester Hayes on the same side of the field all of the time.

"We have to challenge Lester," says Jaworski. "We can't concede defeat to him. We have to give

him the opportunity to make the great play."

If Hayes makes enough great plays, Oakland will probably win. If he doesn't, the Eagles will be likely to be able to at least put some first downs together so as to work into field goal range and perhaps get into the end zone a few times.

The kicking game in the biggies can always spell the difference and if it comes down to a field goal battle between Chris Bahr of the Raiders and Tony Franklin of the Eagles, it would seem that Franklin is the edge.

Franklin is capable of kicking it a long way. He does not get that many chances to do so because of the rule which brings the ball back to the line of scrimmage in case of a miss.

But Franklin seems to have worked his way out of his late season slump, having made three of five in the playoffs and having two blocked because of missed blocks.

"I think you will see Tony have a great game Sunday," said Vermell. "I really do."

Philadelphia seems to have just enough edges to rate as a slight favorite and that's what they are in the eyes of the oddsmakers. A typical day from the Eagles' defense and these predictions have an excellent chance of coming true.

Oakland has history to set, a lot to prove in grid showdown

NEW ORLEANS (UPI) — Led by their improbable ace in the hole, Jim Plunkett, the wild card Oakland Raiders attempt to set NFL history today in Super Bowl XV.

The AFC champions, seeking to become the only wild card entry to win a Super Bowl since the AFL-NFL merger in 1970, are three-point underdogs to the NFC champion Philadelphia Eagles — but they wouldn't have it any other way.

"We've been underdogs all year," said Oakland Coach Tom Flores, "and we kind of enjoy proving people wrong. If we had been the favorite, it would have bothered us."

The Raiders, shooting for a winner's share of \$18,000 per player, were picked by many NFL observers to finish near the bottom of the AFC West, but they tied San Diego for the top spot with an 11-5 record and missed out on the division title on the fifth tie-breaker, best net points in division games. Then came playoff victories over Houston, Cleveland and the Chargers — all as underdogs — as Oakland reached its third Super Bowl berth.

But all was not always so rosy for the 1980 Oakland Raiders. On Oct. 5, they reached their low ebb



of the season when an embarrassing home loss to Kansas City dropped them to 2-3 and quarterback Dan Pastorini broke his leg.

"Sure I was concerned at that point," said Flores, "but I never lost faith in myself or my team. I knew we had Plunkett to step in and we knew he could do a good job."

But this good? Plunkett, the first player selected in the 1971 draft, won Rookie of the Year honors with New England but was peddled to San Francisco in 1976. He was waived by the 49ers two years later and was passed up by every team in the league until the Raiders signed him as a free agent because owner Al Davis remembered his potential as a long thrower.

"I'm trying to remain low-key, but I've derived a great deal of

satisfaction from this season," says the 32-year-old former Heisman Trophy winner from Stanford. "It's been very gratifying for both the team and myself to go against great odds and get to the Super Bowl."

Plunkett, 12-2 as a starter since Pastorini's disabling injury, threw for 2,299 yards and 18 touchdowns during the regular season and riddled the Chargers for 261 yards and two TDs on 14-of-18 passing in the AFC title game. The 32-year-old veteran suffered through one of his worst games, however, in a 10-7 loss to the Eagles two months ago in which he was sacked eight times.

"They're very good," says Plunkett of the Eagles' league-leading defense. "They got us in a lot of long passing situations and against a team with that pass rush that's a big disadvantage. I think the team that gets in front

early will have a big edge because the other club will have to take chances."

And the Raider defense isn't very hospitable to risk-taking, leading the NFL with 35 interceptions. Cornerback Lester Hayes, the AFC Defensive Player of the Year who has picked off 18 passes in 19 games, will have his sights set on Philadelphia quarterback Ron Jaworski, the NFC Player of the Year. All-Pro linebacker Ted Hendricks, whom Flores says "has come off an average year to have a dominating season," spearheads Oakland's 3-4 alignment.

"We've made a lot of big plays this season," says a proud Flores, and the Raiders indeed have returned to the game-breaking offense of their glory days. Wide receiver Cliff Branch has retained most of his sprinter's speed and he is complemented by glue-fingered Bob Chandler. Tight end Ray Chester can get deep and running back Kenny King has given the Raiders speed in their backfield.

Chris Bahr has been kicking well in the postseason and the Raiders' hidden weapon remains punter Ray Guy, who almost always gives them an edge in field position.

Steady Graham in Phoenix lead

PHOENIX (UPI) — David Graham hasn't played the Phoenix Country Club golf course in six years, but he hasn't forgotten how tough the short but tight layout can be.

Saturday, while younger and less experienced players tried to challenge the layout, Graham played steadily, shot a rather routine two-under-par 69 and saw it reward him with the third round lead in the \$300,000 Phoenix Open.

Johnny Miller once shot 24-under-par 260 at Phoenix CC, but that was under conditions conducive to low scores. This year, there hasn't been much rain in Arizona and the course has become a lot trickier.

"This course isn't near as easy as everyone thinks it is," said Graham after his 69 shot him a stroke ahead of Tommy Valentine, Mike Reid and Jim Nelford, who shot 70, were at 10 under and Lye was at nine along with Calvin Peete, George Cadle and Jerry Pate.

"You don't play near as aggressively as you might think," continued Graham, the veteran Australian who has made his home in America the last seven years. "The minute you start thinking of the money-of-winning-of-playing-well, that's when you get into trouble on a course such as this. The only thing I'm thinking about is to keep the ball in play, keep it in the fairways and stay out of trouble."

Graham has won five events on the American Tour since joining it in 1972. Those years he's had enough other high finishes to win more than \$800,000. One of his victories came in the 1979 PGA Championship. After Saturday's play,

Graham sees his experience as a possible advantage.

"The younger, less experienced players," he said, "have no fear of playing poorly. That doesn't even enter their minds. They know there will be another tournament."

"As for me, I know there are from six to 10 players out there who can win this tournament. The scary thing about this course is you know someone can shoot 63-64 and wipe you out."

Graham usually never plays well at the start of the year but in the most recent off-season he practiced six days a week, especially on the putting, green, and said that has made a big difference in his play this week.

Graham has a 54-hole score of 11-under-par 202, while Valentine, who shot 66, Reid, who shot 67, and Nelford, who shot 70, were at 10 under and Lye was at nine along with Calvin Peete, George Cadle and Jerry Pate.

Peete, who broke through for his first career victory last year, shot 66 to make the best move out of the field, while Cadle and Pate, who was second to Bruce Lietzke last week in the Bob Hope Desert Classic, both shot 68.

D. A. Weir, Curtis Strange and Lietzke trailed at 205, 8-under-par and three shots behind Graham, while 14 were at 206. Johnny Miller, who helped open the 1981 PGA-Tour by winning the Tucson Open, was at 210, eight shots back. Defending Phoenix champion Jeff Mitchell was farther back at 214 and Arnold Palmer was at 215.

Minico second

Twin Falls captures high school ski cup

FAIRFIELD — Twin Falls captured the third annual High School Ski Cup Saturday at Soldier Mountain.

This marks the second straight year that Twin Falls has won the cup. Second went to Minico and Wendell High School was third. A total of 33 skiers competed in the events, sponsored by the Snake River Area Council Exploring Committee. The Soldier Mountain Ski Team (Ski Explorer Post No. 300) parent committee served as officials for the event.

Other sponsors included the Times-News, Newton's Sport Center and Budget Tapes and Record. Ten junior and seniors high schools were represented in races, which had giant slalom, slalom and free style divisions.

Individual results:

GIANT SLALOM

Explorer class
1. David Slotten, Twin Falls, 40:11; 2. Gary Melnde, Minico, 42:32; 3. Dean Woodland, Minico, 43:12; 4. Alan Woodland, West Minico Junior High,

45:19; 5. Jim Hart, Jerome Junior High, 45:07.

High school male class
1. Berney Goecker, Wendell, 40:10; 2. Bryan Simcoe, Twin Falls, 41:32; 3. Mike Hoyt, Wood River Junior High, 41:38; 4. Brent Evans, Meridian Junior High, 41:57; 5. Tom Kelly, Wood River Junior High, 42:36.

High school female class
1. Shirley Bond, Twin Falls, 39:21; 2. Jill Harper, Wood River Junior High, 44:22.

SLALOM
Explorer male class
1. David Slotten, Twin Falls, 53:73; 2. Gary Melnde, Minico, 54:42; 3. Jim Hart, Jerome Junior High, 56:14; 4. Darrin Fairbanks, Twin Falls, 59:00; 5. Dean Woodland, Minico, 59:52.

Explorer female class
1. Dora Walker, Twin Falls, 74:20.

High school male class
1. Justin Moose, Minico, 58:13; 2. Berney Goecker, Wendell, 58:19; 3. Bryan Simcoe, Twin Falls, 58:58.

High school female class
1. Shirley Bond, Twin Falls, 53:13.

FREESTYLE
Explorer class
1. Richard Lowry, Minico, 7:2; 2. David Slotten, Twin Falls, 5:3; 3. Darrin Fairbanks, Twin Falls, 5:4.

High school male class
1. Clay Hall, Jerome, 8:2; 2. Bryan Simcoe, Twin Falls, 6:5; 3. Bill Swan, Robert Stuart Junior High, 8:4.

High school female class
1. Shirley Bond, Twin Falls, 5:5.

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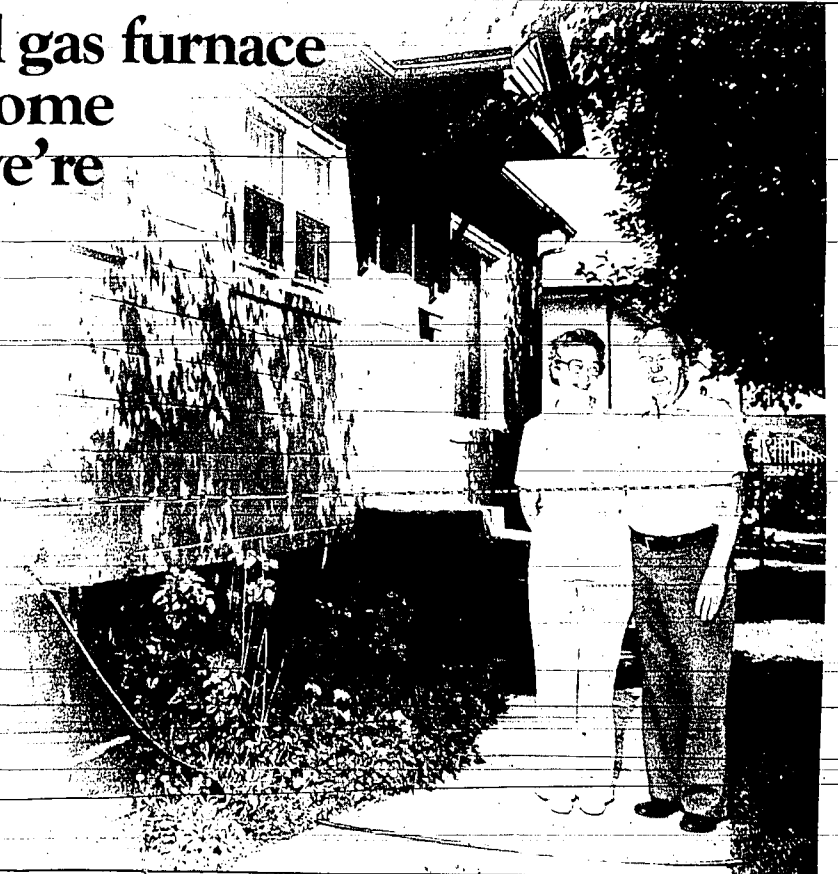
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Montana St. surprises Idaho, 68-59

College basketball roundup

BOZEMAN, Mont. (UPI) — The Montana State Bobcats moved into a share of the Big Sky Conference lead by rallying from a four-point halftime deficit to beat Idaho 68-59 here Saturday night.

MSU added 16 points in the first seven minutes of the second half before Idaho rallied to within two points with six minutes left in the game. MSU outscored the Vandals 19-4 in the final minutes.

Harry Heinekin scored 22 points for the Bobcats while three teammates also were in double figures. Doug Hasley and Bethel Dednam each tallied 12 while John MacIn added 10. Idaho's top scorers were Phil Hopson with 16, Brian Kellerman and Ken Owens with 12 each, and Dan Forge with 11.

MSU's conference record now is 5-1. Identical to Idaho's and Montana's. MSU and Montana meet here next Saturday. The Bobcats' overall record is 10-8, while Idaho's is 16-2.

Montana 47, Boise State 40

MISSOULA, Mont. (UPI) — The Montana Grizzlies scored 10 straight points early in the second half to overcome a delay offense by Boise State and move into a three-way tie for the lead in the Big Sky Conference with a 47-40 win over the Broncos here Saturday night.

Boise State started three guards and was content to work long plays in look for long-range shots. Despite that, the Grizzlies jumped to a 7-0 lead and led by 7 three times in the first half before going to the locker room with a 21-10 lead.

Brigham Young 84, Wyoming 70

PROVO, Utah (UPI) — Danny Ainge, playing with the flu, tossed in a game-high 31 points to become the Western Athletic Conference career scoring leader in powering Brigham Young to an 84-70 victory over Wyoming Saturday night.

Ainge, a 6-foot-5 senior, now has scored 2,150 points for BYU, breaking the old WAC career scoring record of 2,131 points set by Arizona's Bob Elliott in 1973-74. He had 16 points in the first half to easily top Elliott's record.

Minnesota 60, Iowa 48

IOWA CITY, Iowa (UPI) — Randy Breuer scored 17 points, including nine during a come-from-behind rally in the second half, to fuel Minnesota to a 60-48 upset Saturday of 8th-ranked Iowa.

Minnesota, which had trailed 23-23 at halftime, took the lead 34-31 on Breuer's three-point play at 16:22 in the second half.

Briefly in sports

Navratilova, Hanika gain tennis finals

CINCINNATI (UPI) — Top-seeded Martina Navratilova served her way past JoAnne Russell 6-1, 6-3, and Sylvia Hanika upset No. 2-seeded Jana Mandlikova 6-4, 6-1 Saturday to gain the finals of the \$150,000 Women's Tennis Championships in Cincinnati.

In the first set of a 57-minute match, Navratilova broke Russell's serve twice and won 21 points on 27 serves.

"I wasn't feeling threatened at any stage," Navratilova said. "I was hitting the ball well, my serve was working and after that, I could relax."

Russell said that at one point, she thought to herself Navratilova was just "toying" with her.

"It was the nastiest feeling I've ever felt," she said.

In the other semifinal match, Hanika took 44 minutes to dispatch the world's No. 5-rated player, who appeared tired and listless.

Mandlikova had her serve broken six times by the West German, including at match point.

NFL to distribute 80,000 yellow ribbons

NEW ORLEANS (UPI) — The Philadelphia Eagles wear Kelly green and silver; the Oakland Raiders wear silver and black but the color of the Super Bowl XV today is yellow.

As a tribute to the 52 hostages freed this week after 444 days of captivity in Iran, the National Football League will distribute an estimated 80,000 yellow ribbons to fans attending Sunday's NFL championship game between the Eagles and the Raiders.

In addition, a giant yellow bow has been attached to the face of the Superdome. The bow measures 80 feet across at its widest point, 30 feet from top to bottom and has 180-foot streamers.

Members of the Scouts of America will distribute the bows at entrances to the Superdome today. In addition to the fans, members of the media and Superdome personnel, entertainers and everyone else involved are being asked to wear the ribbons. The officials will wear yellow armbands.

The idea for tying a bow to the Superdome was suggested in a conversation between Houston radio personnel Michael Jones and NFL executive Don Weiss.

Hostages' return won't interrupt game

NEW YORK (UPI) — Through a fortuitous stroke, NBC likely will not have to disrupt its broadcast of the Super Bowl today to televise the former hostages' first steps on American soil.

The game between the Oakland Raiders and the Philadelphia Eagles, preceded by two hours of pre-game shows, begins at 6 p.m. The hostages are expected to arrive at Stewart Airport in Newburgh, N.Y., about 3 p.m.

NBC bore the wrath of football fans in 1968 when it televised the movie "Hombre" rather than the conclusion of a game between the Oakland Raiders and the New York Jets.

Minnesota duo files for arbitration

BLOOMINGTON, Minn. (UPI) — Third baseman John Castino and first baseman Ron Jackson have filed for arbitration to settle the 1981 contracts, the Minnesota Twins said Friday.

In all, 15 Twins players can seek arbitration this year. At least five more are expected to file by the Monday deadline, the Minneapolis Tribune reported. They are catcher Butch Wynegar, shortstop Roy Smalley, pitcher Fernando Arroyo and outfielders Len Landreau and Hosken Powell.

The Vice President Howard Fox said a deal has been worked out with infielder-outfielder Danny Goodwin, listed by the players union as filing for arbitration.

"He has agreed to terms but I don't have his signed contract as yet," Fox said.

Black, Christensen win roping event

TWIN FALLS — Lowell Black of Hammett and Val Christensen of Rupert won the featured event at the Silver Tree Farm Saturday. Christensen's win was one of two as he and Bruce Seal captured the draw pot event.

Final results:

Feature event
1—Lowell Black; Hammett and Val Christensen; 2—Tom Bailey; Declo and Christensen; 3—Dailly and Gary Turner; Hansen; 4—Seal and Turner.
Draw pot
1—Seal and Christensen; 2—Ron Kessel, Twin Falls and Christensen; 3—Bill Buback, Jr., Jerome and Bob Tyler, Rupert.

Kim captures WBC fight title

SAN CRISTOBAL, Venezuela (UPI) — Chulio Kim, a 19-year-old South Korean, scored a surprising ninth-round knockout victory Saturday over Venezuela's Rafael Orono to become the new World Boxing Council (WBC) super-flyweight champion.

It was Orono's fourth defense of the title he won a year ago when he defeated another South Korean, Seung Hoon Lee.

Orono's seconds and his manager, Ralito Cedeno, claimed their fighter was knocked out with an illegal punch below the hostes' legs and would file a protest with WBC authorities to reverse the decision.

walker last in track debut

PHILADELPHIA (UPI) — People who had never seen Herschel Walker before could easily figure out who he was while competitors were warming up for the trials of the 60-yard dash at the Philadelphia Track Classic.

The muscular, 215-pound freshman led Georgia to a national football championship during a season that ended a little over three weeks ago in the Sugar Bowl. On Friday night, however, he handed in his shoulder pads to make his collegiate track debut at the Spectrum.

Walker finished second in his heat in 6.35 seconds, just one one-hundredth of a second behind 1976 Olympian Steve Riddick. But when the finals came around, he finished last in a field of seven although he improved his time to 6.32.

He said the reason for his poor showing in the finals was the start.

"This is the first time I've run the 60 and a good start means a lot," he said. "The next time I have to work on my start real hard. I stood up (in the blocks) in the finals. That's something I'm going to have to work on."

University of Houston sophomore Carl Lewis won the race in 6.17 and said later he felt Walker would improve with more competition.

Indiana 93, Northwestern 56

EVANSTON, Ill. (UPI) — Ish Thomas scored a season-high 23 points to lead 19th-ranked Indiana to a 93-56 romp over Northwestern in a Big Ten game Saturday night.

Ray Tolbert added 17 for the Hoosiers, who gained a share of the Big Ten lead with their fourth win in six league contests. Indiana jumped to 11-7 overall.

Kentucky 78, Vanderbilt 64

NASHVILLE, Tenn. (UPI) — Sophomore center Sam Bowie scored 17 points before leaving the game with an injured hip and led sixth-ranked Kentucky to a 78-64 victory over Vanderbilt in a Southeastern Conference game Saturday.

Oregon State 97: Washington 91

SEATTLE (UPI) — Steve Johnson preserved top-ranked Oregon State's undefeated season Saturday night by scoring 38 points to lead the Beavers to a 97-91 overtime victory over Washington.

Wake Forest 99, N.C. Asheville 68

WINSTON-SALEM, N.C. (UPI) — Mike Helms scored 14 points to lead five players in double figures and power fourth-ranked Wake Forest to a 99-68 rout of outmanned North Carolina-Asheville Saturday.

Arkansas 52, Texas A&M 47

FAYETTEVILLE, Ark. (UPI) — Keith Peterson and U.S. Reed combined for 27 points and Arkansas took advantage of sloppy ball handling by Texas A&M to snap a three-game losing streak and beat the Aggies 52-47 Saturday night.

Peterson finished with 14 points and Reed added 13. Reggie Roberts led the Aggies with 14.

NAU 58, Weber State 57 (ot)

FLAGSTAFF, Ariz. (UPI) — Seven-foot Dan Busch scored 14 points and pulled down nine rebounds to lead Northern Arizona to a 58-57 double-overtime win over defending Big Sky Conference champion Weber State Saturday.

Ohio State 69, Michigan 63

COLUMBUS, Ohio (UPI) — Herb Williams scored 23 points and Ohio State ran off 12 unanswered points midway through the second half to post a 69-63 Big Ten victory over 16th-ranked Michigan Saturday night.

Wisconsin 64, Illinois 45

CHAMPAIGN, Ill. (UPI) — Center Larry Pelly and guard John Bailey each scored 13 points to spark Wisconsin to a 64-45 upset Big Ten victory over 15th-ranked Illinois Saturday.

The Badgers, who were eighth in the 10-team conference, improved their record to 2-4 and 8-6 overall as the Illini dropped to 3-4 and 11-4.

Kansas 66, Colorado 59

LAWRENCE, Kan. (UPI) — Guards Darnell Valentine and Tony Guy combined for 25 points to help 20th-ranked Kansas extend its winning streak to 10 games with a 66-59 victory Saturday night over Colorado.

Valentine scored 14 and Guy 11 to help Kansas claim its longest winning streak since 1971, and remain unbeaten in the Big Eight Conference through four games. The Jayhawks are now 14-2 overall.

DePaul 69, LaSalle 62

PHILADELPHIA (UPI) — All-America Mark Aguirre scored 23 of his game-high 35 points in the second half Saturday to lead third-ranked DePaul to a 69-62 victory over LaSalle.

Aguirre, who also had 14 rebounds, sank 10 of his 12 shots from the field in the final half, most of them coming at key times after the Explorers rallied to cut a 10-point deficit to two points on three occasions.

LSU 80, Tennessee 63

BATON ROUGE, La. (UPI) — Howard Carter scored 21 points to spark fifth-ranked Louisiana State to an 80-63 victory over Tennessee Saturday, the Tigers' 16th consecutive win.

LSU forward Leonard Mitchell and guard Elkin Martin combined for 29 and forward Rudy Macklin topped in 15 to aid the Tigers' effort.

Notre Dame 73, Maryland 70

COLLEGE PARK, Md. (UPI) — Kelly Tripucka scored 25 points, including six free throws in the final two minutes, as 13th-ranked Notre Dame upset No. 7 Maryland Saturday, 73-70.

McKinney takes GS World Cup lead

LES GETS, France (UPI)

Tamara-McKinney of Lexington, Ky., bursting with confidence after her victory last Thursday, jumped to the top of the World Cup giant slalom standings Saturday by winning her second successive race.

The pretty 18-year-old from a Kentucky thoroughbred farm clocked the fastest times on both legs to total 2:03.96 and crush all the opposition. Second was West Germany's Christa Kinscholer at 2:07.65 and third was Olympic champion Hanni Wenzel at 2:08.08.

"I was very confident on the first run because of my victory two days ago in Switzerland," McKinney said later, "but on the second leg I was afraid of the Apple sisters who had pressed me earlier. So I skied very aggressively."

But Irene Apple misjudged one gate on the second run and crashed into the snow, which had become increasingly powdery and treacherous under the strong sun. She was not alone because only 39 of the 75 starters finished the race.

Maria Jocker of earlier zest and finally finished fourth with 2:08.76.

McKinney's victory gives her 60 points in the World Cup giant slalom standings and puts her seven points ahead of Switzerland's Marie-Therese Nadig, who was only 10th Saturday.

Nadig, however, retains her leadership in the overall World Cup standings with 189 points. Second is Switzerland's Erika Hess at 152 and third Kinscholer with 133.

Saturday's race is "combined" with next Thursday's downhill at Megeve, giving successful skiers in

the giant slalom a chance to collect a number of extra World Cup points.

"I'm just hoping to repeat my recent downhill third place at Crans Montana in Thursday's race," Kinscholer said. "Really, I'm a slalom specialist but that performance in Switzerland has given me lots of incentive."

Swiss wins downhill

WENGEN, Switzerland (UPI)

Toni Buergler, threatened with being dropped from the Swiss ski team, barreled down the famed Lauberhorn at breakneck speed Saturday to win the season's longest World Cup downhill race.

Buergler bolted down the 4.296 meter-long course with a vertical drop of 1,028 meters in a record time of 2:27.91 minutes, bettering the old mark of 2:30.56 previously held by compatriot Peter Mueller, who had a disastrous split Saturday.

Mueller, who leads the World Cup standings with 140 points, appeared to have victory locked up as he recorded the best intermediate times, but in the final schuss he lost control of his skis and crashed into protective straw bales a few meters ahead of the finish line.

Mueller was helicoptered to hospital at Interlaken with a dislocated shoulder and was released the same afternoon.

In a race in which 19 competitors bettered Mueller's old record, Harti

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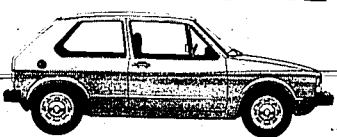
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Dear Abby

Drinking threatens rites

By ABIGAIL VAN BUREN
© Universal Press Syndicate

DEAR ABBY: I am planning to be married next month, and what should be the happiest time in my life has turned into one of my biggest problems. The reason is my mother — or more specifically, her drinking. She has ruined every affair she's attended.

Last year at my sister's wedding, Mother:

1. Propositioned the judge who performed the ceremony.
2. Started a screaming argument with my sister.

3. Punched me out.
4. Went on a crying jag.
5. Fell on the dance floor.

6. Got mad at the people who were trying to help her, and locked herself in the coat closet.

Mother is a darling person when she's sober, but when she drinks, she's impossible! Afterward, when we tell her how she behaved, she doesn't believe us.

I'm planning my wedding halfheartedly, knowing my mother will ruin it. I love my mother, Abby, and can't have a wedding and not invite her. We are considering eloping, but if we do, we will have a reception afterward to celebrate our marriage, and if Mother comes, she

will turn it into a disaster.

What should we do? We're not kids. I'm 42, the groom is 52 and Mother is 63.

—SOMETHING BLUE
DEAR BLUE: Talk candidly to your mother. And tell her that only if she agrees to refrain from drinking on your wedding day will you have a wedding. If she agrees, enlist the cooperation of a few close friends and/or relatives to make sure she either keeps her promise or is removed. It's not fair that you should have to elope or forgo a wedding because your mother can't tolerate alcohol.

I recommend Al-Anon. It teaches friends and families of alcoholics how to deal with the problem. And if you really love your mother, you will view her problem as an illness and do all you can to help her.

DEAR ABBY: I am an attractive 66-year-old widow. I've dated a number of eligible men and have had many proposals, but there is one I would really like to marry.

He is 72, but looks much younger because he keeps in shape and has a young and healthy outlook on life. He says he "loves" me, but he will not propose marriage because he had surgery 10 years ago that terminated his sex life.

I told him it didn't matter to me, because I never placed very much

importance on sex anyway, which is the truth.

He insists that I was only being "kind," and eventually I would feel cheated. I swore to him on a stack of Bibles that I meant what I said. How can I convince this wonderful man that I want to marry him — regardless?

—AUSTIN, TEXAS
DEAR AUSTIN: Get a higher stack of Bibles.

DEAR ABBY: My experience may help women who don't know how to handle obscene phone calls. Many years ago, when I was an attractive young woman, my telephone rang, and when I answered it, I heard a male voice speaking all this filthy language. I had never heard such dirty talk in my life! Then it occurred to me that the caller would get no thrill out of talking to a deaf old lady, so that's what I pretended to be.

I said in a very weak and shaky voice, "What did you say?"

The man then repeated his obscene message — only louder.

In the same croaking, shaky voice, I again said, "What did you say? I can't hear you."

The caller started to shout his filthy spiel again when I heard another male voice in the background say, "Hang up, you fool!"

The foot hung up and never called back.

—MARY W. IN ORANGE, TEX.

'Someone needs you'

(Somebody Needs You is a weekly public service column of the Times-News, designed to connect those in the community who need help with those in the community who can provide it. Requests are compiled by the Coordinators Council of the Magic Valley.)

Take time to share your vocation, hobby, or special skill with a Boy Scout, Merit badge counselors needed. Call Hanks at the Boy Scout office, 733-2067.

Residents at the Skyview/Hazled Nursing Home would like you to stop by and play some cards with them. Call Claire Drexler at 734-8649.

Would you like to brush up on your typing skills while assisting the Women's Crisis Center? This would also involve some telephone answering. Call Kim Buchanan, 734-0297.

Magic Valley Thrift-Shoppe has need of eaters/cleaners

one day a week. Call Kim Buchanan, MVARC 734-0297.

The Woodstone Retirement Center needs someone to read and write letters for some of the residents. Phone Erma Larson at 734-6062.

Do you cut hair? Several men at Skyview/Hazled would like to see you. Phone Claire Drexler, 734-8649.

Craft instructors are needed at all area nursing homes. Call and ask for the Activities Coordinator at the nursing home nearest you.

English tutors are needed for Laotian and Cambodian refugees in the Magic Valley area. Call the Basic Skills Academy at CSI, 734-1919.

People are needed to provide transportation to various classes and workshops of the Center for New Directions at CSI. Phone 733-9554, extension 212, and ask for Tina Larson.

Flat pattern course set

TWIN FALLS — An adult short course on flat pattern drafting will be offered by the College of Southern Idaho beginning Wednesday if enough interest is shown.

The class is designed to teach the home seamstress how to achieve properly fitted clothing by designing her own pattern or altering readymade patterns, according to Alice A. Anderson, home economics coordinator.

She said pre-registration for the class is necessary to indicate if there is enough interest to schedule the class. To pre-register call 733-9554, Ext. 305 by Tuesday.

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At Wit's End

Do hemorrhoids sell papers?

By ERMA BOMBEEK
© Field Enterprises, Inc.

For celebrities whose every malady must be shared with the free world, there should be a code name for hemorrhoids.

Although it's a condition that seems too "common" to be associated with presidents and third basemen in the World Series, it does occasionally happen and the results are always the same.

Everyone tries to be serious about it and sympathetic, but there's an unmistakable twinkle in Cronkite's eye, a headline that is catchier than most, and you just know that somewhere the sufferer will receive two or three anonymous Titanic Lifesavers to sit on.

Maybe I'm too sensitive about this, but I never permitted my children the

heartbreak of diarrhea. Whenever they returned to school after an absence and needed a note of explanation I prudently opted for "upset stomach." One teacher circulated a rumor that it was because I did not know how to spell diarrhea, but she was quite vicious and thank goodness did not have tenure.

To be honest, hemorrhoids... that word... gives the celebrity a humanness I am not ready to admit. In my heart, I have never believed that Miss America sweats, Robert Redford bleeds when he shaves, the Pope steps on chewing gum, or Sophia Loren gets an anchovy stuck in her front teeth.

Why, you ask, does the press have to print it all? Because, you silly duck, according to the First Amendment, it is your God-given right to know if your hero is sitting on a whoopee cushion from the waist down and acting like all is well with the world from the waist up.

Also, there is an unwritten law that hemorrhoids sell papers. I have personally admired the people who have visited Mexico and come home with constipation. It doesn't sell as many papers as diarrhea, but it's class... real class.

I'm not kidding about the code word. One of these days celebrities will be spared the humiliation of headlines, news bulletins, and eight seconds of a Carson monologue. The word will go out that the celebrity will not appear at an event because of a case of... I don't know... Creative Sitting, the Third Basemen's Disease, or something.

Maybe Washington could come up with a name for it. After all, people who call a defeat a "winning streak in remission" or refer to a scam as a "shift in power and resources" can come up with something.

Filer reports honor pupils

FILER — Honor roll students for the second quarter in the Filer Junior High School classes were announced this week by school officials.

High honor roll eighth graders include Guy Gilber, Karl Heber, Shannon Nelson, Diana Plummer, Kay Rosenof, Kevin Schroeder, Chad Smith, Janet VanPatten and Jackie Williams. Seventh graders are James Mills and Tammy Scott.

Eighth graders on the regular honor roll are Terry Cope, Anna Decker, Shanna Delrick, Tina Edgings, Kirk Fischer, Brent Giles, Pattie Jarolimek, Tom Huett, Karen Kunkel, Troy Lyda, Daniel Olson, Andy Sackett, Melody Shell, Gary Smith, Kevin Taylor, Jeff Wasko, Cinda Williams and Jolene Wright.

Seventh graders include Erin Davis, Julie Davis, Sandra Garey, Dianna Herman, Dionne Mack, Perry Shank, Valeri Sheridan and Wendy Urie.

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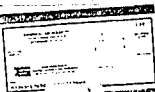
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JAN. 27 Roast Pork
JAN. 28 Cabbage Rolls
JAN. 29 Pot Luck at Noon
JAN. 30 Potato Soup — Meat and Cheese Sandwich

DAILY MENUS SUBJECT TO CHANGE WITHOUT NOTICE

JAN. 26 Bingo — 7:00 P.M. to 9:30 P.M.
JAN. 27 Blood Pressure Check — 9:30 A.M. to Noon
JAN. 28 Grocery Delivery
JAN. 29 Pot Luck at Noon
JAN. 29 Exercise 9:30 A.M. to 10:30 A.M.
JAN. 30 Dance Lessons — 1:00 P.M.
JAN. 31 Center Closed
FEB. 1 Dance — 1:30 P.M. to 4:00 P.M.

Valley happenings

Canning kitchen decision slated

TWIN FALLS — A special meeting of all members of the Twin Falls Canning Kitchen is scheduled for 7 p.m. Tuesday.

It will be held in Room 108 of the Shields building at the College of Southern Idaho.

Decision must be made as to whether the kitchen will close permanently or remain open this season, according to Frank O. Wolfe. He urged all persons interested in using the facility to attend the Tuesday meeting.

Soldier Mountain dinner Saturday

FAIRFIELD — The annual ham dinner to benefit the Soldier Mountain Ski Area will be held Jan. 31 at the ski area.

Sponsored by the Soldier Mountain Ski patrol, the 5:30 p.m. dinner will include country music with

Mannie Shaw, Lin Vanskike and Rueben Miller, a torchlight parade and spectacular light display. Proceeds will be used by the ski patrol to help keep the slopes safe, according to Valda Funk, patrol member.

Grange to see slides on China

KING HILL — Mr. and Mrs. Frank Jones will show slides and tell of their three week trip to China as Farm Ambassadors Tuesday night for King Hill Grangers.

This will begin at 7:30 p.m. and the public is urged to attend. The regular Grange meeting will be held afterwards.

Dietrich lists honor students

Dietrich — Honor students of the Dietrich School District for semester and third six-weeks period were announced this week by school principals.

Leslie Bowman, a junior high student, was the only one earning high honors.

Regular honor roll students include Shauna Hubert and Perry Van Tassel, seniors; Shelle Hubert, Mitch Meyer, Gene Shaw and Sharlynn Van Tassel, juniors; Glenda Powers and Marty Van Tassel, sophomores; Shannon Bingham, freshman, and Sherrie Astle and Wendy Stoddard, junior high school.

Honorable mention includes Alvin Fowers and Tracy Perron, seniors; Kelly Beckley and Jeanette Niguel, sophomores, and Carol Perron and Kris Power, freshmen.

Semester honor students include Shauna Hubert, senior; Shelle Hubert, Mitch Meyer, Gene Shaw and Sharlynn Van Tassel, juniors; Glenda Powers and Marty Van Tassel, sophomores; Shannon Bingham and Kris Power, freshmen and Sherrie Astle and Leelce Bowman, junior high school.

Honorable mention includes Alvin Fowers, Diana Higginsbotham, Perry Van Tassel, seniors; Kelly Beckley, Bonnie Bingham and Jeanette Niguel, sophomores; Carol Perron, freshman, and Lori Kissler and Wendy Stoddard, junior high school.

Honor roll for fifth and sixth grades include Traci Conant, John Fuss and Kirk Hansen, fifth grade; Rick Astle and Sunny Knowles, sixth grade. Honorable mention, Krista Seadden and Dawn Stoddard, fifth grade, and Mike Robbins and Alan Stoddard, sixth grade.

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By United Press International

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CHART OF EFFECTS OF SPINAL MISALIGNMENTS

The nervous system controls and coordinates all organs and structures of the human body. (Gray's Anatomy, 29th Ed., page 4) Misalignments of spinal vertebrae and discs may cause irritation to the nervous system and affect the structures, organs, and functions which may result in the conditions shown below.

VERTEBRAE	AREAS	EFFECTS
ATLAS-AXIS	Blood supply to the head, pituitary gland, thyroid, pineal, and middle ear; sympathetic nervous system.	Headaches, sinusitis, ear pain, colds, high blood pressure, migraines, dizziness, vertigo, tinnitus, ringing in ears, etc.
CERVICAL SPINE	Eyes, optic nerves, auditory nerves, inner ear, vestibular system, thyroid, parathyroid, and adrenal glands.	Double vision, crossed eyes, dizziness, vertigo, tinnitus, ringing in ears, etc.
1st THORACIC	Chests, outer ear, face, sinuses, teeth, larynx, trachea, and bronchi.	Natural gas, asthma, sinusitis, etc.
2nd THORACIC	Nose, lips, mouth, esophagus, larynx, trachea, and bronchi.	Natural gas, asthma, sinusitis, etc.
3rd THORACIC	Vocal cords, neck glands, pharynx, larynx, trachea, and bronchi.	Natural gas, asthma, sinusitis, etc.
4th THORACIC	Neck muscles, shoulders, triceps, biceps, and brachialis.	Natural gas, asthma, sinusitis, etc.
5th THORACIC	Thyroid and parathyroid glands, shoulders, elbows, and wrists.	Natural gas, asthma, sinusitis, etc.
6th THORACIC	Arms from the elbow down, including hands, wrists, and fingers; respiratory and trachea.	Natural gas, asthma, sinusitis, etc.
7th THORACIC	Heart, including its valves and covering; coronary arteries.	Natural gas, asthma, sinusitis, etc.
8th THORACIC	Lungs, bronchial tubes, trachea, chest, and diaphragm.	Natural gas, asthma, sinusitis, etc.
9th THORACIC	Gall bladder, common duct, and duodenum.	Natural gas, asthma, sinusitis, etc.
10th THORACIC	Liver, gallbladder, and stomach.	Natural gas, asthma, sinusitis, etc.
11th THORACIC	Stomach, pancreas, duodenum, and small intestine.	Natural gas, asthma, sinusitis, etc.
12th THORACIC	Small intestine, lymph circulation, and large intestine.	Natural gas, asthma, sinusitis, etc.
1st LUMBAR	Large intestine, sigmoid, appendix, and abdominal organs.	Natural gas, asthma, sinusitis, etc.
2nd LUMBAR	Appendix, abdomen, and pelvic organs.	Natural gas, asthma, sinusitis, etc.
3rd LUMBAR	Sex organs, uterus, bladder, and kidneys.	Natural gas, asthma, sinusitis, etc.
4th LUMBAR	Prostate gland, muscles of the lower back, and sciatic nerve.	Natural gas, asthma, sinusitis, etc.
5th LUMBAR	Lower legs, ankles, feet, and hip bones.	Natural gas, asthma, sinusitis, etc.
SACRUM	Hip bones, buttocks, and coccyx.	Natural gas, asthma, sinusitis, etc.
COCCYX	Rectum and anus.	Natural gas, asthma, sinusitis, etc.

January 26
to
February 27

The Essence of Life — The Cause of Health

Chiropractic science is based on the fact that the essence of life itself flows from the brain, down through the spinal cord, then out along a massive nerve network, in the form of dynamic, intelligent impulses that literally create the body anew. This powerful, intelligent life supply, flowing uninterrupted throughout the nervous system, gives us normal, natural health.

Chiropractors have led the way in pointing out that displacements of the vertebrae and discs in the spine can pinch* the spinal cord or spinal nerves and block or alter the flow of this vital nerve power from the brain to the body. When a nerve is pinched, this flow of nerve energy from the brain to the body, is restricted, and the cells, tissues, and organs suffer.

Chiropractic Specialty

The chiropractor is the acknowledged specialist in detecting, locating, and correcting spinal displacements that impinge, or pinch, the nerves that carry the life energy supply from the brain to the organs of the body.

*The words "pinch," "impinge," etc. are used for clearer understanding. The scientific term is "irritate."

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Agriculture



BOB DELASHAULT/Times-News

Squeezed between increased costs and flat prices, Idaho cattlemen could see their profits fall by \$50 million in 1981, according to an official from the Idaho Cattlemen's Association

It was a good year, most farmers agree

By STEVE LIPSON
Times-News writer

TWIN FALLS — Last fall, Leroy Arrington sold his wheat for \$4.20 a bushel in Portland.

Not long afterward, the farmer from east of Twin Falls could have sold it for almost \$4.50. Arrington didn't feel cheated, though. After all, his goal at the beginning of the growing season had been just to get \$4.

It's been the kind of year for many Magic Valley farmers — a year where they were able to get the price they wanted on their commodities. This isn't true for everyone or on every crop. But on average, the crops and the prices paid for them made 1980 one of the best farm years in a long time.

The year began inauspiciously. Farmers were paid a record amount for their crops in 1979, but because expenses were also at record levels income was unspectacular. Most forecasters expected farm income to fall from that unspectacular level in 1980. Farmers' expenses were expected to increase 20 percent while commodity prices were only expected to hold steady.

But fortune smiled on Magic Valley farmers. Counter to the forecasts, commodity prices did rise.

The Idaho Crop and Livestock Reporting Service commodity price index for Idaho rose from 221 in July 1979 to 284 in July of 1980, an increase of almost 30 percent. Prices have slipped back since then, but nonetheless it has been a year when a farmer could get a good price for most of his crops.

The problem areas came in what had been the bright spots the year before. Cattle prices were excellent through much of 1979 and cattlemen enjoyed their first good year in five years. That was the first year of the expansion phase of the cattle cycle and cattlemen looked forward to several more years of good prices as they rebuilt their herds.

Things started going wrong in the cattle business early last spring, though. Consumers lost their appetite for beef because they began to feel the bite of the national recession. They started buying the large supplies of cheap pork and chicken and drove beef prices down. At the same time, high interest rates increased operating costs and helped eat up what remained of the profit margin for cattlemen.

For the rest of the year, beef prices moved up and down in a narrow range while the rancher's costs continued to increase. This time the cost increase was due to surging grain prices brought on by strong world demand for grain and the drought in the Midwest that cut the corn crop.

The other problem area in the Magic Valley was a weather problem. But unlike the Midwest farmers who suffered through a drought, the problem for farmers here was too much rain and not enough scorching hot days in summer.

Rain and cold weather in the spring delayed bean planting to dangerously late dates in June. Beans already in the ground suffered from a slow start. An abnormally cool summer kept all beans from catching up with normal growth pattern. Finally,

a wet fall delayed harvest and threatened to cut yields — further — by — damaging — beans — that — were supposed to be drying prior to the completion of harvest.

The bean crop turned out surprisingly well for all the trouble it went through, but yields were down on many farms. Prices, though good, were no higher than the 1979 when farmers had a much better crop.

Norm Schnitker's two biggest cash crops are beans and cattle, but he said 1980 still wasn't a bad year for him. He is holding onto both his beans and cattle until spring, by which time he hopes prices will have improved a little.

The farmer south of Twin Falls said the 1979 crop year was indeed excellent for him, but every year has been pretty good, he said. "I've never been in what you'd call a problem," he said.

There are cattlemen who aren't as well off as Schnitker who suffered through much of the year. At the same time, most bean growers felt like Schnitker that the crop was fair despite its problems.

Last year also brought problems to another area that had been a bright spot on the agriculture scene as Magic Valley dairymen found that all good things must end. The dairy business has enjoyed good profits for several years, and had a good year for most of 1980. By the end of the year, however, high interest rates and high feed prices were squeezing profits. Milk prices that used to seem high to dairymen began to look inadequate.

While all the agricultural trouble spots came in areas that had been strong the previous year, the best crop performances of the year were turned in in the areas where farmers needed them most.

Potatoes, which were near disasters for the two previous years, started making farmers smile in 1980. For example, the average price to the grower for a 100-pound bag of potatoes sold in December (including those sold on contracts written back at planting time when expectations were low) was almost \$5 according to figures from the U.S. Department of Agriculture. That compared to the figure a year earlier of only \$3.

Sugar beets, which were somewhat profitable in 1979 after four years of near rock bottom prices, were even better in 1980. The Magic Valley crop was one of the best ever. Prices should be equally good, too.

The final price for the beet crop won't be known until next fall because the price is based on the price Amalgamated Sugar Co. gets for its sugar during the entire marketing year. Still, the initial portion of the payment to growers, which the company said was a conservative payment, was about the same as the total payment growers received for their 1979 crop.

Mike Smith, a farmer in the Bell Rapids area on the western border of Twin Falls County, said something many farmers could have said about all their crops as he talked about his 1,000 acres of sugarbeets and the high price he expected them to bring.

He said he couldn't help but be excited about the prospect of high profits.

He also said, "It's about our turn."

And 1981?

Cattlemen face price squeeze, but overall, prognosis is good

By STEVE LIPSON
Times-News writer

TWIN FALLS — Perhaps it is only the dark before the dawn.

Current cattle market conditions are "dismal," in the words of a Gooding cattle feeder, yet many forecasters expect cattlemen to have a good year in 1981.

In much the same way, there are worries about the profitability many Magic Valley crops will enjoy, but the overall forecast calls for 1981 to be a better farm income year than 1980, which was an excellent year for most farmers here.

Cattlemen face a price squeeze that could cost them \$50 million this year, according to Mike Mogensen, executive director of the Idaho Cattlemen's Association. In his forecast before the Idaho Legislature, Mogensen said income in the cattle business will fall \$50 million from 1980, which was a poor year for many cattlemen, because high grain prices, high interest rates and high energy prices are pushing costs up while cattle prices are steady at best.

Cattlemen face continuing problems from consumer resistance to higher beef prices. As consumers battle inflation and recession, they can be expected to limit their beef consumption in favor of cheaper pork, poultry and fish, as they did in 1980.

Still, if the economy is the source of much of their troubles, it will also be the cattlemen's salvation. Mogensen said. When the economy improves, beef demand will probably jump, he said. Then cattlemen are in a good position because the number of cattle in the country is lower than at any time in the last 10 years.

It would take several years for cattle numbers to increase significantly. In the meantime, increased demand would mean increased profits and a reasonably good year for the cattle industry.

Overall, U.S. Department of Agriculture economists forecast a good year for farmers' balance sheets. Led by strong world demand for U.S. grain exports, commodity prices should increase faster than farmers' production costs, the economists said. In addition, farmland values should also increase faster than the overall inflation rate.

Yet there are always doubts.

For example, after years of overproduction by potato growers throughout the country, potato supplies were brought into line with demand in 1980. Idaho growers who had to dump potatoes on the market for \$1.25 a hundredweight less than two

years ago are getting up to \$7 a hundredweight in 1981.

Because of the good prices, growers worry that potato plantings and production will quickly increase to unprofitable levels.

"I would be naive if I didn't think there will be more potatoes planted next year," said Mel Anderson, executive director of Potato Growers of Idaho.

Likewise, bean prices have been high for the past two years thanks to strong foreign demand, especially from Mexico, which has suffered from several poor growing seasons in a row. Now, some agriculture experts worry that the bean market depends on strong demand from Mexico and will collapse without it.

When asked if he was worried by such prospects, one bean company executive dodged the question by saying, "Growers are very optimistic."

Sugar beet growers enjoyed an exceptional year in 1980 when they received the best price they had seen in years for the best crop they had grown in years. But sugar prices have been highly volatile for almost the last 10 years. When prices are good, growers fear that bad prices can't be far behind. Some growers say they hope this year will be a moderately good one before the crash in 1982.

The dairy business, which has had explosive growth in the Magic Valley in the last two years, is already beginning to suffer from overproduction. Dairymen say they will have to spend more to send their increased production to markets farther from the Magic Valley.

In the meantime, their profits will also be hurt by increased costs, especially from the increasing cost of feed grains, according to an agriculture outlook report from the University of Idaho.

While high feed grain prices will hurt dairies and other livestock people, those prices are what make the outlook for other farmers bright, despite continued increases in production costs.

An age-old axiom in agriculture says that when wheat prices are high, all crop prices tend to be high.

Wheat is a price leader because it is cheaper to grow than most crops and because it can be grown in virtually every agricultural area of the country. If wheat looks profitable, farmers have little reason to greatly increase the acres devoted to any other crop, which decreases the odds of overproduction of that crop.

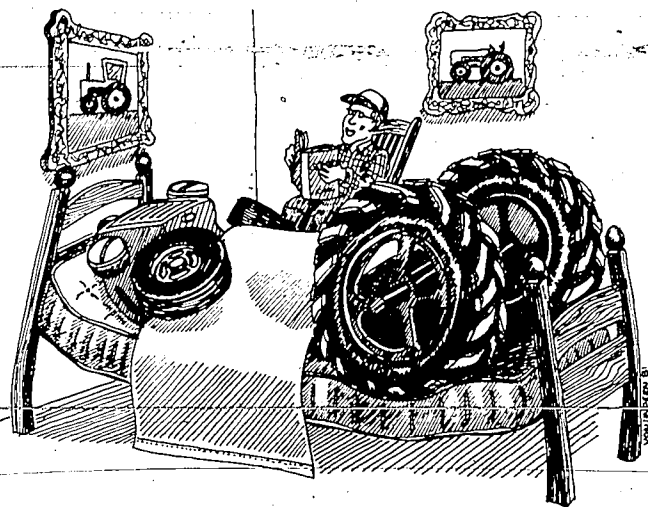
And the chances of overproduction of wheat are virtually nil, according to USDA forecasts. Even if growing conditions were ideal worldwide and a record crop was produced, that crop would just about equal demand.

NEIL HOPP/Times-News

By BONNIE BAIRD JONES
Times-News writer

On the Salmon Tract south of Twin Falls, where storage facilities that

Acme Manufacturing Company, Inc./ 500 Main Street, Filer, ID 83328/ (208) 326-4305



As farm costs go up, farmers will spend more time nursing equipment

Cattle feeders complain about grading standards

AMES, Iowa (UPI) — U.S. Department of Agriculture beef grading standards are responsible for inefficient cattle production and excessive fat on carcasses, industry officials complained during a national conference at Iowa State University.

"We still feed our cattle too long and too fat and I'm afraid it continues much longer, we could be out of business," said William Farr, a cattle feeder from Greeley, Colo.

"Chain stores may not handle the product if they have to continue trimming fat."

More than 300 cattle industry representatives from 32 states and Canada attended the National Beef Grading Conference to debate changes in U.S. beef grading specifications and procedures.

Cattlemen said efficient production is hampered by the marbling requirements set by the USDA to achieve a Choice grade. Marbling is specks of fat in the meat. USDA Choice requires small to moderate amounts of marbling, while USDA Good needs only traces to slight amounts of marbling.

Gene Schroeder, Nebraska purebred breeder, said the grading system is the most important factor in production because it controls how cattle are fed and determines prices.

"In attempting to feed cattle to U.S. Choice grade, we produce low cutting or yielding carcasses," said Herb Elbers, a cattle feeder from Wisner, Neb.

Not as much as 1980's 20%

Farm overhead expected to rise 10-13%

By BRUCE HAMMOND
Times-News writer

TWIN FALLS — Inflated prices for fuel, fertilizer, machines and maintenance will continue to force local farmers to tighten their budgets during 1981.

"You have to expect a certain amount of inflation this year and build it into your budget. It's really the only way to do business anymore," said Roger Newton, sales manager for Gem Equipment Inc.

Many items, such as machinery, seed and fertilizer, are items farmers must have, no matter what the cost. Consequently, money has to be allocated to purchase these staples, regardless of price increases, Newton explained.

Most agriculture specialists have no trouble agreeing farm overhead costs will increase. U.S. Department of Agriculture forecasters are predicting only a 10 to 13 percent increase, however, compared to a 20 percent increase in 1980.

USDA economists expect lower interest rates and smaller energy price increases than in 1980 to hold the overall cost increase below last year's level.

Petroleum price increases will force farmers to pay more for fuel, fertilizer, pesticides and power, according to an annual agricultural outlook report recently compiled by faculty at the University of Idaho, Washington State University and Oregon State University.

"Farmers are painfully aware energy prices increased 25 percent in 1980, and that increase is on top of a 44 percent increase in 1979," explained one of the annual report authors, U of I Extension Economist Neil Meyer.

"Since petroleum is a major input for many pesticides, price advances in these products can be expected in the coming months," Meyer said.

Nitrogen fertilizer will also become more expensive as petroleum prices increase, according to Meyer.

"Producers are advised to buy fertilizer now for spring use," Meyer said. "Heavier demand is expected to push fertilizer prices up, particularly in the Pacific Northwest."

While fertilizer prices may be pushed up as spring approaches, farm equipment prices might not. According to Newton, the Twin Falls John Deere dealer, "I think we've already seen most of the (implement) price increases for 1981, though you never can know for sure."

Newton stressed that each farmer must make his decisions about farm equipment according to his individual needs.

He might not need to purchase new equipment, Newton said. "If he can stand more down time away from the field, he may be better off repairing his older machinery as far as overall cost goes."

Bill Roberts of Buhl Implement Co., an International Harvester dealer, echoed many of Newton's statements.

"1981 is going to be just like 1980," Roberts said. "Farmers are going to buy when they need to and not before. At the same time they'll repair as needed to protect their investment."

"There are a lot of factors that must be considered when purchasing equipment," Roberts continued. "It depends on the type of machine, the potential cost of repair and, of course, on the individual's financial situation."

Like many Magic Valley farmers, Gooding Farm Bureau Chairman Ivan Garmand has always been "a small scale farmer — 800 acres and now down to 60."

He said he buys only used machinery that he can repair. He also said equipment purchase trends in the Magic Valley are changing because of high prices.

"Farmers are changing their attitude about buying equipment," Garmand claims. "Most are realizing it's not smart anymore to try and maintain all the equipment you need to do the job. That may have been necessary following World War II, but not anymore," he said.

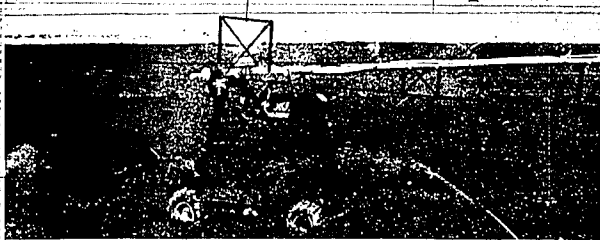
"Now, if your acreage is small, it's usually smarter to hire someone to do the work for you," Garmand said. "A few years ago my bean combine wore out," he explained. "After some figuring, it was easy to see that the interest from the money I would have spent to buy a new combine could more than pay for custom combining."

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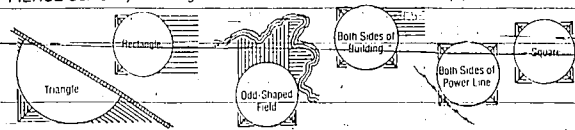
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Wheat sales to grow, but not dramatically

By BRUCE HAMMOND
Times-News writer

TWIN FALLS — Despite several new foreign markets, the 1981 outlook for Magic Valley wheat sales calls for only marginal growth.

Yet this does well for prices of the soft white wheat produced exclusively in the Pacific Northwest and sold primarily on export markets. Last year, growers produced a record white wheat crop, but there appears to be a market for most of it — and at strong prices, too. With a lower supply likely for next year and continued market growth, the price outlook is good.

"The year 1979 was so poor for us in the Northwest that as we look at 1980 tallies coming in they can't help but look good," said Idaho Wheat Growers Association Director Steve Berglund. "And 1981 will probably be better," he said.

It was in 1979 shortly after the overthrow of the Shah, that Iran — one of the biggest white wheat users in the world — stopped buying U.S. wheat. It was not until late 1980 that growth in other markets made up for the lost Iranian market, Berglund said.

Now white wheat sales appear to be back on the growth track.

"I would expect some growth this year in the (Northwest) wheat industry, but nothing really tremendous," predicted Washington State University wheat economist Bob Sargent.

"We've been seeing a gradual increase in demand from our traditional buyers for several years," Sargent said. The "tremendous" growth will have to wait until the Chinese market opens up, he said, and that won't

happen until a "smut" problem here is cleared up.

Chinese wheat buyers, who purchased over 6 million metric tons of U.S. wheat in 1980, have refused to buy the Northwest's white wheat, except in small quantities, for fear the disease TCK smut could be transmitted to their own wheat producing areas. The grain disease has caused up to 50 percent crop loss on some Idaho farms, although most wheat growers now agree TCK smut is under control.

Idaho Wheat Commission Chairman Frank Higgins noted this year's sales of Idaho white wheat to new markets in China, Egypt and Korea totalled nearly 31 million bushels. This includes the first sale ever to China of about 12 million bushels.

Also, wheat researchers are continuing a program to convince Chinese buyers TCK smut can be controlled and "probably" wouldn't grow in China's climate, anyway.

Efforts by the Idaho Wheat Growers and U.S. Wheat Associates to develop foreign markets for Idaho have paid dividends with new or increased white wheat sales to China, Egypt and Korea, according to Idaho Wheat Commission Administrator Dick Rush.

Korea, which was already the second largest purchaser of Pacific Northwest grain, increased its purchases to 31.7 million bushels during 1980.

According to Rush, Korea's increased purchases are due, in part, to a decision by the Korean government to lift a 10-month-old suspension on production of super cereal, a pearled/steamed wheat product used as a rice extender.

"With rice and barley shortages in Korea now, we have new op-

portunities for export of both wheat and barley to that country to make super cereal products," Rush said.

Egypt was a new customer for U.S. wheat during 1980 and has already bought more than 6.5 million bushels in the first six months of this wheat marketing year.

"New customers are always important to growers," Rush said. "However, this recent purchase by Egypt has added interest when we remember that Egyptians were the first people in history to consume raised bread products."

Rush stressed that the 1981 wheat crop still has an uncertain future

depending on both the weather and the ability of potential purchasers to pay for the grain.

Because 1980 brought "tremendously high wheat yields to Idaho, there will probably be a significant reduction in the amount of acre planted this year to allow for the tremendous reserves," Rush said.

This could result in about a 10 percent reduction from 1980 to 880,000 cultivated acres this year, according to an estimate by the Idaho Crop and Livestock Reporting Service. Rush added that other produce, including potatoes and sugar beets, may offer better prices.



First time in four years

Business editors optimistic

NEW YORK — For the first time in four years, business and financial editors across the United States, including the West Coast, are more optimistic than pessimistic at year's end in their economic outlook for the coming 12 to 18 months, a nationwide media survey reveals.

The country's press says it feels comfortable about the prospects of the Reagan administration solving the nation's economic problems, but says the turnaround probably won't come until late in 1981 or early in 1982.

These findings are part of the eighth annual survey of the media released by Hill and Knowlton, Inc., the international public relations/public affairs counseling firm.

This year's survey — conducted during the past three weeks — included the views of 170 editors and broadcasters from all sections of the country, representing major daily newspapers, electronic media, and key business periodicals.

The study was carried out by Group Attitudes Corporation, the research subsidiary of Hill and Knowlton.

One major finding was that newsmen — by an 80.2 percent proportion — are convinced that the national economy will fare better or remain the same in 1981 compared to the past 12 months.

Only 18.2 percent of the press thinks the economy will do worse next year. When they view the economy in terms of their own individual localities, newsmen are even more optimistic, with 89 percent convinced that conditions will improve or remain the same and only 9.8 percent saying things will get worse locally.

Overall, business editors on the West Coast believe that the local economy will be better than the national economy. Of the 27 West Coast editors interviewed, 74 percent felt this to be true, while only 15 percent felt that the local economy will be

worse than the national economy. Western editors have a much more optimistic outlook on the local economy than do editors in other regions.

For instance, only 45.5 percent of editors in the northeast feel that their local economy will be better than it was in 1980; 51 percent in the central region; 56 percent in the southeast, and 53 percent in the southwest.

The editors identified the following as the most important issues for the federal government to deal with in 1981:

1. Controlling inflation.
2. Reducing reliance on foreign energy.
3. Encouraging capital formation through tax incentives.
4. Increasing productivity growth through larger investment tax credits or depreciation allowances.
5. Reducing government spending overall.

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Farm legislation — what's in store?

By STEVE LIPSON
Times-News writer

TWIN FALLS — Every four years farmers stop telling the government to get off their backs and line up to ask for things they want from government.

With debate on the 1981 farm bill about to begin, the call from farm groups has begun for a variety of price support and reserve loan programs. One farm group has even proposed a minimum crop price law that would work much like a minimum wage.

The ideal might be to leave government largely out of agriculture, but the fact is government is not going to get out, said Steve Berglund, executive director of the Idaho Wheat Growers Association. "You try to get the best deal you can for your people," he said.

The centerpiece of the farm bill will be the set of policies designed to smooth out wild swings in commodity prices. Acreage set asides, crop support prices and stored reserves, both farmer and government owned, have all been used in the past. The central idea behind these policies is to discourage overproduction, build up reserves during times of high production and low prices and to release reserves during times of high prices to keep prices from going so high that they encouraged future overproduction.

Idaho farmers have a variety of

The centerpiece of the farm bill will be the set of policies designed to smooth out the wild swings in commodity prices.

ideas about how the government should be involved in agriculture.

The Farm Bureau Federation is one of the most active farm lobbying organizations in the country. Burley area farmer Tom Geary, a Farm Bureau officer who recently returned from the group's annual meeting in New Orleans, said the Farm Bureau is calling, as it has for years, for a greater reliance on the free market to set farm prices.

Too often, government policies interfere with the market and hurt commodity prices, he said. Still, the group favors a certain amount of government intervention, he explained, because with the proper touch, the hand of government can steady the market.

He favors continuation of the farmer-owned reserve program. This program gives farmers loans allowing them to pay back their bankers while at the same time putting their crop into storage and waiting for better prices.

Crops put in the reserve cannot be released until prices increase to a specified release level. Once the price increases, farmers can get their crop out if they want — they retain control

of it. If prices increase still further, to a specified call level, the loans from the government must be repaid. The farmer still maintains control over his crop even though he must pay back the government's loan.

Other groups also favor the farmer-owned reserve program, but they say the loan rates in the past have been too low to benefit farmers. The release and call rates must be high enough that they don't cut off upward movement in the markets before growers get a chance to make a reasonable profit.

The National Farmers Union and National Wheat Growers Association hope to see a continuation of the loan programs with a loan rate that moves up as the prices farmers pay for goods increases. The two groups are asking that the call rate be set at 90 percent or a full 100 percent of parity.

Geary said using the loan rate to parity is "ridiculous." It ignores the efficiency gains farmers have made. For example, he said, price supports in the dairy industry are low compared to parity, but high enough to encourage overproduction. Dairy men have enjoyed several profitable years, he said. As a consequence, new

dairies have been built, others have expanded production and they now produce more milk than the market can absorb, he said.

Dallin Reese, another Burley area farmer and president of the Idaho Wheat Growers and an officer in the Utah-Idaho Farmers Union, disagrees with Geary. He said many young farmers are no less efficient than long-time farmers, but the younger farmer typically has more debt, which makes his operating cost higher. Parity is the fairest way to protect all farmers, Reese said, because as their costs go up, their income goes up.

Many Magic Valley farmers also hope this year's farm program will contain a sugar program.

Since the Sugar Act expired in 1974, there has been no federal program to stabilize sugar prices. In that time, prices have fluctuated wildly, from record highs to disastrous lows and back up again during the last year. Neither the sugar industry, beet growers or consumers have benefited from these price swings, they said.

When a sugar bill was proposed in Congress a few years ago, it was defeated. If it is part of a comprehensive farm program, it is not likely to attract as much opposition as it did when it was on its own, supporters of the program said.

In much the same way that farmers are hoping to carry sugar legislation on the back of a farm bill, the entire

farm bill hitches a ride on the food stamp program.

The farm program was tied to the food stamp program several years ago to give the urban lawmakers who dominate Congress a reason to support farm legislation.

At the recent meeting of the Utah Idaho Farmers Union in Twin Falls, delegates debated a resolution calling for a cutback in the food stamp program. One farmer said, "I don't think we ought to ride this thing too hard." Many delegates agreed that, like it or not, the fate of the farm bill may hinge on food stamps. Creating controversy about food stamps might only endanger the farm bill.

The most controversial farm bill proposal probably belongs to the National Farmers Organization, which is calling for the federal government to set a minimum crop price below which the price of a commodity can never fall.

The proposal has virtually no chance of becoming law, concedes NFO president and Blackfoot farmer Devon Woodland.

He makes the proposal as part of his effort to point out that agriculture programs are likely to come under attack from a federal government torn between the need to cut taxes and increase defense spending.

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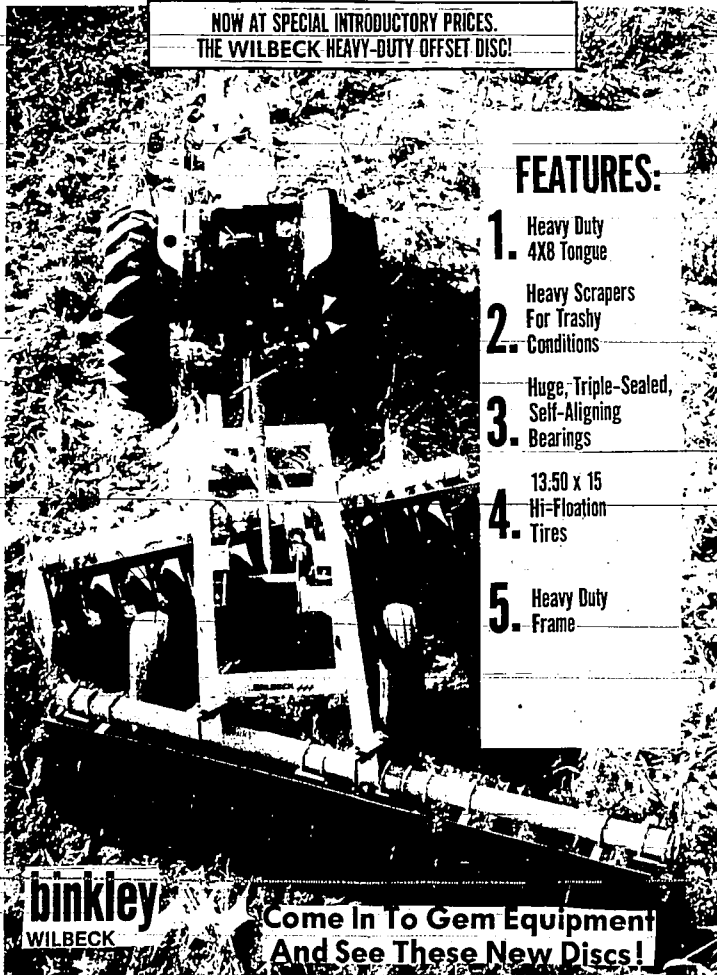
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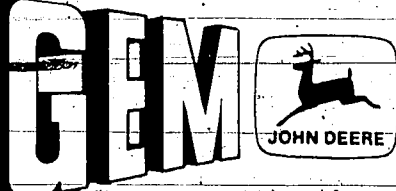


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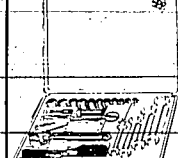
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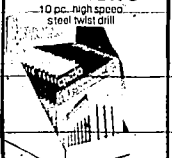
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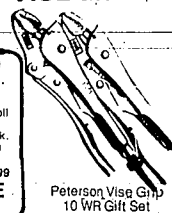
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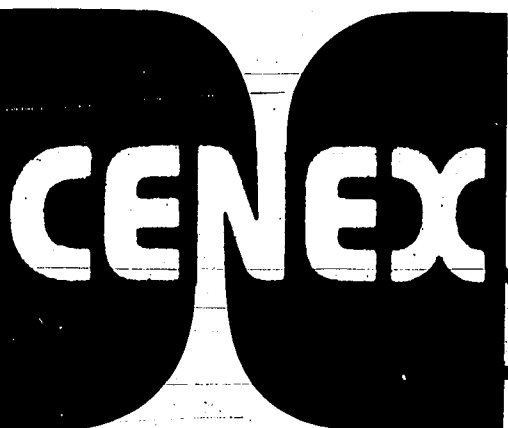
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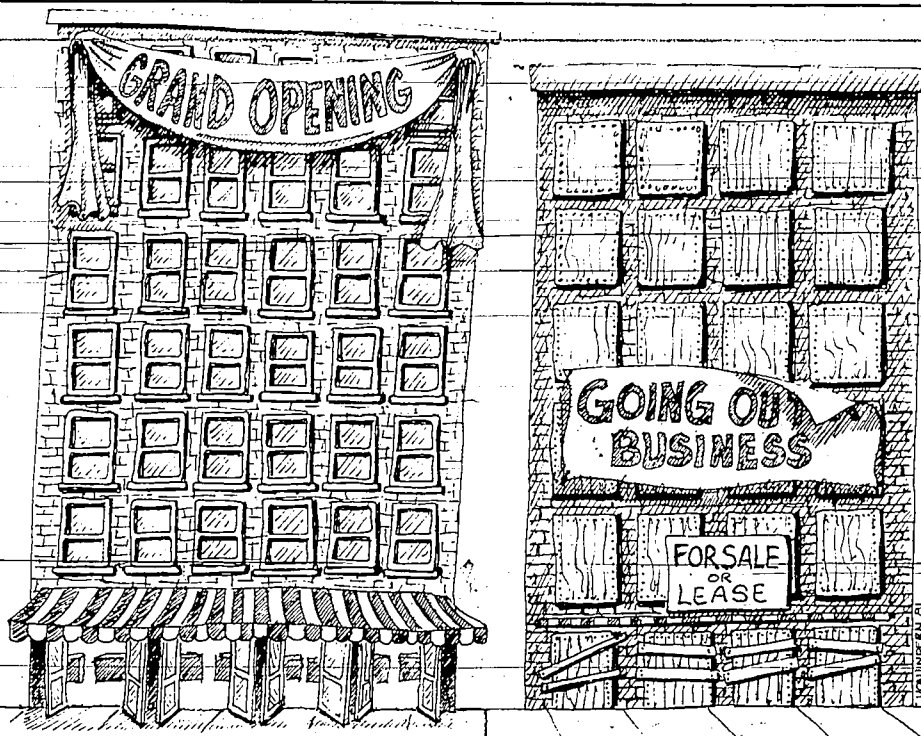
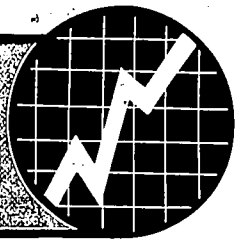
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Why do some businesses make it and others fail? Experts say management is the key

Management is the key. . .

By STEPHANIE SCHOROW
Times-News writer

TWIN FALLS — Behind every successful business lies a good manager.

That is, "good management" is often cited as one of the most important keys to business success.

So when the Small Business Administration considers a loan application, processors look behind the marketing research and monetary back-up for that key person with management skills.

But specifying the traits of a "good manager" is harder to do.

Larry Henderson, SBA assistant district manager, finds that one personality trait of the "good manager" is "the ability to make a total personal commitment to the business, particularly in the early years."

He must have the "flexibility to adapt to changing situations" and demonstrate leadership skills.

But managers have too much diversity to

completely pigeonhole a definition of a good manager.

"Completely opposite personalities are successful management types for one reason or another," noted Steve Houston, manager of Idaho Bank and Trust.

Ask a successful Twin Falls manager what the key to his success is and "customer service" may very well be the first response.

"I listen to customers. They tell me what they want," says Earl Faulkner, manager/owner of The Paris Co. for 32 years. "You don't have to be Houdini to take care of business. I do it on the job, like on-the-job training."

Others, however, in the business community feel Faulkner has that "instinct" for what to stock, a trait shared by many successful Twin Falls managers. It's not something that can be sold with the rest of the business.

Some find out "what people want" through extensive market research. Other know by "gut feeling," Henderson said.

John Roper, of Roper's Clothing Co., said each of the seven stores in the chain try to gear their selection to the tastes of the particular commu-

nity. The first Roper's opened in Burley in 1912. One in Rupert soon followed. In the late 1940s and 1950s, stores were opened in Buhl, Twin Falls and Boise. In the 1970s, two Roper's opened in Salt Lake City.

Roper emphasized each store functioned separately, with two or three persons having input into decisions. He feels Roper's is geared to "management by committee."

At The Paris, Faulkner said he's never felt the need to expand. He prefers to have all the business under one roof, under his watchful eye, rather than operate "by remote control." He's expanded inside the building, adding a new shoe department just this year. And characteristically, he's enthusiastic about his plan to "completely redo" the dress department.

The two stores have taken different approaches. Both are successful.

One of the important ingredients for long-term success is creating a "product image," or the customer's confidence that certain store have quality merchandise or promise excellent service. A product image can be such consumers are willing to pay more for it than the same product at another store.

The importance of product image concept is why Houston feels new businesses with the highest ratio of success are national chains familiar to the public through national advertising, from McDonald's to Midas Muffler.

"Even in towns that never had a McDonald's, everyone in town knows of Ronald McDonald and Big Mac attacks," he said.

Businesses such as jewelry stores, art galleries, bookstores or businesses selling what Houston calls "impulsive" items may rely heavily on foot-traffic. Thus—their location figures greatly in their success.

Other businesses tend to generate their own traffic and the location may not greatly matter. But when one successful Magic Valley clothing chain opened a store in another city it found it "was not in the right place at the right time." The store did not do as well as others and it was closed.

Elvis Cain, president of the board of Cain's Furniture and Appliance, feels his location is not a major factor in his business. The store has been in existence 35 years, 17 years in its present location.

• See SUCCEED Page 5

... to the fortunes of business

By STEPHANIE SCHOROW
Times-News writer

TWIN FALLS — The road to business failure is paved with the best of intentions.

Steve Houston, manager of Idaho Bank and Trust, remembers a local resident who "was an outstanding salesman. The customers loved him. He thought, 'Well, why not go into business for myself?'"

"He goes into business and promptly goes belly up. He was a heck of a salesman but not a manager."

If good management is a key to business success, then bad management can make even the most well-researched and well-funded business "go belly up."

Technical expertise in an area like sales does not ensure knowledge of accounting, inventory control, or even handling the business necessary to the overall business.

In the past year, about 25 of the about 400 Magic Valley businesses that advertise in the Times-News went out of business or changed hands. These businesses included construction firms, restaurants, and furniture stores. Real

estate firms seem particularly hard hit, with at least four going out of business in the last year.

When Larry Henderson, assistant district supervisor of the Small Business Administration, considers an application for a loan, he looks for evidence of owner's management experience and skills. Like the auto mechanic applying for a loan to expand his business: "He can fix a car, no problem. Does he understand record keeping?"

Business failures stem from a variety of external causes: changes in public taste, increased production costs and economic recession. But some banking officials say managers with a keen grasp of the business may be able to weather most economic storms.

What an unstable economy does, says Lance Clow, vice president and manager of consumer credit at Twin Falls Bank and Trust, is weed out poor managers. "The best management survives and the poorest management fails when the economy turns sour."

"It's management pure and simple," Houston said. "A good manager can make up for a lot of things. You can really overcome a lot of adversity if you just know the business."

Yet "you can't buck the market trends," Clow

said. "You can't force or create a demand for a product when the economy is totally adverse for it."

Another major reason for business failure is insufficient cash on hand, even if business appears to be booming, Clow said. "A company may be profitable, but not have cash," he noted.

If a company allows customers some kind of deferred payment program, a company may come up short when its bills come due. Accounts receivable may be far ahead of accounts payable, but if those accounts payable aren't coughing up, a business may be hard pressed to pay daily operating costs.

Also, "Individual businesses may have plenty of assets. But you can't pay bills with a car. You can't pay bills with a building," Clow said.

Such problems mean that one-in-three new businesses fail within the first 18 months, according to Henderson.

The exact number of business failures a year in Idaho is hard to determine. Many businesses close their doors, but are not technically "out of business" until months later. Also a business may not be legally considered a "failure" if all creditors are paid off when the business goes under, Henderson said.

Bankruptcies, both business and personal, took a dramatic leap from 1979 to 1980; however bankruptcy law also changed substantially. In 1979, the U.S. Circuit Court of Appeals in Boise records 1,502 bankruptcies; in 1979, there were 1,783, and in 1980 there were 2,152.

According to the Secretary of State's office, in 1980, 2,752 new corporations, both profit and non-profit, filed with the state. In that year, 2,048 corporations forfeited their corporation status, although "typically 300 to 400 of those will reinstate a few months later," said Everett Wohlers, deputy secretary of state. In 1980, Idaho had 17,595 for-profit corporations and 6,521 non-profit corporations.

Although local bankers feel good management may guide a business through recession, a survey of 11,432 business failures in 1975, cited by Henderson, shows a slightly different picture nationwide.

The survey conducted by Dun and Bradstreet, a New York credit reporting company, indicated 73 percent of the businesses failed because of inadequate sales or competitive weakness. Only 34 percent suffered from mismanagement.

• See FAIL Page 5



Sharing merchant optimism on 1981 was Cain's of Twin Falls. Here Cain's Francis Rider shows Janis Hannebaum one of store's washing machine models

Magic Valley merchants optimistic on 1981

By RON ZELLAR
Times-News writer

MAGIC VALLEY — In the annual race by merchants to outdistance inflation, winners and losers in 1980 were determined largely by the items each was trying to move.

New cars and trucks seemed to go nowhere but left some dealers smiling.

Farm implements moved out in spurts.

Established restaurants ate up the truck.

And television sets made a flash at the finish.

A few merchants said they are waiting for December's figures for photographic proof they crossed the year ahead of inflation. But nearly all retailers said political optimism is providing a jump in the early going of 1981.

"People feel better than they did. I think they are going to unlock the pocket books and you're going to see a boom town in six to eight months," said Emmett Harrison, manager of Theisen Motors in Twin Falls.

New car and truck sales produced the most difference of opinion among retailers. Some dealers said they were breaking even but certainly not keeping up with inflation. Others said they did well overall, and would settle for a repeat performance in 1981.

"I'm extremely satisfied," Harrison said. New car sales were soft, but increases in parts and service

more than made up for the slowdown, he said.

Con Paulos, whose Chevrolet dealership just completed its first full year in Jerome, said his volume doubled over the previous year. The figure may be meaningless as comparisons go, he conceded, but he was able to meet or exceed his objective for the year.

Ace Hansen of Twin Falls and Elbie Bolton, sales manager of Sawtooth Auto Sales in Hailey, said high interest rates and a downturn in the economy during the first half of 1980 hurt their chances for a better than average year.

"It was an acceptable year, but I wouldn't want too many more like it," Hansen said, adding that Chevrolet is tooling up to release a new front-wheel-drive car seating five people in March, which should improve his sales picture in the year ahead.

High farm prices and yields may have helped the economy generally, Hansen said, but farmers did not respond to a year-end purchase of vehicles for tax write-offs. Most may have had too many bills to pay, he speculated.

Farm equipment dealers, on the other hand, were all smiles. Their customers had a good fall. Sugarbeet growers in the Rupert area received additional payments early in the year. And, the dairy industry's steady growth in Magic Valley has rejuvenated markets for baled hay and feed grains.

"We had a good year, substantially ahead of 1979," said Bob Cameron of Cameron Sales in Rupert.

"Real good — almost a 15 percent increase," echoed Gene Glenn, manager of Twin Falls Tractor and Implement. Hay handling equipment sold well even before the fall bonanza was apparent, Glenn said.

Furniture and appliance stores also benefitted from farmers' fortunes, although several retailers said their business remained steady throughout the year. Among merchants who noted a variation, television sets were a hot item in December and demand for furniture cooled off during the summer months.

Vic Bozzuto of Shoshone, owner of Bozzuto Furniture, said he has a good year when farmers have a good year. His business grew 2 or 3 percent above inflation last year, Bozzuto said, and 1981 is looking up all the time.

Cain's Furniture and Appliance in Twin Falls did better than the firm's stores in Boise and Salt Lake City, but higher expenses will extract a good share of the profits, said board chairman Elvis Cain. He too, however, was optimistic about 1981.

"Any merchant who doesn't have tight control of expenses may not be here next year," Cain said. "But we're planning on a fine year with the farm economy as sound as it is."

One indicator of personal fortunes is the amount of traffic bars and taverns receive. If things are looking bad, drinking establishments hold their own while restaurants lose business.

The Sandpiper in Twin Falls specializes in food but draws bar business with its live entertainment as well. Manager Scott Williams said the bar-to-restaurant mix remained constant in 1980, with modest increases in both.

Eating establishments in Jerome, Ketchum and Burley also had good years.

Clothing retailers also shared in the

valley's comparative wealth. Clothiers said November was too warm to interest customers in winter apparel, but Christmas came in strong enough to fill the void.

Henry "Duke" Pharris of Jerome, who is going on his 36th year in the clothing business, said 1980 "looks comparable to past years" despite a slow spring.

"It's been a very good year for us,"

said John Roper, who heads four retail outlets in the Magic Valley.

Both men are optimistic.

"The average person is more optimistic," Roper said.

The valley has enjoyed steady growth, he said, and most merchants plan their year-around some increase in volume, though "we don't always get it in the proportions we plan."

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Idaho's delegation stands behind a tax cut

By LARRY SWISHER
Times-News writer

WASHINGTON, D.C. — Idaho's four members of Congress favor a tax cut this year even if it adds to the federal debt.

For the first time in 25 years, the Idaho delegation is all-Republican and Republicans outnumber Democrats in the U.S. Senate.

Sen. Steve Symms joins Sen. James McClure in the Senate, and Rep. Larry Craig replaces Symms as Idaho's First District representative. George Hansen repeats as Second District congressman.

All supported and campaigned last year on the GOP economic platform of reduced government spending, a balanced budget, a three-year 30 percent tax cut, and incentives for investment and productivity.

The GOP program would put the nation on the road to economic recovery and bring inflation and interest rates under control.

Since the election that road has become longer, as high inflation, high interest rates and high unemployment has continued and the federal deficit has grown.

The Republicans and the new administration of Ronald Reagan are inheriting a worse situation than they expected. The 1981 deficit is projected to grow to \$60 billion to \$80 billion.

In interviews recently about the economy, all four men said this makes accomplishing the GOP program more difficult but does not alter their determination.

Congress and the administration must act this year to reduce taxes, current spending and the next budget, they said.

That would signal that the new Congress and new Reagan administration intend to pursue a policy of reducing government and rewarding work, investment and productivity.

Those actions and signals will help stimulate the economy, reduce inflation and lower interest rates this year, they argued.

The comments of Idaho's representatives in Washington follow:

SYMMS: Balance the budget. Steve Symms, a member of the Senate Finance Committee, said the federal budget can't be balanced in the future without a tax cut this year.

But he stressed cutbacks in government spending immediately and in next year's budget in order to demonstrate a determination "to the world and the American people."

He said he would push for a balanced budget by next year.

Otherwise, he said, "This historic opportunity is apt to escape us. We can't tolerate pushing the date back to 1984. That sounds like business as usual."

The question, he said, is "whether this country has the common sense to balance the checkbook."

"I'm an optimist but I'm not naive," Symms said. "There isn't one single person who will not feel it."

All programs, such as Social Security and Food Stamps, revenue sharing, and agricultural subsidies will have to



SEN. MCCLURE
...reform the tax system



SEN. SYMMS
...push for balanced budget



REP. HANSEN
...we mean business

be examined, he said. The cuts must be part of an overall package, he added, because Congress cannot win the argument with interest groups and those affected on a one-to-one basis.

The situation is "much worse than we thought during the campaign," but starting with Reagan's inauguration "things are going to get better," he predicted. "It's going to take some very tough, clear thinking by Congress and the President."

CRAIG: Some Modification. Larry Craig said the tax cut plan may have to be modified.

The Kemp-Roth plan of 10 percent cuts each year for three years would cost \$18 billion the first year, he said.

"Can we make the necessary cuts to offset by that much and still do what is necessary in areas like defense? Or should the cuts first come in business and industry to get the economy rolling again," he said, outlining the present argument.

He said Treasury Secretary Donald Regan has suggested the first cuts go to business and industry, with tax relief for consumers be postponed until 1982.

Craig said he strongly supports an investment income tax cut in combination with a tax cut. The former would exempt more of people's earnings on savings.

Craig said quick action is necessary in order to seize the opportunity for action before pressures from special interests against cuts in government build up.

Craig said entitlement programs which make up 75 percent of the federal budget are tied to the consumer price index and increases are almost automatic.

Congress could put a limit on total funds, rewrite the laws or outright kill some programs, he said.

Some in Congress and the bureaucracy have to be persuaded that "big government cannot by itself be a useful, desirable way to meet social goals," he said.

Craig said he is very excited about returning the responsibility for ad-

ministering these programs to the states.

By switching from the present program to block grants, the country could save billions of dollars without any loss of service, he said.

States would determine eligibility and make the adjustments in levels of support in such programs as Medicaid, saving federalized tape and administrative costs, he said.

HANSEN: End U.S. borrowing. "Incentives, a tax cut and spending cuts will show we mean business," said Congressman George Hansen.

Hansen, a member of the House Banking Committee, said some early pronouncements by the administration could drive rates down as much as four percentage points.

"A guy will borrow at 20 percent if

he thinks it will be for only a short time," he said.

However, the southern Idaho congressman urged getting the government out of the money market.

Government borrowing has driven up interest rates, competed with business and dried up sources of capital, he said. In addition, Hansen said the money market is dominated by large eastern banks and federal monetary policy ignores the small businessman.

"It is important not to let the

balanced budget effort fail," he said.

Many in the East would be content to push the date for a balanced budget back three or four years, he said.

Hansen claimed it is "baloney" there are no places to cut the budget and that studies show \$60-\$80 billion can be cut without necessarily reducing services.

"Tremendous pressure" from in-

*See DELEGATION Page 4

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Delegation

*Continued from Page 3

terest groups will be applied to Reagan and Congress must support him, Hansen said.

He proposes legislation that would require authorization from Congress before the government could borrow money.

Also, Hansen has proposed reducing the clip of planned government borrowing, switching from long- and medium-term to short-term borrowing and selling gold to American citizens.

"If government squeezes out business for access to funds and caters only to the rich, it's going to destroy the America we know," he said.

Already this year, monetary policies which pushed interest rates to 20 percent have driven some small businessmen in Idaho into bankruptcy, he said.

He said he has investigated "big banks" such as the New York Federal Reserve and their effect on federal policy and found concern that "the fall is wagging head."

Hansen claimed those banks' loans to foreign countries affected foreign policy toward Panama and Iran.

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McCLURE: Alter tax thinking James McClure said he does not favor "old tax cut," but one that will correctly stimulate the economy. "If you do not stimulate production you'll never get a balanced budget," he said.

"I think the reform of the tax system is more important than a balanced budget in the long run," McClure said. "You take some

chances on a slightly larger deficit than you might otherwise, but you get changes made."

It is important to cut spending, but that alone will not solve the problem. "As the economy slows, people draw more unemployment and other assistance more rapidly than you can reduce expenditures."

People need a lower income tax rate and a greater exemption on earnings from savings so their work is rewarded, and business and industry need investment tax credits, he said.

McClure said he does not know how much can be accomplished this year but that people will see work and savings become more rewarding.

He said the Kemp-Roth tax package would reduce income taxes by 10 percent each of the next three years and gives an equal share of the relief to people and businesses.

But McClure said discussion of how the relief is shared ignores the fact that reducing the costs of production for business also benefits individuals, while stimulating savings also rewards business with lower interest rates.

For the past 45 years, the government has tried to open the way out of recessions by stimulating consumption, McClure said.

"We've always assumed stimulating spending more would mean more factory orders, but what happens in the long run is you force the costs of production up and inhibit savings, investment and labor. That's exactly wrong. When you produce more than you consume you begin to build an economy."

McClure said he does not know how much can be accomplished this year but that people will see work and savings become more rewarding.

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Fail

*Continued from Page 1

Specific causes of business failures pointed by the survey include: inadequate sales or drop in demand, 51 percent; inadequate capitalization, 22 percent; heavy operating expenses, 16 percent; difficulty in collecting accounts receivable, 10 percent; inventory difficulty, 3 percent; and poor location, 3 percent.

However, the SBA, bankers and local merchants feel Idaho is not as hard hit by economic woes as other parts of the country. Henderson reports the "trouble rate" on SBA loans loans that are two or more payments behind is 3 to 4 percent lower in the district that includes southern Idaho than the national average of 10 to 12 percent.

Part of good management is determining high- from low-risk ventures. "Sometimes businesses will sell to anyone without first determining if they're going to get paid," Clow said. Or, as in the case of small contractors, a business may be

too eager to bid a job "and never consider where the money will come to pay them when the job is done."

A business manager who tries to save money by not hiring a Certified Public Accountant may lose money in the long run, Henderson feels. "Businesses having problems say, 'I can't afford the service of a CPA.' I say, 'You can't afford not to have the services of a good CPA.'"

Two types of businesses typically having the highest failure rate are restaurants or small bars and clothing stores, according to both Clow and Henderson.

"Restaurants are really tough," Houston said. "They have a large capital requirement." Clothing store managers must be attune to the whims of the fashion-conscious public six months in advance, when stores do their clothes buying.

If a business survives three years, "your chances are pretty good," the business will continue, Henderson said. But for banks, that survival "rule of thumb" is seven years.

Succeed

*Continued from Page 1

Cain stressed that a necessary factor in business success in this area is ensuring repeat business. And that is done through "personalized service." He said, "We tell all our sales people at sales meetings that there's only one boss, that's the customer."

Unlike furniture stores in large cities, Cain's does not have a steady line of first-time customers. Rather they must rely on satisfied customers returning again.

Price Hardware Co., in existence 44 years, also relies on returning customers, but its location on Main Street has helped build its "foot traffic" business.

R.C. Ashenbrenner, former manager, started working at the store as a "sweeper and window washer" and eventually bought the business. His son, Rudy, now manages it. R.C.



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2016 1975 9600 Ford Tractor Cab Duals	\$17,500	\$4,500
2037 1970 Massey MF 135 Tractor	\$4,500	\$15,500
1226 1976 IHC F-1466-D tractor w/cab	\$27,500	\$23,500
1385 IHC F-1486-D tractor	\$12,500	\$9,000
1736 IHC 1971 F-1456-D tractor	\$16,500	\$14,500
1783 1974 IHC 100 Hydro tractor w/cab	\$950	\$650
1835 1974 Allis Chalmers 200 tractor	\$12,500	\$10,500
1838 1973 IHC F-1066 "D" Tractor	\$22,500	\$20,500
1856 1977 IHC F-1086-D tractor	\$7,500	\$6,500
1869 1963 IHC F-806-D tractor	\$18,500	\$17,000
1876 1976 IHC F-1466-D tractor w/cab	\$13,750	\$12,000
1901 IHC 1972 F-1466-D tractor New Engine	\$16,000	\$14,000
1914 1974 IHC F-1466-D tractor w/Hinson cab	\$6,950	\$6,500
1915 1965 IHC F-706-G tractor - New Engine	\$6,500	\$5,500
1916 1964 IHC F-706-D tractor w/wide front, rag cab	\$10,500	\$9,000
1933 1975 1212 D David Brown Tractor	\$1,500	\$1,250
1939 IHC Super C tractor w/loader	\$14,500	\$13,500
1978 1973 IHC 1066 Hydro tractor w/cab	\$6,000	\$5,500
1990 1965 IHC F-706-D tractor w/soft cab	\$10,500	\$9,500
1991 1968 John Deere 4020 tractor	\$775	\$500
2002 Farmall M tractor	\$20,000	\$19,500
2006 1978 IHC F-886-D tractor	\$10,000	\$8,500

TRUCKS AND TRUCK EQUIPMENT

1299 Big A Floater Model 280	\$6,500	\$5,500
1229 1970 Dodge D-500 Truck-twin screw	\$11,500	\$4,500
1712 1974 Chevrolet LUV Pickup	\$2,150	\$1,650
1740 1974 IHC 1600 Truck	\$5,500	\$5,000
1840 GMC 1949 5500 V-8 Truck w/rag	\$4,750	\$3,950
1848 1969 IHC F-1800 twin screw truck	\$7,500	\$6,500
1852 1961 IHC BC 180 Truck	\$1,500	\$950
1860 1952 GMC 6x6 Military truck w/16" Curl potato bed	\$5,000	\$3,950
1910 1965 GMC Truck w/20" potato bed	\$3,750	\$3,000
1979 1945 Chev. C-6503 Truck w/Milk in bed	\$4,500	\$3,950
1304 Badger truck mount feeder box	\$2,500	\$1,250
1975 International 2070 A with Detroit diesel engine, fresh overhaul, Road Ranger Transmission, Schwartz Crane Boom, Schwartz 42 Tractor	\$26,000	

MISCELLANEOUS BEET EQUIPMENT

1508 Lilliston 12 row Cultivator w/disc	\$3,500	\$2,250
1601 Lilliston 12 row Cultivator w/disc	\$3,950	\$2,950
1607 Allis Chalmers 6 row Cultivator-rolling w/dual disk	\$1,800	\$1,250
1642 Ace 3 Bar Cultivator w/tools	\$250	\$175
1921 IHC 260 Cultivator 2 row corn	\$275	\$250
1801 Ace 64" Plow packer	\$395	\$350
1940 IHC C652 6 row cultivator	\$175	\$150
1316 Allis Chalmers 6 row Rilling Cultivator w/disk & shanks	\$1,850	\$1,150
1981 John Deere 10" Roller Harrow	\$1,150	\$950
1996 Lilliston 6 row Cultivator bean	\$1,100	\$950
2011 Massey 6 row Cultivator w/tools & fins	\$650	\$575
2012 John Deere 10" Roller Harrow	\$1,150	\$1,000
1650 Ace 4-tillon Tine Harrow	\$500	\$350
1977 Ace 24" Tine Harrow 3 pl.	\$650	\$500
1544 John Deere 12" Roller Harrow	\$1,850	\$1,250
2047 Everman 12" tandem disc harrow	\$1,350	\$1,195
133 Western 8" Scraper	\$350	\$195

TRACTOR EQUIPMENT

1349 M & W 15.5 x 38 Direct Axle Duals F-560-656	\$800	\$650
1548 IHC Regular duals w/new tires 13.6x38-560, 656	\$800	\$700
1658 IHC 74 Series Rollbar for tractor	\$200	\$100
1690 IHC Duals w/18.4x38 tires - 1586	\$1,000	\$800
2008 IHC front axle - drive type - 856, 1206, 1256	\$1,750	\$1,500

USED BALERS

8936 John Deere 224-T Baler PTO drive	\$2,450	\$850
1256 IHC 430 Baler	\$2,850	\$1,750
1713 IHC 477 PTO Drive Baler	\$935	\$500
1724 John Deere 14T Baler - PTO Drive	\$1,250	\$500
1871 1972 IHC 440 Baler	\$2,950	\$2,000
1980 IHC 440 Baler	\$3,250	\$2,850
2015 1978 IHC 445 Baler	\$4,500	\$3,950

USED PLOWS

0991 IHC 214 16" 2 bottom plow	\$550	\$295
1919 IHC 642 3 bottom 16" trip beam plow	\$1,500	\$1,250
1924 IHC 155 2 way plow w/6th beam attachment	\$5,500	\$5,000
1953 IHC 314 3 bottom 16" trip beam plow	\$1,400	\$1,295
1964 Massey 57 4 bottom 18" plow	\$2,150	\$1,850
1965 Case 16" 4 bottom plow	\$1,350	\$1,200
1969 Walth 418 18" 4 bottom plow Hydraulic Reset	\$5,500	\$4,300
1998 Walth 418 1979 4 bottom 18" hyd. reset plow	\$6,500	\$6,000
2005 IHC 641 4 bottom 16" w/trip beams plow	\$1,950	\$1,750
2009 Massey 57 4 bottom plow w/18" 2 way trip beam	\$2,150	\$1,850

USED BEET HARVESTERS

1968 Parma 3 row lifter loader beet harvester	\$3,500	\$2,000
1949 Farmhand 3 row lifter loader	\$1,250	\$1,000
1878 Lockwood 6300-007 3 row tank Beet Harvester	\$4,750	\$3,000
1875 Parma 6 row Beet Harvester w/grab rolls	\$8,500	\$6,500
1873 Farmhand 250 Beet Harvester w/topping units	\$1,000	\$750
1867 Parma 6 row Beet Harvester	\$7,500	\$6,000
1862 Oppel 3 row Beet Harvester lifter loader w/row finder	\$3,500	\$2,500
1846 Oppel 350 3 row tank Beet Harvester	\$5,000	\$2,000
1836 Parma 6 row lifter loader Beet Harvester	\$12,500	\$8,500
1813 Parma 6 row lifter loader Beet Harvester	\$9,500	\$5,500
1794 Gemco 2 Row Beet Harvester	\$500	\$250
1781 Farmhand 808 lifter loader	\$4,500	\$2,000
1756 Farmhand 808 3 row Beet Harvester	\$4,500	\$2,500
1725 Heath 330 1977 3 row Beet Harvester	\$9,500	\$5,000
0665 Farmhand 350 tank type Beet Harvester	\$4,500	\$750

USED COMBINES

1128 John Deere 95 Combine	\$9,500	\$3,750
1261 IHC 1969 SP 91 Combine	\$3,000	\$1,250
1309 John Deere 55 Combine w/bean attachment & pickup	\$4,500	\$1,250
1471 1973 John Deere 4400 Combine w/16" Pltm, cab	\$25,000	\$17,500
1706 IHC 815-D Combine w/15' Platform	\$20,000	\$16,500
1717 IHC 181 Combine Bean Special	\$3,500	\$1,250
1720 1978 Lilliston Bean Combine	\$20,000	\$15,500
1752 1968 Gleaner CII combine w/12' header, cab	\$8,000	\$4,500
1766 IHC 503 Combine	\$7,500	\$6,000
1774 1969 IHC 403 Combine w/cab	\$8,500	\$5,500
1788 John Deere 95 Combine w/14' platform	\$9,950	\$7,000
1928 1976 IHC 914 Combine w/PU Attachment	\$17,500	\$15,500
1930 Case 660-B Combine w/Sund 690 WR PU	\$4,400	\$3,500
1936 Massey Ferguson 410 Combine	\$4,500	\$3,950
1937 IHC 1978 1440 Axial Flow Combine, 17 1/2 Platform	\$50,000	\$45,000
2000 Massey 510 Combine	\$12,500	\$10,500
2003 Massey 510 Combine	\$16,500	\$11,500
1088 1976 Allis Chalmers 6' pickup attachment	\$500	\$450
5439 IHC 550 Forage Harvester w/2 row corn head	\$1,150	\$500
1457 John Deere Forage Harvester w/hay pickup	\$2,000	\$750
1827 Allis Chalmers Chopper w/corn head	\$1,000	\$750
1926 Fox Super D SP Forage Harvester w/3 Row corn head & hay PU 1972	\$9,875	\$9,000
0632 Massey 4 row Corn head for MF 510	\$3,500	\$500
1347 IHC 550 Hay pick-up attachment for forage harvester	\$795	\$500

USED WINDROWERS

1983 IHC 275 Windrower w/14' platform, cond.	\$6,950	\$5,500
1967 1975 IHC Windrower, w/14' dual auger platform w/cab & hay conditioner	\$10,950	\$9,500
1880 IHC 275 Windrower w/14' platform cond.	\$5,500	\$4,500
1874 IHC 275 Windrower w/14' platform cond.	\$6,000	\$4,500
1747 IHC 275 Windrower w/14' platform & hay cond. New engine	\$6,000	\$5,500
1714 IHC 275 Windrower 14' Cond.	\$9,000	\$6,950
1704 1969 New Holland 905 Windrower w/14' single auger plfm	\$4,500	\$3,000
1702 IHC 275 Windrower w/14' dual auger platform	\$5,500	\$4,000
1677 MF 36 Windrower w/14' cut	\$1,850	\$750
1674 1972 IHC 275 Windrower w/12' platform cond.	\$8,000	\$6,500
1664 IHC 201 Windrower w/12' platform, cond.	\$2,000	\$1,250
1507 Hesston 500 Windrower w/14' platform	\$2,250	\$1,500
1219 1974 IHC 275 Windrower w/14 platform - hay cond.	\$8,500	\$5,500
1066 IHC 275 Windrower w/14' platform As is	\$5,000	\$2,000
1030 IHC 275 Windrower w/canopy & 6 cyl engine	\$10,500	\$6,500
0821 1969 IHC 275 Windrower w/14' platform	\$7,500	\$4,000
0720 Hesston 500 Windrower w/14' platform	\$4,500	\$1,500

USED DISKS

1321 John Deere RW Disk 12' tandem	\$895	\$500
1384 Massey 520 tandem Disk 21' reconditioned new blades	\$3,000	\$2,500
1487 John Deere 24' Offset Disk To 350 As is	\$6,500	\$3,500
1560 John Deere TWA 16' tandem Disk - new blades front and rear	\$5,500	\$4,500
1843 Case 12' tandem disk	\$1,000	\$750
1845 Allis Chalmers 16'6" HD tandem Disk	\$3,500	\$1,250
1927 Allis Chalmers 14' tandem Disk	\$1,350	\$1,000
2001 IHC 370 12' 6" tandem Disk New front blades	\$1,200	\$1,050

USED GRAIN DRILLS

1394 John Deere 20x7 Grain Drill w/press wheels	\$1,750	\$1,000
1526 IHC Type M 20 x 6 Grain Drill	\$950	\$850
1551 John Deere SD 20 x 7 Grain Drill press wheel w/seeder	\$625	\$375
1552 John Deere 20 x 7 Grain Drill press wheel w/seeder	\$625	\$375
1828 John Deere 8300 21 x 7 Grain Drill	\$3,500	\$3,000
1972 John Deere LLS Grain Drills (2) 24 x 7 w/2 drill hitch	\$6,500	\$6,000
1976 IHC M Grain Drill 20 x 6 w/seeder	\$795	\$575

MISCELLANEOUS

2036 Model 881 Butler Mixer feeder PTO Drive trailer mount with scale	\$12,500	\$11,000
1105 Foster Straw Buncor	\$2,000	\$750
1298 Farmhand F-900-A Tub Grinder	\$13,000	\$9,000
1877 Speed King 41" 6" Grain auger 6' w/PTO drive	\$1,050	\$800
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The Bargain Corner of Magic Valley

1981's focus is to attract new industry

By MARTY TRILLHAASE
Times-News writer

TWIN FALLS — Magic Valley officials say they plan to intensify efforts to attract new industry to the area in 1981.

Local officials in Twin Falls and Burley are focusing their efforts on improving industrial parks to attract new workforces to their communities. Leaders in the Ketchum-Sun Valley area have several projects afoot to solidify the tourism base to their economy.

But most acknowledge the success of their efforts hinges largely on the nation's economic health, something many observers don't expect to significantly improve this year.

Local efforts, orchestrated by chambers of commerce, are largely aimed at promoting the area to prospective industries. But officials face several problems in attracting new industries, chief among them are high interest rates and a squeamish economy.

While those trends limit the number of firms considering expansion, other factors peculiar to Idaho put the state in an less-than-competitive posture against bordering states. At least a third of all business which consider locating in Idaho simultaneously look at other states as well.

"Areas where the state may be less competitive include the following:

- **Energy** — Some business groups question whether the state has adequate electricity into the future.

- **Taxation** — Idaho stands alone in this region in not allowing local governments to issue industrial revenue bonds. Only four states do not provide this incentive, which allows local governments to extend their tax-exempt status to bond financing for an incoming industry.

- **Promotion** — State officials concede the Idaho Division of Economic and Community Affairs operates with a much smaller budget than do its counterparts in other states.

Attracting new industry is considered crucial in Twin Falls where roughly 400 jobs were lost last year with the closure of the Kellwood beryllium plant. With the exception of Twin Falls, the industrial base of the Magic Valley changed little in 1980.

Twin Falls Chamber of Commerce officials say attracting a business to locate at the plant is a top priority. But as yet, the facility is one empty

and chamber officials say they are unaware of any prospects for filling it in the near future.

"Our biggest concern has been the reoccupation of the Kellwood building, to pick up those jobs that were lost," said Joe Citek, chairman of the chamber's industrial development committee. "There have been some prospects, but in the last couple months, they seemed to have cooled."

Citek noted the chamber is limited in what it can do to fill the Kellwood plant because the facility is owned by a private business. Most chamber efforts have been directed at locating businesses which may be interested in moving into the plant.

Citek said the chamber has attempted to contact every business which has made inquiries about the community over the past five years. Despite the obstacles, Citek said chamber officials are upbeat about the structure's appeal to prospective businesses.

"The only projection I would have is that the building is so solid, it's such a fine building, and if the rumor (is true) that it could be occupied at a favorable cost, then it would certainly lead us to think that it would be filled," he said.

Industrial sites

In a related move, local government officials should know by next month whether they will receive a federal grant to improve the airport industrial site. By using grant funds to provide sewer and water service to the 160-acre site, officials hope to counter several of the state's competitive disadvantages.

Twin Falls city and county officials have applied for \$500,000 for development of the airport site. The funds are part of a \$1.5 million three-year grant being requested from the U.S. Department of Housing and Urban Development.

Officials have also been exploring the possibility of selling the 160-acre site to a non-profit corporation charged with attracting new industries to the area.

An appraisal of the property, authorized by the county in November, should be completed within the next month. City Manager Tom Courtney said. This plan, coupled with an accelerated runway expansion program, could give the region several advantages in attracting new industry.

First, completion of the airport runway will allow larger cargo planes to land at the airport, an important



In Twin Falls, efforts continue to find a new industry to occupy the empty Kellwood plant

consideration to some light industries interested in locating at airport industrial parks.

Second, installation of water and sewer lines to the site would also provide some of the same incentives offered in other states through industrial revenue bonds.

Finally, selling the park to a non-profit corporation that would be in charge of attracting new industries to the area could double existing promotion efforts.

"The key to this, of course, is the response the city receives from HUD. I don't think we can really proceed on the sale until we have a ruling from the federal government on our grant application. If we are successful, then I think we can proceed fairly rapidly," Courtney said.

If the grant is not approved, city and county officials will begin to explore alternatives. At this point, officials have not determined what other options are open to them.

"Until we receive a response one way or the other from HUD, I doubt we would do very much work in that area," he said.

Sites in Burley

The use of a non-profit corporation is also being contemplated by Burley city officials, who have already worked within a similar format.

Burley Chamber of Commerce executive secretary Warren Mohrlang said his organization has three committees responsible for industrial siting or acquisition of sites for industrial development.

"That's the general direction, but these interest rates, something's going to have to give," he said. "It's too

difficult to buck that high interest rate."

Mohrlang said he doesn't expect the economy to improve significantly during the year. Instead, he said he anticipates the present economic trends to continue through most of 1981.

"I think (we can expect) more of the same. A lot of people have a misconception that Ronald Reagan is a magician," he said. "I don't think he's going to turn things around that readily."

Officials in Minidoka and Gooding counties say their efforts have tended to be promotional, using ongoing committees to respond to requests for information about the community from interested businesses.

Sun Valley's efforts

In the Sun Valley area, businessmen are re-doubling efforts to promote the existing tourist industry, but no efforts are being made to encourage any new industries.

"We're looking to promote the industry that we have and I wouldn't say that we're looking to bring in any hard industry," said Sun Valley and Ketchum Chamber and Resort Association executive director Jed Gray. "We're not trying to barricade the roads either. There's soft industry that could do very well here, some

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• See INDUSTRY Page 7

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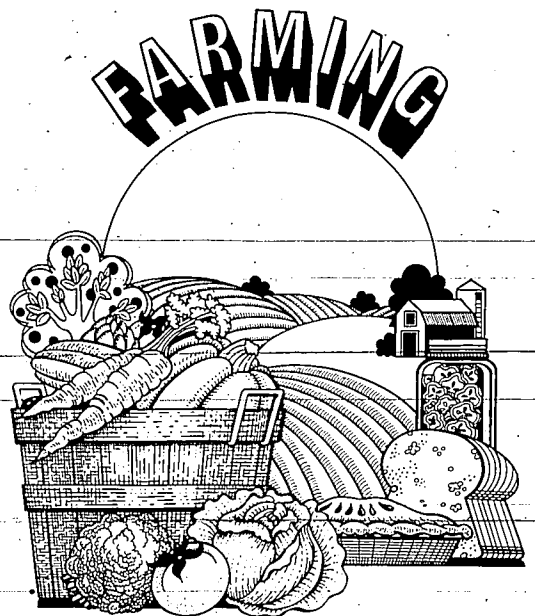
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Survey shows Idaho businesses pessimistic on '81 growth

MOSCOW (UPI) — A report completed for the University of Idaho Center for Business Development and Research center concludes the Idaho business and industry community is somewhat more pessimistic about the growth of the economy this year than last.

Based on a survey of Idaho's larger businesses, the report provides an industry and firm outlook and a statewide economic outlook for January 1981 through June 1982.

For example, the index for investment spending for big firms in Idaho is the lowest in the four years over which the survey has been conducted, according to J.R. S.M. Ghazianfar, professor of economics, who prepared the report. Others who completed the report include Don Stanley of Boise State University and Don Reading of the Public Utilities Commission, formerly of Idaho State University.

About 60 percent of the respondents

expect their employment to grow at a slower pace than last year and 40 percent expect a decline or no increase in employment, the report says.

The survey covers manufacturing and non-manufacturing businesses in Idaho. One hundred and ninety-six businesses were questioned and 77 responded.

"I am somewhat surprised that the business community is more pessimistic this year than last," Ghazianfar said. "Last year's survey was taken when everyone was predicting recession, but this year's survey was taken after the election where Republicans prevailed. So I would have expected the statistics to indicate a bit more optimism."

Non-manufacturing businesses like utilities, banks, stores and the mining industry indicate more optimism than manufacturers like food processors, fertilizer companies, and lumber companies, he said.

Many top officials in the firms indicate they have great expectations of the new Republican federal administration in lowering inflation and improving the economy, although most say they think it will be more than a year before the economy sees a turnaround, Ghazianfar said.

Personal income is expected to grow more slowly as well. While the business community expects a growth in personal income of 5 percent (versus a mean of 11 percent last year), it expects inflation to be at 11 percent, which would mean a decline in real terms, Ghazianfar said.

Personal income is an important factor in the report, which was prepared to assist the Idaho Legislature in its revenue projections, as well as businesses. Personal income is a key determinant of taxes and is important in forecasting state revenue for the coming fiscal year.

Businesses and industries also were less optimistic in their forecasts of

what Idaho's general revenue will be in fiscal 1982 than last year. The respondents indicated a growth prospect of 6.26 percent in fiscal 1980-81 and 8.83 percent in 1981-82. Last year's survey indicated a 10.1 percent growth in general fund for fiscal 1979-80 and 11.6 percent for fiscal 1980-81.

The dollar volume of retail sales is expected to be quite a bit lower than last year, the report said. This decline may be attributed to high interest rates and less revenue from sales tax, Ghazianfar said.

Sixty-seven percent of the respondents expect Idaho's inflation rate to be about the same as the nation's, 31 percent said lower and three percent said higher. Last year's comparable figures were 69 percent, 20 percent and 11 percent, respectively.

Further, 83 percent, or a higher percentage, of businesses than last year, expect the prices of goods and services to be higher than last year's levels.

Further, 83 percent, or a higher percentage, of businesses than last year, expect the prices of goods and services to be higher than last year's levels.

Industry

Continued from Page 6

type of non-polluting industry could be very beneficial to the area."

Gray said he believes businessmen have increased the amount of money they are putting into promotions, although he said he didn't have any specific figures to point to.

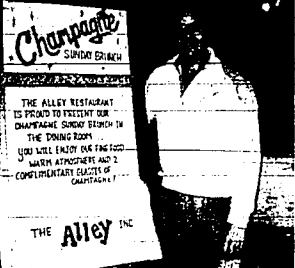
In the resort area, at least, officials are upbeat about the future, citing the current skiing season which has seen the resort area booked solid from "Granite to Twin Falls," he said.

But Gray noted the resort area is at

the mercy of economic trends, whereas other industries which deal in more essential items are less susceptible.

"You're talking about a luxury area," he said. "People don't have to take vacations."

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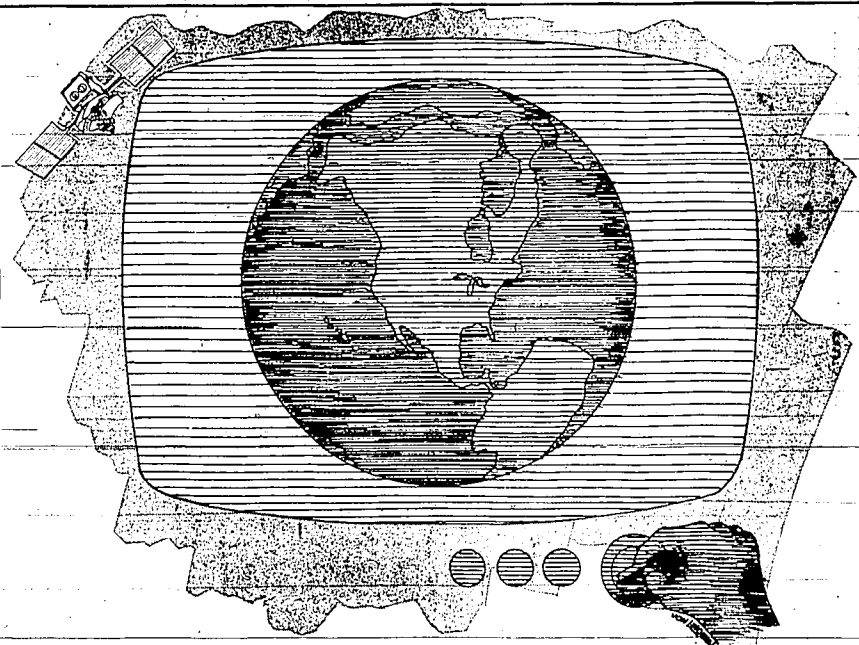
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Opinions range from uncertain to bullish

What does your broker say?

about the effects of inflation, on the forces affecting the markets and their money, and are turning more to professional financial planners for assistance.

As for the outlook for 1981, the opinions of financial experts and observers range from uncertain to bullish, but most concur that it will be a good year.

"A tremendous amount of money is going into high yield investments," says Robert D. Seibel of Edward D. Jones and Co. in Twin Falls. These are money funds which feature high interest rates at short term and six-month certificates of deposit. They are pulling money from institutional type of investments as investors seek the highest potential return on their funds.

Seibel also sees numerous investors moving into equity ownership — stocks and mutual funds which have potential for good returns.

Jim Dodds, president of First Federal Savings and Loan in Twin Falls, says savings accounts, money market funds and various bonds — municipals and American Falls Dam, for example — are attracting money. But he says the choice is an individual decision, depending on what fits the individual's need.

Jeff Harris, manager of the Twin Falls office of United First Federal, says money market certificates for both 2½ years and six months are primary investment targets "because of better yield and" the impact of inflation on available investors' funds.

Pete Youngberg, manager of the Equitable Savings office in Twin Falls, says people are not pulling money out of savings. They are, however, converting to six month money market certificates at around 14.5 percent interest. For the nation as a whole, Youngberg says, probably 45 to 50 percent of savings money is going into those instruments.

"The certificate of deposit rate fluctuates but at 14 percent or a little better it barely keeps up with inflation," Youngberg says. "Steady savers are still around. But many are going to 2½ year certificates at 12 percent. However, those pull the cost of interest up for the institution, just about doubling it for what it would be for passbook savings at 5½ percent."

• See BROKER Page 6



TWIN FALLS — Honed on the grindstone of inflation, investors prefer short terms and high yields.

Magie Valley residents who are seeking the best return on their investment dollar are concentrating on flexible financial instruments which will produce returns at least approaching the rate of inflation.

Those who prefer the stock market — if they follow the advice of their brokers — are probably moving into issues which will produce steady if not spectacular returns, improving as the interest rate edges downward.

Tax-exempt bonds, oil and gas development programs, flexible savings, and both short and long-term investments are all attracting money. The individual investor's circumstances and tax bracket frequently determine where his money is placed.

Investors are also becoming better informed

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Confused by economic jargon? Investors can get confused by the vast array of economic theory, much of which makes little sense

One thing's for sure, investors are smarter

"People are becoming more sophisticated about what they do with their savings," says Pete Youngberg of the Equitable Savings office in Twin Falls.

TWIN FALLS — Inflation is producing better informed investors.

Its erosive impact on earnings, savings and money in the pocket is becoming better understood by individuals in the Magic Valley as well as financial wizards in Washington.

And the result appears to be smarter investing. Even, in some instances, perhaps adventurous investing.

That appears to be the case whether they are putting their money into some segment of the futures market or into stocks and bonds or into some financial instrument.

—And conservatism — an attribute frequently and generally applied to Idahoans in general — may not really enter into it.

He attributes this to the efforts of banks and savings and loan associations in recent years to educate the public about what it should do with its money.

As an example he cites the number of advertisements in the newspapers telling the interest rates offered for various accounts or certificates.

"A few years ago, you never saw that. The attitude used to be to save for the future. Now people are trying to make good use of the present."

"I think investors are becoming more educated in where to put their money," says Jeff Harris of United First Federal in Twin Falls. "They are becoming more discreet. They are looking for the best situation

for them. We try to educate and counsel people in ways to obtain the best yield. A lot of it is the times, plus people learning more about the money situation."

Harris thinks the increased awareness of where to invest and interest in better returns began at the time money market certificates appeared a few years ago.

Jim Dodds, president of First Federal Savings and Loan in Twin Falls, believes investors are becoming less conservative and will take a greater risk for a greater return.

This is something they have been forced into by economic conditions, particularly inflation, and they are not satisfied with lower rates of interest, he says.

"People are more knowledgeable than even five years ago, more sophisticated in their investments," he says. They are more aware of what is available and less reluctant to invest in something other than the regular insured savings accounts.

Dodds says he does not want to imply that investors are becoming reckless, because they are still careful about their choices. They are not, however, remaining tied to federally insured accounts.

This may be in part because of a loss of confidence in the federal government or because of a loss of credibility on the part of federal agencies, he says.

Investors in the commodity market are more knowledgeable, too, in the opinion of Glenn VanDerGiessen of Helnold Commodities in Twin Falls.

He says most investors are better informed now than they were five years ago. This he attributes to an increase in general knowledge of the factors affecting situations they are interested in.

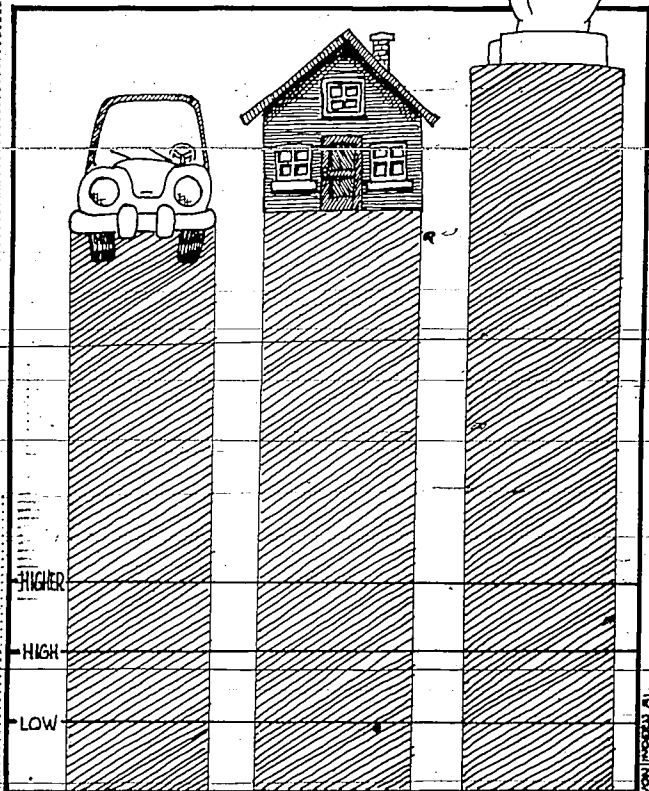
"Ten years ago no one paid attention to interest rates, foreign affairs, oil prices and production costs," he says.

Farmers are better informed as far as their strategies in growing any particular commodity, he says. And cattlemen today are much more familiar with such factors as interest rates, which direction meat prices are moving, slaughter rates and the effects on his operations of other segments of the meat industry such as hogs and poultry.

Lower interest rates? Lenders pessimistic

By BRUCE HAMMOND
Times-News writer

Interest rates on auto loans, home mortgages and cash climbed in 1980 and look to remain high in early 1981.



TWIN FALLS — Many Magic Valley money lenders anticipate increased consumer loan activity in 1981, even though they say interest rates aren't going to improve.

Much of this prediction is based on the public's view of changing leadership in Washington D.C. combined with gradual acceptance of interest rates hovering in the high teens.

"I think the consumer reacts on an impulsive basis and I think the change of scenery in Washington D.C. will affect him," explained Twin Falls Bank and Trust Marketing Director Lance Clow.

"Any good news, such as the inauguration of Reagan and the (Iranian) hostage release, lifts a mental burden from the consumer and will increase lending activity," Clow said. "Since Idaho was a landslide toward Reagan, people are happy with the presidential change, but of course, time will tell if it stays that way."

Consumer lending for home improvement, autos and personal loans will still be based on an average 16-percent rate, most Magic Valley bankers predict. Of course, actual loan rates will vary according to payoff and security terms.

Dial Finance Manager Pat Claytor, for example, said his company's second mortgage loans have remained at 18 percent for three years.

"Our loans, of course, are based on a sliding scale according to the amount being borrowed and the payoff period, but our rate scale is exactly the same now as it was in Jan. 1979," Claytor said.

Claytor also agreed that the number of people seeking loans during 1981 will significantly increase compared to 1980, but stressed demand won't be as high as other previous years.

"Even though the outlook is better than 1980, a very slow year, the number of loans will still be below the norm compared to the past four- or five-year period," Claytor stressed.

Clow believes the public's attitude towards high interest rates is changing.

"1979 was not an easy year for interest rates and 1980 was hard on consumers," he explained. "I think the anticipation of getting back to low bargain basement rates will be broken during 1981. People will be happy just to get a 13- or 14-percent loan."

People are also changing in the type of loan they seek, according to Clow.

"Consumer loans kind of go the way of the economy," Clow explained. "For example, if car sales are good, car loans will be good too."

"Home improvement loans are a growing area right now," Clow continued. "Previous to the recent economic downturn, people had the luxury to buy a new home if they didn't like the one they were living in. Today they're more locked into their 9-percent home loan, for example, and are deciding to improve their existing home rather than move."

The average 16- to 17-percent home improvement loan is less of a deterrent today because it represents only a portion of the home, Clow added.

Agreed Claytor. "There is a trend. People aren't looking to buy bigger

and better homes, but are remodeling what they have."

Claytor said most of Dial Finance's anticipated demand in 1981 is for consumer purchasing of goods like appliances, furniture and carpet.

Most Magic Valley lenders also agree the prime lending rate will continue in sporadic fluctuations, but without getting higher than the unprecedented 20 percent and above marks of 1980.

"Over the year the prime rate should work down slightly, but I doubt that it will have much effect on consumer loans, since these capped at 18 percent," Clow said. "If the prime rate dropped even 3 percent, it may have no effect on consumer loans, but would naturally relieve the large, commercial loans."

"Small loans, under \$1,500, will probably stay at 18 percent indefinitely," Clow predicted.

The nation's recent economic turmoil also appears to have changed the agricultural loan scene.

Perhaps the most noticeable difference in 1981 is the absence of many insurance companies that use to invest in farm loans, but are now investing in other money markets.

"There are only a few (Magic Valley) insurance companies involved in agriculture loans, and only on a small scale," claimed Gooding

Federal Land Bank Association Manager Dave Stout. "Primarily it's just the land bank and the Farmers Home Administration offering the loans today."

"It sure makes it tough on the farmers when they can't shop around," Stout added.

The Federal Land Bank's rates have been somewhat cushioned from the fluctuating prime lending rate. The bank's farm loans have slowly increased from 9 1/2 percent in January 1980 to 11 percent in January 1981, according to Stout.

"We think we'll stay right where we are during 1981, but you can never be sure," Stout said. "It all depends on what our money costs us."

He estimated the size of farm loans have increased roughly 20- to 25-percent during the last five years.

Should local money lenders guess wrong about the 1981 demand for loans, however, alternatives are already planned to secure Magic Valley financial institutions.

"We've already developed and are using a direct-mail advertising program that brings new people to us," explained Claytor. "At the same time, we'll continue with consumer goods purchasing, something we do all the time. This also provides a large influx of new names for us to contact."

Forecast: Bond yields to go up

BRIDGEPORT, Conn. — High-grade, long-term bonds will likely make dramatic price gains during 1981.

That is the forecast of Wright Investors' Service, an investment management and advisory firm.

The firm's forecast, contained in a mid-January statement, notes there are a number of unresolved questions but said "the peak in long-term interest rates is at least near at hand and may already be past."

According to Wright, there is little likelihood that bond yields will go significantly higher during 1981.

"The current economic situation is much more precarious than in March, 1980, when interest rates last peaked," the forecast said, adding that the Federal Reserve Board cannot justify pushing interest rates to higher levels.

Wright said that U.S. manufacturing is currently running at only 78 to 79 percent of capacity compared to 83 to 84 percent during the first quarter of 1980 when the prime rate first hit the 20 percent level.

The firm's model of the capital and money markets for 1981 calls for declines in short and long-term interest rates. Short-term rates will decline more than long-term and neither decline is likely to be as dramatic as in earlier interest rate cycles.

Wright said the capital demands from the various sectors of the economy are projected to be too strong to allow rates to decline to traditional levels. Still, the drop in interest rates and the consequent rise in bond prices could be substantial.

Wright said that even with a decline of 1 percent in bond yields, investment returns on 14-year U.S. Treasury bonds should average better than 15 percent annually over the next two years.



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Mutual funds rebound from 1970s write-off

By WILLIAM H. JONES
©The Washington Post

WASHINGTON — Remember the early obituaries of the mutual fund industry, back in the mid-1970s? Sales of common stock mutual funds last year soared 87 percent, bringing this most-common type of funds to the highest level of investment by Americans in 11 years.

The number of mutual fund shareholders rose to more than 11 million in 1980, a record level. Total mutual fund assets were up more than 45 percent to a record of about \$138 billion. And this once-mourned-over investment company industry is now twice the size it was two years ago.

This sharp recovery should sound a note of caution to those analysts who predict, from time to time, the demise of certain investment vehicles. The innovation of money market mutual funds at a time of great inflationary pressures added new life to the industry and demonstrated that the concept of pooling investments by many individuals in a fund remains sound.

But there is an intriguing question before the public, as the new year begins, about dissemination of information to investors in mutual funds. If the issue is not handled properly, it is possible that the industry could lose some of the valuable credibility that has been restored on the basis of recent performance.

This is not the time to eliminate quarterly reporting of investment company holdings and transactions, as proposed recently by the Securities and Exchange Commission under the guise of a need to reduce excessive government regulation. Government rules that force publication of investment-type information are not excessive at all but vital to the free marketplace that has helped persuade investors in recent months

that mutual funds are something they should consider.

There has been a lot of controversy, for example, about measuring the performance of money market mutual funds. The comparisons that are published regularly, while not a simple or perfect guide, at least offer the foundation for making some judgments.

The assets of these money market funds are now at \$76 billion, compared with \$45.2 billion a year earlier and just \$11 billion two years ago.

"Among all the developments in investing since the end of World War II, the advent of money market funds was certainly one of the most important," said Investment Company Institute (ICI) President David Silver last week. "Hundreds of thousands of people have had their first experience of investing through these mutual funds."

As dramatic as the growth of money market funds has been, the most underated mutual fund development in 1980 was the growth of common stock mutual funds.

An investor who put money into a common stock mutual fund at the beginning of last year would have had an increase on average of 31 percent through Dec. 23, according to calculations by Computer Directions Advisers Inc. of Silver Spring, Md., and the ICI, an industry trade association. This was more than twice the increase in the cost-of-living, top at 16 percent.

Funds that typically invest aggressively in stocks of corporations with high growth potential shot up 47 percent. Funds that look for long-term growth of capital advanced 34 percent. Growth and income funds, which seek both long-term capital appreciation and current income, rose 21 percent.

When all the figures for 1980 are tabulated on common stock mutual funds, sales of \$5.5 billion for the year are expected to exceed redemptions

(cash in existing shares) by some \$380 million, the first year this has happened to common stock funds since 1971.

And Silver notes that the favorable investment results for the past year do not depend on the choice of a particular period. "In the last three years, common stock funds have gone up 97 percent. In the last five years, the average increase was 139 percent," he said. The Standard & Poor's 500-stock average rose just 89 percent over the same five years.

But what will happen if the SEC proposal on eliminating mutual fund quarterly reporting is approved?

Robert A. Levy, president of Computer Directions Advisers, says quarterly reports now required "are an integral part" of his firm's regular monitoring of industry performance. It is his company's data that has been used by the ICI to chart industry performance last year and in recent years.

Basically, the reports in question provide quarterly data on portfolio holdings. "Is it conceivable that any investment company would not know from quarter to quarter what stocks it holds?" Levy asks, knowing that every reputable fund must have such information to stay alive. "The marginal cost of compliance (filing the SEC reports) is trivial," he adds.

To replace quarterly reports, the SEC has suggested annual filings with the same data. But Levy notes that such reports are due four months after the end of the year. "They are simply too late and too infrequent to be useful — particularly for investment companies whose portfolio turnover rates are typically far higher than those of bank trust departments," Levy argues.

Summing up, he states: "There is considerable difference between regulation on the one hand, which impedes the day-to-day operations of a business, and disclosure on the other hand, which results in a freer flow of information — the single most essential ingredient of a competitive market."

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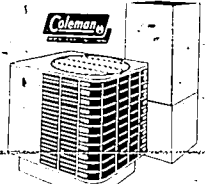
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White collar crime pays big

NEWTON, Mass. (UPI) — White collar criminals armed with computers and calculators stole four times as much money as U.S. bank robbers during the first half of 1980, an FBI spokesman says.

Agent Scott J. Cristian told a white collar crime conference the FBI frequently turns over bank robbery investigations to state police, and now devotes more of its time to bank frauds.

"A crook costs a bank and absconds with the proceeds of a loan obtained through false pretenses, or he steals through a kiting or bad check scheme," he said. "White collar crime comes in all shapes and sizes, adversely affecting people in business at every level of society."

One accounting executive said a computer manufacturer recently compiled a list of 1,083 computer-related crimes in fiscal 1979, and the average loss was \$92,000. FBI estimates show only \$25,000 for embezzlements without a computer's help.

"If you think that an easy way to get rich is to take a gun and rob a bank, you should consider that the average bank robbery netted only \$3,000," said Mark Shoeman of Wolf & Co., a Boston accounting firm.

"It's the kind of thing that is shrugged off because insurance and bonding companies will cover the losses," said Malcolm Forbes Jr., senior editor of Forbes magazine. "But this kind of crime is reflected in the prices you pay."

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Credit cards? Can you leave home without one?

By RON ZELLAR
Times-News writer

TWIN FALLS — Bank customers who vowed last summer to give up credit cards are finding it hard to live without a little plastic.

Most banks began charging annual fees last August, prompting a mini-revolt among cardholders. Credit shoppers might soon find a bargain or two, however, as savings and loan institutions flex their new-found services in search of accounts.

Credit managers in Twin Falls and the West report purchases on plastic nosedived last March when then President Jimmy Carter fingered credit as a major contributor to inflation.

Cardholders returned the pocket plates on mass several months later when banks announced stricter requirements and yearly fees ranging from \$10 to \$25.

But use of credit is back on the upswing. VISA U.S.A. claimed 67 million cardholders by Sept. 30, 1980, up 6 million from the previous September. And expansion by savings and loans into check-type NOW accounts earning interest opens still more avenues for expansion.

At least two Twin Falls savings and loans, United First Federal and Home Federal Savings and Loan, plan to offer automatic teller machine cards in the near future. Home Federal hopes to follow that move by offering VISA cards to its customers.

NOW accounts prompted banks to offer interest-on-checking plans, and analysts believe credit card incentives from savings and loans could similarly affect fees on credit cards.

The new period of banking innovations is certain to broaden the range of financial packages available while bankers search for a new mix of prices and services.

"Some unique and innovative approaches will be necessary," said Curtis Eaton, president of the locally-based Twin Falls Bank and Trust.

Eaton said he thinks credit card fees will remain permanently, though prices may level off to a more uniform figure, he said, will be forced to implement fees for many services that were free just to offset the cost of new services.

Yearly fees charged by banks in the Magic Valley range from \$12 to \$20 for individual credit accounts and up to \$25 for business accounts. Some banks also charge additional fees for more than two cards per account.

Still, despite the fees, cards can pay for themselves in the hands of careful users, allowing them to make short-term loans without interest.

If a customer's credit purchases average \$400 a month and he pays his bill near the end of a 25-day grace period, he in effect floats \$400 a month from the bank interest-free. At 18 percent, he saves interest charges totaling \$72 a year.

Even if a cardholder has the cash and chooses to leave \$400 in a passbook savings account, he can earn \$21 a year at 5 1/2 percent.

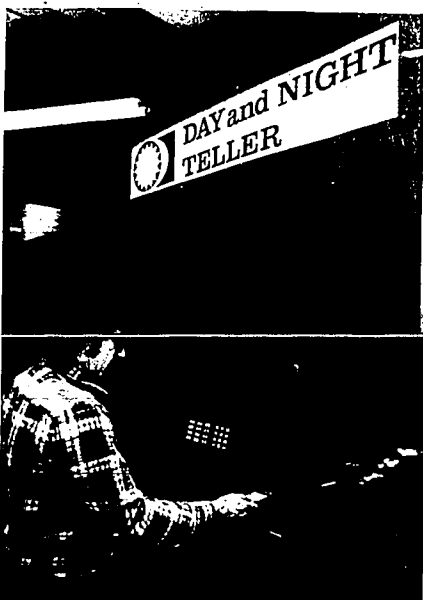
Fee impositions simply forced many bank customers to choose between the half dozen or so cards they carried, said Bert Armstrong, manager of the Twin Falls branch of Idaho First National Bank.

An industry survey last June indicated 80 million Americans; 57.1 percent of the population, carried an average of 6.2 credit cards each.

"Some of them came in here with cards by the handful," Armstrong said. "They said, 'I'm going to turn all of these back but one.'"

The fees also prompted customers who carried them solely for identification to re-evaluate that use, said Lee Roy Brown, commercial loan officer at First Security Bank.

A U.S. House subcommittee on consumer affairs soundly criticized the new credit rules. Rep. Frank Annunzio, D-Ill., said the imposition



Plastic money is becoming more and more convenient.

of fees and new credit terms did little to legitimately restrict credit while giving banks an excuse to increase credit costs to consumers.

The order was used to increase credit card costs, Brown conceded, but he said banks were not recovering paperwork costs from many of the customers prior to imposition of the fees.

Most banks have adopted alternatives to waive the fee if customers maintain a minimum balance in checking or savings accounts, and several offer free cards that receive the same wide acceptance as bank cards without tying up bank funds through credit.

First Security and Idaho Bank and Trust offer VISA debit cards as a no-fee alternative to credit cards. Debit cards are virtually indistinguishable from bank credit cards and are accepted by the same merchants, hotels and car rental agencies.

Debit purchases are subtracted from checking or savings accounts. Merchants can still call the card company's national number for a purchase authorization. Instead of verifying a line of credit, the company checks to see if a cardholder's balance is sufficient.

All five Twin Falls banks also offer no-cost cards to use automatic teller machines (ATM), with networks that are rapidly expanding across state lines throughout the Northwest. Some ATM cards provide overdraft protection, which serves as an established line of credit.

Kenneth Newman, manager of First Security Bank, said he sees a time when all ATMs will be hooked together, allowing customers to use any bank's machine to withdraw cash, make transfers, verify account balances or pay bills.

Three ATMs presently exist in Twin Falls. First Security has a HandiBank at its Addison Avenue branch. Idaho Bank and Trust has contracted to issue HandiBank cards to its customers as well.

Bank of Idaho and Twin Falls Bank and Trust share a Day-Night teller

machine at Albertson's. Idaho First has a Touch 'n Go machine at its Blue Lakes office, and may add a second terminal before the end of the year.

Using a personal code, customers can receive cash advances and often perform other functions using ATMs.

Reading magnetically coded strips attached to the cards, the machines also note when the card was last used and can be programmed to withhold stolen cards or those whose owners have exceeded dollar limitations.

Citibank of New York was one of the first financial institutions to get into electronic banking in large way. By October 1980, Citibank had 468 automatic tellers processing more than 6 million transactions a month.

Walter B. Wriston, the chairman of Citibank, told The New Yorker magazine he had thought electronic banking would be popular with the young and be shunned by senior citizens, but "everybody likes them."

Wriston predicted ATMs will render regional constraints on banking obsolete and, in retrospect, prove historically as important as "the substitution of paper money for specie."

Trends elsewhere in the nation are bearing Wriston out.

Armstrong and Brown said their banks' teller machines in Twin Falls are used frequently during the day, even when tellers are available just inside.

Some experts doubt all ATMs will soon be interconnected. Don Pettinger, state manager of bank services for Idaho First, said competition is still important in banking decisions, although laws require banks to offer use of their machines to competitors for a reasonable fee.

Banks are beginning to get together with other institutions outside their region to extend services within geographic locations, Pettinger said. Western Bankcorp is signing up machines for its customers in major cities across the West. So is Rocky Mountain Bank of Denver.

Applications for VISA and Mastercard from Rainier Bank in Seattle could be found in several Twin Falls chain stores. An spokesman for Ernst Home Centers said the applications were there because Rainier bought the chain's credit accounts several years ago.

Looking farther into the future, Curtis Eaton said customers may

someday be able to pay bills and transfer money through devices plugged into their television sets. Despite futurists' projections, such innovations are not likely for a few years, he said.

Credit cards remained essentially unregulated for 10 years, added Lance Clow, Twin Falls Bank and Trust director of marketing and compli-

ance. But legislation is already in place to settle disputes and iron out problems foreseen in electronic banking.

Meanwhile, a grocery chain in Chicago is experimentally linked with a bank to allow customers to transfer payment for their produce and staples automatically, without paper. Plastic, it seems, is here to stay.

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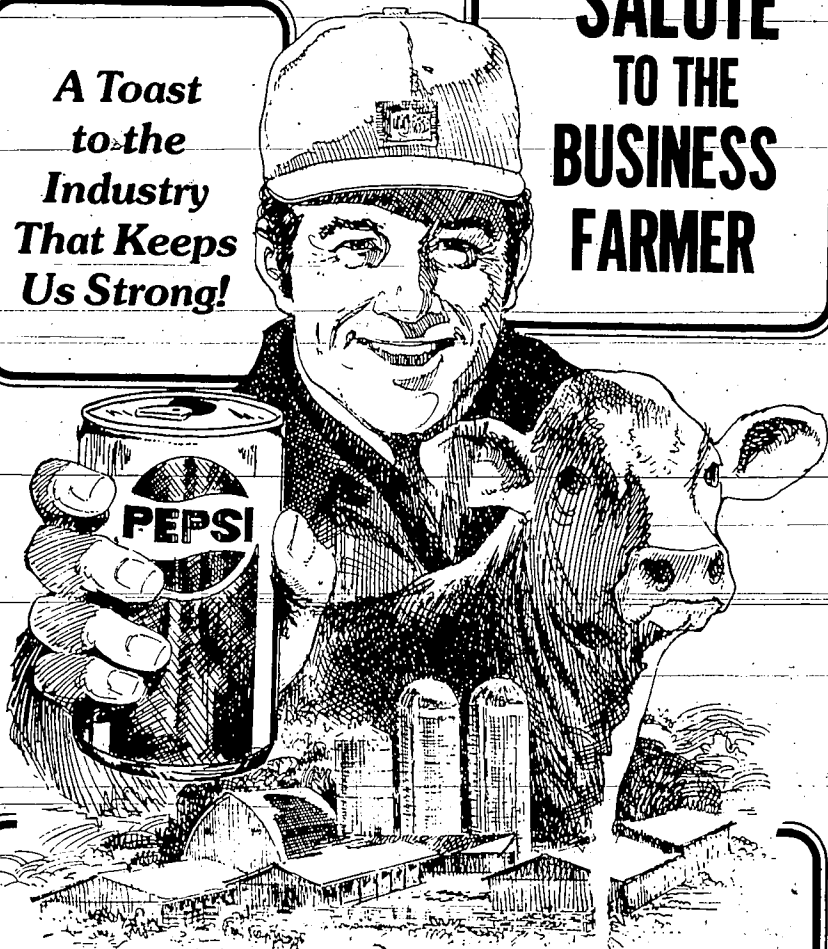
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Futures players favor grains, cattle, hogs

By DALE STEWART
Times-News writer

TWIN FALLS — Grains, cattle and

hogs. Those commodities appear to be attracting most of the investor interest in the commodity market in the Magic Valley.

Prospects for the year look generally good, though there are hints of a volatile time ahead.

Money is coming into the futures market, says Glenn R. VanderGiesen of the Twin Falls office of Heinold Commodities.

It's concentrated in corn, wheat, hogs and cattle, but there have been large amounts of money move into the higher interest bearing paper. Those financial instruments — such as Treasury bills and "Ginnie Maes" — attracting the favor of investors are those which produce better returns as

the prime interest rate declines.

Jack Mulowney of Sinclair and Co. in Twin Falls says that financials have drawn interest since the election because of uncertainty about the future path of interest rates and because of anticipated actions by the Reagan administration to bring interest rates down.

VanderGiesen sees the major play of the first half of 1981 in grains, hogs and cattle, with considerable local interest in potato futures.

As far as metals, "the bloom is off the flower" for a while, he says. The primary reason for that is because during December, two weeks' losses erased the advances made over the previous six months.

Mulowney also sees less activity in the metals futures, although purchases are still continuing because investors are wary of inflation.

Investors in the futures market are becoming "velocitized" in VanderGiesen's opinion.

"That is, they are not willing to sit with a position very long. When the markets are stable, they move slower to liquidate positions but now they are moving in and out faster because the situation is volatile," he says.

He also thinks investors in the

commodity markets are better informed about conditions affecting their investments and their segments of the market than they were a few years ago.

VanderGiesen looks for the futures market to peak in the first half of the year, then sell off in the second half of 1981 and the first quarter of 1982.

"It will be a volatile year as a whole," he says. He compares the situation to 1973-74 when markets advanced, then were hit by a deflationary move.

He expects the upward move to result from international situations pertaining to the United States' long-term interests and from decreasing interest rates, though not as sharply as they fell during mid-1980.

VanderGiesen anticipates high prices for corn, wheat and potato

futures early in the year before the second half selloff.

Mulowney anticipates higher grain futures, with sugar remaining at levels around 30 cents and possibly improving, with cattle improving by the April-June period. Potatoes are strong now and the general outlook for them is good, although he says that if prices reach the \$7.50 level, then futures could come down.

Mulowney also sees a good year for Magic Valley farmers, with "excellent" income. Bean and potato prices look good, with excellent sugar prices and little in the way of surplus stocks.

"When farmers and ranchers have money, they spend it, which should be good for the local economy," he says.

In general, it is good and improving, and as goes the farmer, so goes the Magic Valley economy.

Broker

• Continued from Page 1

Edward G. Smith, of Edward G. Smith and Associates, Twin Falls financial planning firm, says there is a "significant flow" of investment money into oil and gas development programs, a field in which his firm does considerable work.

Eugene Sturgill, of Sinclair, Sturgill, Foster and Marshall in Twin Falls, has recommended that his clients invest in the money markets and be completely flexible since mid-October. But given present conditions, he says that he would advise investors wishing to take a conservative approach to consider utility stocks or bonds, which would produce better returns as interest rates decline.

Seibel is also counseling conservative investment "such as banks, utilities, or good blue chips that we feel do well."

"Anything which is intrinsically sensitive is a good investment," he says.

While investors are looking for the best return, a major trend observed by many experts is the increased awareness of the impact of inflation and the understanding of what it is doing to individual purchasing power.

"It is one trend that is highly visible, it is the recognition and acceptance of professional financial planning by individuals. Knowledgeable people have been increasingly acceptable to the benefits of financial planning," Smith says.

Harris says he believes investors are becoming better educated in where to put their money. "They are becoming more discerning, looking for the best situation for them," he says.

This increased awareness of inflation and a concern with finding better returns on the investment dollar springs primarily from the time a few years ago when money market certificates first appeared, Harris says.

The key factor affecting the trend of investors' activity in the Magic Valley is elsewhere in the nation — inflation.

Dodds sees a two-fold impact from inflation.

People want to invest in something that will fluctuate with inflation, and they do not want to tie up their money at a fixed rate, he says. Many choose something that will be for the short term but will adjust in value. Many investors are reluctant to put their money into passbook accounts because they will not stay up with the rate of inflation.

Passbook accounts return 5 1/2 percent interest while the inflation rate for 1981 was around 12 percent or higher.

Investors prefer to go into instruments featuring a higher rate of

return which will also adjust with the rate of inflation, Dodds says.

"More people are really understanding what inflation is all about," Seibel says. "They are starting to use more sophisticated methods of looking at other methods than fixed savings to offset inflation. They particularly notice when purchasing power is lost."

Seibel also sees a tendency toward longer term investment as a shield against the impact of inflation, although the shorter term instruments paying a high return are drawing much attention. He says "an amazing number" of investors are currently saying they will not be needing their money for several years when they begin looking for a place to invest.

Even with rampant inflation continuing to be a major problem for the economy of the United States and Idaho, men in the financial field are generally optimistic about 1981, although they express caution in some fields.

James P. Illig, head of Summit Financial Services of Twin Falls, a financial planning and counseling enterprise, takes a generally upbeat view.

The Reagan administration offers an expectation of better times, he says, and sees encouraging signs in the number of new businesses, many of them being started by younger people who realize the risk involved but see a chance of success.

"Entrepreneurship is thriving, which is an extremely encouraging sign," Illig says. "It is involving older people, women and minorities. It takes real commitment and a lot of luck along the way, as well as plan-

ing and capital in the early stages."

Youngberg, who calls the coming year uncertain, says the industry view would be for little change during the year with interest rates around 13 percent. He sees a tight situation for loans for homes or real estate with rates running around 14 to 15 percent. However, he says, savings will remain good and he sees the savings and loan industry broadening the services it offers customers.

Harris thinks conditions should stabilize over the next few months. He says loan rates may decrease a little in the next few months, and interest rates may decline a little as well. "Right now, it's hard to look even 30 days ahead," he says.

Sturgill says he is "bullish" on the long-term market, provided the investor "is in the right place." He sees a big play coming in coal and natural gas stocks, noting that energy issues have been good investments since the Arab oil embargo of the middle 1970s.

However, with the economy "stinko," he says, the market "looks sick" for another nine months. Beyond that, over a period of two to three years, it looks better with prospects of increased defense appropriations, increasing production and efforts to lower inflation and bring it under control.

Seibel calls 1981 "basically a good year for stocks," although he anticipates volatility in some areas of the stock market. He anticipates interest rates coming down to middle to lower levels sometime into the year, creating good prospects for purchasing bank or utility stocks.

Futures trading in 1980 was record 92.1 million

By JEROME IDASZAK
Chicago Sun-Times

Trading on the nation's 10 futures exchanges set a record at 92.1 million last year.

That's according to data released by the Futures Industry Association in Washington.

Many of the nation's futures exchanges set individual volume records for 1980.

The market leader for the year was the Chicago Board of Trade, which handled 46 percent of total volume. Following were the Chicago Mercantile Exchange with 24 percent, and the Commodity Exchange of New York with 12 percent.

Of the 17 categories of futures

traded at the CBOT, corn led the way with 11.9 million contracts, followed by soybeans at 11.7 million. At the bottom were 30-day commercial paper, with 67 contracts traded; and three-kilo gold, 78 contracts. For the year, volume for all contracts was up 33 percent.

On the CME, volume rose 11.7 percent. Financial futures rose 30.6 percent while agriculture and forest products were virtually unchanged. The Merc's leader was live cattle, with 5.99 million contracts traded; following were 90-day Treasury bills with 3.33 million contracts traded, and 100-ounce gold at 2.5 million.

The laggards on the Merc were Dutch guilder futures, with four contracts traded; and U.S. silver coins, with 10 contracts traded.

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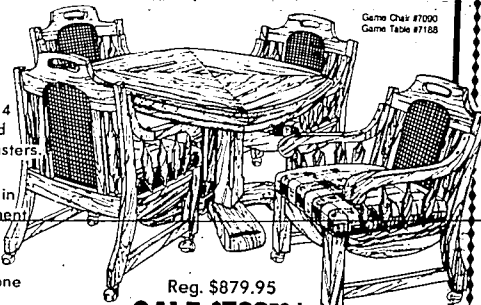
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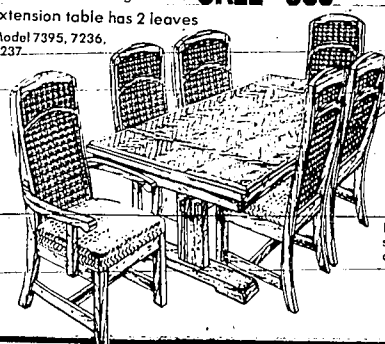
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Will retail rebound? Not before summer

By CLARK W. BELL
©Chicago Sun-Times

NEW YORK — Retail analysts have all but written off the first half of this year, although most pundits expect solid sales increases in the final six months.

The last-minute sales stampede just before Christmas left few retailers with excessive inventories entering 1981. However, most economic yardsticks indicate a sustained retailing rebound will not occur before summer. There's too much inflation, unemployment and debt and interest rates are too high to lure consumers off the buying sidelines.

But most of the 9,000 delegates and exhibitors at the National Retail Merchants Association convention also showed a healthy amount of optimism.

Said J.C. Penney Co.'s manager of corporate economics, Robert A. Mooney: "The combination of rising consumer income, some improvement in the rate of inflation and a tax cut will spur consumer spending. The year should close on a fairly positive note, setting the stage for larger real growth in 1982."

And, as any retail economist worth his pocket calculator will tell you, the second half of the year is much more important to profits than the first.

The bottom line, according to University of Michigan economist Paul

W. McCracken, is that retailers "after some uneasy early months, will look back a year from now on a 1981 that will turn out to have been a good year and improving as it moved along."

Mooney believes the apparel segment of the business will grow "by a strong 3 percent in real terms in 1981." He also expects hard goods to have a better year than in 1980, although the nagging real estate slump will hurt durable sales.

Yet, unless inflation cools considerably, the retailing industry will continue to face a cautious consuming public.

"More than a decade ago, we characterized the U.S. consumer as younger, smarter and richer," said Smith Barney, Harris Upham & Co. first vice president Jerome Buff.

"Today, she is older and wiser, and doesn't feel richer. As a result, she has become more European in her stress on value, shopping longer, to buy less that lasts longer."

Meanwhile, Buff said, retailers continue to plod along with the comfortable strategies of increasing sales, gross margin and efficiency. He suggested the savvy retailer of the 1980s will react to the new breed of consumer by searching for new areas of corporate growth, concentrating on long-term goals under conditions of greater fluctuations in quarterly earnings and "raising return on investment to the same status as merchant instinct."



More banks are getting computerized. Gloria Jones, note teller at Bank of Idaho, uses an IBM process system

Institutions plan some expansion

Cost of borrowing concerns lenders

By TOM McEACHIN
Times-News writer

MAGIC VALLEY — High interest rates were a thorn in the side of Magic Valley financial institutions and their customers in 1980.

The new year appears to be much of the same, with limited optimism for improvements — local — banks — and savings and loan representatives say.

"The cost of borrowing — that was the only problem," Jim Dodds, president of First Federal Savings and Loan of Twin Falls, said in recapping 1980.

Dodds said high interest rates put a clamp on borrowing. Home building and home buying in Twin Falls were hit the hardest, he explained.

Sue Houston, manager of Idaho Bank and Trust in Twin Falls, agrees inflation and the accompanying "rattler coaster" interest rates are top concerns.

"No doubt it was a problem," he said, adding it was difficult to find loans both the bank and the customers could afford.

Lance Clow, spokesman for Twin Falls Bank and Trust, echoed the difficulty in controlling interest expenses.

Financial experts say these problems are expected to continue well into 1981. Houston said this year will be "better, but not super." He looks for many of the same problems — inflation, interest rates, the home market — to remain for at least another year.

Clow said improvements in the economy are expected in the latter part of the year. Dodds predicts an "uprise" towards spring.

Although Magic Valley residents are hurt by the high interest rates, Houston said the area is not as bad off as the rest of the nation because agriculture is the economy's mainstay.

Farmers are not hurt as bad by high interest rates as other businesses, such as those in the home business, but farmers do have their financial problems, Jim Turner, manager of D.L. Evans Bankers in Albion, said.

"The biggest problem is the increase in operation costs: maintenance, gas, fertilizer, along with interest rates," Turner said.

"Farmers are caught in a cost/price freeze." Turner said that while a drop in interest rates and an increase in price for their crops are forecasted, farmers are also expected to see an increase in operation costs this year.

Some expansion in works. Despite the poor economic picture, area institutions are enjoying some expansion. First Federal will merge with Guarantee Federal Savings and Loan in Pocatello within a month, to form the Pocatello branch of First Federal, Dodds said.

First Federal also is looking into the possibility of expansion in the Magic Valley area, he added.

D.L. Evans opened a branch in Burley in 1979 that "well outstripped expectations," Turner said.

He said because of the new branch, the bank has been one of the fastest

growing in the state in the last year. Twin Falls Bank and Trust has not initiated any plans for a new branch office, but expansion is in the works.

The bank is devoting its efforts to remodeling its Twin Falls and Kimberly offices, and also expanding its computer services.

"Our goal is to make efficiency more apparent to the public," Clow said of the new computer programming. "It will result in better services to the customers."

The new NOW accounts. The biggest change in the laws governing banks and savings and loans appears to be the NOW accounts that allow interest to be paid on checking accounts. The law also allows savings and loans to offer checking accounts.

Since the law took effect at the end of the year, it also appears too early to get an accurate reading on the impact of the law change.

"It's too early to tell. With so much advertising, it has been confusing for the public," Houston said.

"We've had good deposit growth, but that is really tentative," he added.

Turner agreed it will take some time to let people know what the new NOW account is about.

Clow said his bank had a "tremendous" reaction from their checking account customers that switched to the NOW accounts.

"It was bigger than anticipated," he said, adding the average balance was "way above" minimum.

Clow also noted checking account money is more expensive for banks because they are paying interest on money that used to be free to them.

"It is an expense to the bank that must be made up in higher interest rates and service charges to the customers," Clow said.

Dodds said First Federal does not offer the NOW accounts, and that it is too early to tell what impact the accounts will have on the local financial institutions.



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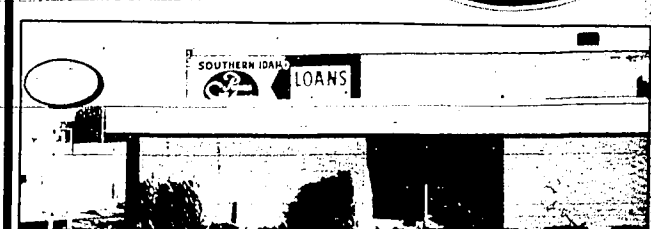
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In the West, the prognosis is mixed bag

LOS ANGELES — A mixture of optimism and uncertainty.

That's how business people in the West see the start of the new year and the beginning of the Reagan Administration in Washington, according to the Western Business Forecast by the Prudential Insurance Co.

When asked to compare their expected business activity in the first quarter of 1981 against the fourth quarter of 1980, 59 percent of the respondents polled in eight Western states said they are looking forward to gains.

That business will remain at about the same level is the expectation of 16 percent while 25 percent expect a drop.

The latter figure compares with 28 percent in the last year.

In the Idaho-Utah area, business people are less optimistic than the West as a whole in comparing the next quarter with the past three months.

Forty-three percent of the respondents expect increased dollar volume; 18 percent expect no change, and 39 percent see a downturn.

By contrast, the Western Business Forecast panel is more optimistic when measuring the first quarter of 1981 against the same period of 1980. Sixty-four percent see an upturn coming. A year ago, only 56 percent expected an improvement over the previous year.


For the two consecutive quarters, the transportation and public utilities group is the most optimistic industrial classification.






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Indirect holdings expand

Stock ownership at peak

NEW YORK (UPI) — The New York Stock Exchange estimated Monday the number of Americans who indirectly own stock has increased 11 percent since 1975 to a record 133 million persons.

Indirect shareholders — those who own stock through pension plans, mutual savings, profit-sharing plans or life insurance policies — have grown from 120 million in 1975, indicating that more than half the population has an indirect stake in the stock market, according to NYSE chairman William M. Batten.

The survey estimated the number of indirect shareholders with life insurance policies declined from 73 million in 1975 to 71 million in 1980. All other means of indirect stock ownership increased.

"Add the almost 30 million direct shareholders," Batten said, "and nearly three out of four Americans have a stock market interest."

The survey indicated an 18 percent growth in the number of direct shareholders — those who own corporate or mutual fund shares — since 1975.

A decade ago, a record 30.8 million were direct shareholders while 102 million were indirect shareholders.

The survey was calculated with unduplicated numbers, meaning that a person who is both a direct and an indirect shareholder was counted only once. An indirect shareholder, who has both a pension plan and a profit sharing plan for instance, also was counted once.

Auto makers lending more as usual loan flow shrinks

By JEAN HELLER
© Newhouse News Service

DETROIT — With many of the nation's banks and credit unions virtually out of the business of making new-car loans, the auto manufacturers themselves are doing more and more consumer lending.

Sometimes, they are doing it at rates surprisingly low for today's money market. "Our job is to support the automobile market, so when new-car buyers can't get financing anywhere else, we can step in and help," says Thomas Foote, a spokesman for the Ford Motor Credit Co.

The General Motors Acceptance Corp. and the Chrysler Credit Corp. also are sources of ready automobile financing.

The rates customers can get for this type of financing vary from state to state, depending largely on the local usury laws. Those laws set limits on interest rates for consumer loans, and the limits range from a high of 24 percent in Virginia to a low of 10 percent in Arkansas.

Three states have no limits. Where no interest rate ceiling exists, or where the ceiling is unusually high, consumer loans are more readily available. If customers are willing to pay the price.

In states with low interest ceilings, the rates customers can get for this type of financing vary from state to state, depending largely on the local usury laws. Those laws set limits on interest rates for consumer loans, and the limits range from a high of 24 percent in Virginia to a low of 10 percent in Arkansas.

The Federal Reserve Board said Americans increased their debts by 19.5 percent over October's net rise of \$702 million. Initially, the October increase was reported as \$1.47 billion, but substantial revisions in figures back to 1975 altered this estimate, as well as those for previous months.

traditional sources of loan money have all but dried up.

When banks borrow money to lend, they pay what is called the discount rate, which currently stands at 13 percent. A bank which borrows money at 13 percent won't lend it unless a profitable interest rate can be charged.

Therefore, in states like Arkansas, where the usury laws hold consumer loan interest rates at or below the discount rate, consumer loan money disappears.

But even in those states, GM, Ford and Chrysler credit divisions still are making loans at rates that fall within usury limits.

"We continue all of our financing activities because that's our only job, making car loans available," says a spokesman for GMAC. "The dealer actually makes the loan, and then we buy the paper from him — and we will buy any reasonable contract."

GMAC has opened a nationwide newspaper and radio advertising campaign to tell people that dealer-arranged financing is available, and to clear up what the GMAC official says is a wide misconception about loan interest rates.

"When you hear news stories about the prime rate," she says, "you hear it defined as the rate that banks charge their best customers — and the average man in the street thinks, 'Gee, if they're charging their best

customers 20 percent, they'll charge me even more.' But the prime rate is for commercial loans, and consumer loan rates aren't figured the same way."

"People can borrow money to buy a new car at interest rates considerably below the prime rate, and the ads are designed to make them aware of that fact."

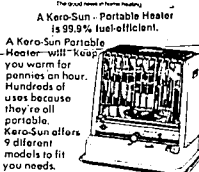
In addition to the normal dealer-arranged financing, Ford — and Chrysler are offering some special financing for customers.

Chrysler is offering rebates, the size of which fluctuates with the prime interest rate, and Ford is offering special 12 percent financing on six Ford and Lincoln-Mercury models through Feb. 7.

"A lot of people don't know it," the GMAC official says, "but in the last three or four years, when some interest rates have been going crazy, the new car rates we charged haven't changed much at all. "The financing is available and affordable. There just weren't enough people who knew about it."

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Real Estate/Construction



For potential home buyers, dreams fade

Interest rates remain out-of-reach

By MARTY TRILLHAASE
Times-News writer

TWIN FALLS — No segment of the economy has been more affected by high interest rates than real estate. Interest rates on loans for homes are hovering between 14½ percent and 15½ percent at Twin Falls financial institutions. Local realtors say the high costs have squeezed moderate income persons and young families comprising roughly half of the area's population out of the homebuying market.

Those who can afford the higher housing costs include persons qualifying for loans from the Veterans Administration and Farmers Home Administration as well as those in the upper income bracket. Present VA and FHA interest charges are placed near 13½ percent.

Moreover, policies adopted by savings and loans and area banks in 1980 have resulted in closing a loophole in the interest rate structure. Financial institutions are now increasing interest charges on loans that are assumed by new homebuyers.

Some homebuyers who assume existing loans can escape paying as high an interest charge as that charged on conventional home loans, depending on the individual institution. But even those charges may be too high and some financial institutions are increasing interest charges on assumed loans to the same level charged on conventional home loans.

As interest rates climbed, homebuyers began looking to assume existing loans with much lower interest rates. Most financial institutions last year began exercising mortgage due-on-sale contract clauses, giving them the right to increase interest charges on those loans. The due-on-sale clause is activated whenever a sale has taken place, bank officials say.

The move stemmed from cash shortages which the institutions were experiencing because they were forced to pay the prime rate on money market certificates.

"We felt that we had to, for obvious reasons," said Jeff Harris of United First Federal Savings. "I think people pretty much understand that, it's hard to take, no question about it, but I think they understand."

Several institutions add 2 percent-

age points to the interest rate of the existing loans. Others increase the interest charge to the prevailing rate.

One such firm is First Federal Savings and Loan Association of Twin Falls.

First Federal President Jim Dodds said the customer response to this policy has not been good and indicated the firm is contemplating changing its policy, although he declined to elaborate.

How the higher rates have crimped the real estate market can be seen through increased monthly payments. A \$50,000 home with a 9 percent, 30-year mortgage, carried a \$402 monthly payment just a few years ago. The same loan at 15 percent costs the homeowner \$632 each month.

In effect, the potential home buyer hit hardest by the higher interest rates is the young family looking for its next step up, said R. G. Messersmith of Gem State Realty. Interest costs have increased to the point where a monthly payment sufficient for a \$30,000 home a few years ago will only pay for a \$35,000 home today, he said.

Institutions are exploring avenues of taking advantage of lower interest charges if and when such a decrease occurs, however.

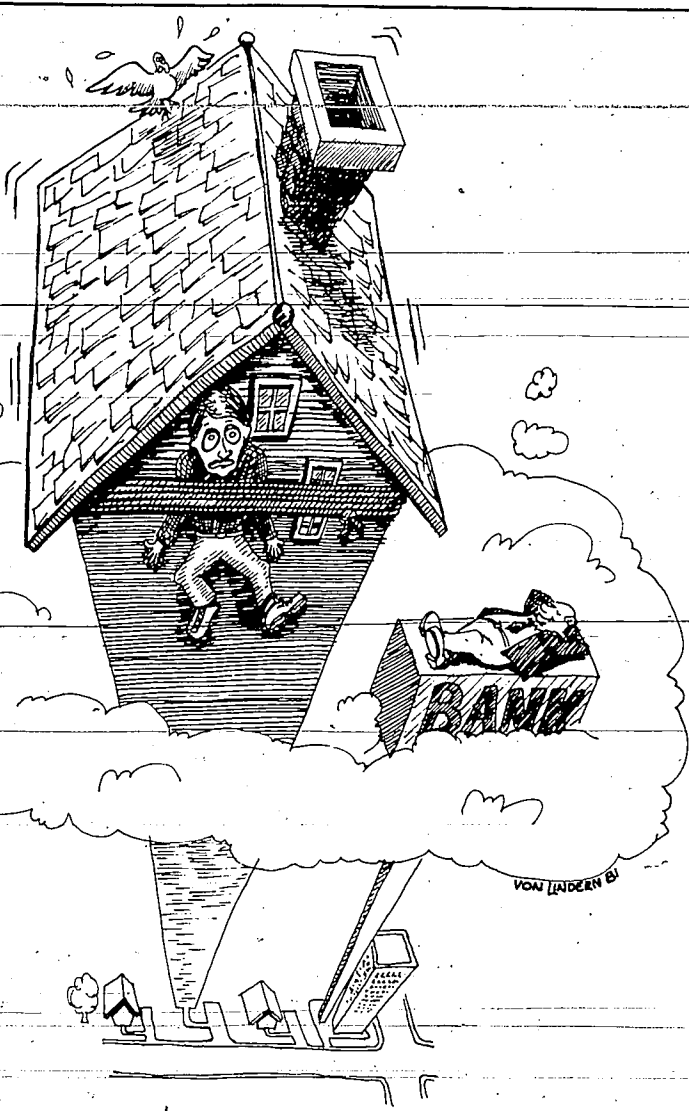
Harris said his firm is only dealing in renegotiable loans under which the interest rate is negotiated in three-year intervals. Under that arrangement, the institution can increase or decrease interest rates a maximum of 5 percent each year, or a maximum 5 percent over the 30-year life of the mortgage.

Borrowers will be notified 90 days in advance of the negotiation date in order to explore alternative banks and no prepayment penalty is charged under this plan, Harris said.

A similar program is underway at Equitable Savings and Loan Association. Branch manager Pete Youngberg said the Equitable policy gives the customer one, two, or three-year intervals.

Despite these policies, experts say the slump in the housing market won't be remedied until interest rates drop, something Messersmith said he expects to see by early summer.

"We feel to get housing industry going again, we think we have to get that rate down to 12 percent," he said. "But the good old days are gone. I think double digit interest rates are here to stay."



The big squeeze in 1980: Rising interest rates pushed home buying costs sky high

Want to buy or sell a home? Be creative

By STEVE LIPSON
Times-News writer

TWIN FALLS — "Creative financing" has been the byword in real estate for much of the last two years. But what is it and what does it mean?

Creative financing is anything a real estate agent can think of to put a house sale together without using conventional mortgage money from a bank or savings and loan. High interest rates on conventional mortgages have put monthly payments on even relatively low-priced homes out of reach of almost all buyers.

During the last year, real estate agents have virtually ignored the banks and savings and loans companies in Twin Falls, agents said. Although Frank Feldman, broker at Feldman Realtors, questions whether "we are ignoring them or they are ignoring us."

Here are some of the vehicles now in use or proposed to keep the residential housing market going without the benefit of conventional mortgage money.

• **SAM's**
Shared appreciation mortgages give the home buyer a lower interest rate in return for his promise to share the profits when the house is sold with the lender.

Robert Jones, broker at Robert Jones ERA Realty, said ERA is getting ready to introduce a program similar to this. For example,

a person buying a house with a 14 percent mortgage might have to pay only 10 percent, with an investor paying the difference, under a proposal the company is studying, Jones said. The investor would either share in the profits from the sale of the house or sell his interest in the house to the buyer.

• **RRM's**
Renegotiable rate mortgages

or "rollover mortgages" are one proposal to replace the traditional 30-year, fixed-rate mortgage. Every three to five years the mortgage loan would be repaid with money from a new loan issued by the same lender. This allows lenders to make long-term loans without fear that the loan would become a burden in later years because of an unrealistic interest rate.

• **VRM's**

Variable rate mortgages are similar to rollovers. Instead of issuing a new loan periodically, the rate on the original loan is readjusted to reflect changes up or down in lending rates.

The problem with both of these loans is that they don't solve the basic problem of high interest rates, said Jim Dodds, president of

First Federal Savings and Loan, the largest savings and loan in the Magic Valley. They remove some of the risk for a lender, but they don't reduce the monthly payments for the home buyer.

• **Assumptions**
This used to be a mainstay of creative financing in Twin Falls, but it is getting harder to use. In effect, a person selling a house

turns over his old mortgage, which carries a much lower rate than current mortgage rates, to the buyer. The buyer also makes additional payments to the seller.

Several months ago, First Federal changed its rules to eliminate assumptions on most of its loans. Since First Federal has been the largest mortgage lender in Twin Falls, the number of loans that can be assumed was reduced to a small percentage of the market.

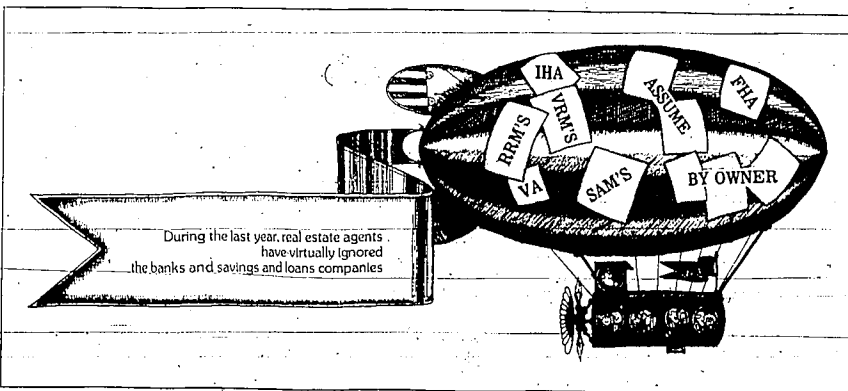
• **VA, FHA and IHA**

This alphabet soup of government agencies provides subsidized mortgages to a variety of buyers. These mortgages generally carry a rate a few percent below conventional mortgages. But for much of the year, the Veterans Administration and Federal Housing Authority mortgages have been victims of soaring interest rates that pushed them out of the reach of buyers.

The Idaho Housing Authority sells tax exempt bonds to raise low-interest mortgage money.

• **Owner financing**
Here the seller of the house acts as the bank. He accepts payments from the buyer and uses them to continue paying his mortgage, which is at a lower rate of interest than the buyer pays to him.

Creative financing is not just limited to these vehicles. L. James Koutnik, broker at Western Realty, said trades are another way to finance home sales without a bank. "People can take boats in trade for their houses," he said.



Real estate agents had a tough year

But most of them survived

By STEVE LIPSON
Times-News writer

TWIN FALLS — Last year, real estate agents had to work harder than ever for every penny, several agents said.

Despite their hard work, it was also a year when they didn't make much money, they added.

This year will be better, agents predicted. However, while they expect lower interest rates to improve the market, they don't expect a real estate boom, or that their work will get any easier.

At Gem State Realty, the largest real estate office in Twin Falls, broker Dick Messersmith said the combination of lower residential sales and increased business costs wiped out most of his profits.

The story was similar at a small real estate office, Feldtman Realtors, which has been in Twin Falls for more than 40 years. Broker Frank Feldtman said he probably didn't make minimum wage for all the hours he worked in 1980. "I was subsidizing the office out of my own pocket," he said.

Feldtman said he's never seen a market as rough as 1980.

Even with high interest rates, a recession and inflation creating a housing market worse than any real estate agent's nightmare, the market was still fairly active. According to an estimate by the National Association of Realtors, sales of existing homes in the country stood at 2.86 million units during 1980, down only about 25 percent from a peak of 3.9 million units in 1979.

Of course, new construction is also an important of the residential sales market and that sector was hit much harder by high interest rates than sales of existing homes.

The point is, there was a housing market out there, local agents said, though they had to work harder to find it.

"People need shelter," Feldtman said. "There aren't enough caves for all of us."

Property is being bought and sold despite high interest rates, but buying or selling a house has become a highly dramatic event. Buyers and sellers need patience and luck. They also have to endure frustration, because even when a buyer finds a seller, there's no guarantee that financing can be arranged to conclude the sale.

Gem State used to have its listings, houses where the agent represents the person trying to sell the house, under contract for 90 days. Now the contracts are for 180 days. It takes that much longer to sell a house, Messersmith said.

L. James Koutnik, broker for Western Realty, said agents have to put out "brushfires" constantly to hold sales together.

What has kept the market alive is "creative financing," something real estate agents proved more adept at than most analysts believed possible.

"We've gotten away from the use of banks and savings and loans," Koutnik said. "We virtually ignore them."

Although interest rates are coming down, most brokers don't expect them to get low enough to eliminate the need for creative financing in the near future.

Robert Jones, broker at Robert Jones Realty, said 12 percent mortgage rates sound good after the prime rate climbs above 20 percent. But while 12 percent mortgage rates might put people in the right "psychological" frame of mind to buy, "financially" 12 percent is still a stiff price to pay, he said.

Jones describes himself as an "eternal optimist." He thinks the real estate market is sure to improve. But he also thinks high interest rates are here to stay. As a result, real estate agents will have to continue working harder at making fewer sales, he said. "We're in a brand new era," Jones said. "We have to learn to do business in a different way."

For a business entering a new era and coming out of one of its worst years ever, the real estate business in Twin Falls is surprisingly stable.

"Amazingly," the number of people selling real estate hasn't changed much during the year, Messersmith said.

In addition, despite the high cost of doing business, only about four real estate offices closed or merged in 1980. And the poor business climate didn't keep new offices from opening.

One office that defied the expected trend toward consolidation was Blue Lakes Realty, which opened in September. Broker Stan Haye said the office has done better than he expected. He opened the office with seven other experienced agents.

In this difficult market, he said, he couldn't have done it with inexperienced people.



Real estate agents had to be innovative in 1980 to keep property moving

An evolution in real estate sales

New mortgage modes: Alphabet soup

By JERRY C. DAVIS
©Chicago Sun-Times

CHICAGO — Major changes in the real estate market mean the end of some traditional ways of buying and selling property and the evolution of devices to protect property owners against inflation.

That is the view of Robert McLennan Jr., partner in the large real estate firm of McLennan Co. He said the changes have occurred because of efforts by lenders and tenants to alleviate the costs of inflation.

"We've seen the most radical adjustment in residential real estate in many years," McLennan said. "The long-term mortgage at a fixed rate of interest might as well be put in the Smithsonian, because it is dead. Now buyers of a home must adjust to all the alphabet soup that describes the new types of mortgages — VRM (variable rate mortgage), GPM (graduated payment mortgage), and all the others."

Big adjustments also are required in the commercial and industrial markets, where property owners have been "getting away with leases" that contain escalation clauses so that rents go up as the Consumer Price Index rises.

"Now tenants are resisting the use of an index based on the CPI because they can't predict what their rents will be from one year to the next," McLennan said. "This economy is so volatile and the companies don't like the way rents can fluctuate when tied to the CPI."

The most common compromise, McLennan said, is to put a lid on the amount of any increase so that a company knows its rents won't go up any more than a certain percentage each year, no matter what inflation does.

"The compromise I like best is used frequently in San Francisco, and it involves having the tenant pay 100 percent of any CPI increase up to a point, then split the rest 50-50 with the

property owner," McLennan said. "However, I haven't been able to sell that concept here yet."

Like other real estate sources, McLennan said pent-up demand for residential property is building, and "there is just a question of when will it start to get released. What may delay it further is the adjustment that buyers have to make, not only to the high interest on mortgages, but to the new types of mortgages in which the rate may vary over the years. They need some time to understand this new fact of life."

The critical factor for the real estate economy "will be what Reagan does," McLennan believes. "If he can instill confidence, it will make a lot of difference."

Specifically, McLennan believes the Reagan administration could adopt tax policies that encourage capital formation and reduce the period in which depreciation can be taken as a credit against taxes.

"By using a 10-year life for buildings instead of today's 30-40 years, you could increase the benefits of depreciation by three or four times," he said. "This type of deduction does not require paying out one dollar because it is an offset to taxes. Therefore, it does more good than a simple tax reduction."

Congress was considering such a bill in the last session, McLennan said, and if the Reagan administration pushes it through, "the effect would be dramatic."

Another aid to real estate sales would be the adoption of a lower capital gains rate, which would help the sellers of property, McLennan pointed out.

Local governments are beginning to exercise a substantial positive influence on industrial development by issuing industrial revenue bonds that make land available for development at lower interest costs, McLennan said.

"In this high-interest atmosphere, this device is being used extensively for the first time, although it has been around for a while," McLennan added. "Developers have no other choice, despite all the red tape in these programs. The numbers don't work any other way."

Interest rates: Survey says 13% magic number

CHICAGO — Unless interest rates drop below 13 percent on a national scale, it's unlikely that there will be any appreciable improvement in this year's residential sales totals over the figures for 1980.

The survey of Certified Real Estate Brokerage Managers (CREB) and other members of the Realtors National Marketing Institute also revealed that the market would be all but dead today if not for the major role being played by sellers in financing purchases at below-market rates and the creative financing techniques of brokers.

Responses from persons in 36 states were received by the Marketing Institute between Dec. 10 and 17 and showed that conventional loan rates ranged from 12.5 to 17 percent, with 63.2 percent of the respondents reporting rates of 14.5 percent or higher.

Seller financing, loan assumptions, wraparound and second mortgages, variable- and renegotiable rates, lender "participation" loans and a variety of other financing techniques have made the difference between a business in recession and one in depression, many respondents reported.

Respondents said a rate increase of 2 percentage points in loan rates probably would reduce the number of transactions by another 30 percent or more in most cases.

Another trend noted by respondents concerned forced relocation of employees. In this situation, respondents said that employers often subsidized a portion or all of the interest rate cost difference between the sale of a home or were guaranteeing the sale of the present home and paying closing and other relocation costs.



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Wood, coal stoves can be killers

By United Press International

Wood stoves and coal-burning stoves can kill.

The Insurance Information Institute cites National Fire Protection Association figures indicating 200 people died in the U.S. in 1978 in fires caused by wood or coal stoves.

"... the major cause of fires in wood or coal stoves and in chimney connectors... was improper installation, primarily installing the devices too close to combustibles," the Consumer Product Safety Commission said in a recent report.

In December 1980, the commission proposed a rule which would require manufacturers of wood and coal stoves to label stoves with directions for safe installation and operation. Perhaps the best way to make sure your stove is safely installed is to ask the local fire department to inspect the installation before the stove is lit for the first time.

Among the other safety recommendations made by the Insurance Information Institute and solid-fuel experts are:

- Make sure there is a 36-inch clearance between your stove and any combustible wall or ceiling.
- Protect walls with— asbestos masonry (NOT asbestos cement board) with a one-inch air space between the asbestos and the wall. Keep stove at least 18 inches from a protected wall.
- Protect floor under the stove with a pad. One-quarter inch asbestos millboard covered with sheet metal is recommended.
- Try to avoid passing the stovepipe through a wall or ceiling. If you must, the stovepipe must be insulated by a metal or fire-clay thimble.
- Look for a stove tested for safety by the Underwriters' Laboratories or other recognized testing service.
- NEVER start a fire with flammable liquids like gasoline.



Home builders will be busy in 1981, they say, because of remodeling efforts and innovations in mortgage financing

Home builders see steady business

By BONNIE BAIRD JONES
Times-News writer

TWIN FALLS — Home builders in Magic Valley are not expecting to set any records in 1981, but look for steady and stable business ahead.

Michael Chism, president of the Home Builders Association of Magic Valley, says building activity has been slow in 1980 but new innovations in home financing are on the horizon. These should make it possible for more people to own homes, he said.

Chism said he, for one, does not expect to see interest rates decline more than one or two points from the present high levels.

"The history of the economy has been that once rates climb, they level off and remain at relatively that level, fluctuating maybe a point or two now and then," he said.

"I think people wanting to get into homes will be looking to such things as government subsidized loans, tax exempt revenue bonds and shared appreciation mortgages," Chism said.

He added a home owner can utilize some of these means to get away from the high interest rates on mortgage loan money that is now available.

"I think interest rates hold the key to future housing development over a period of years," Chism said.

Dale Patterson, president of the Twin Falls Board of Realtors, said it is still possible for young couples or other people to attain home ownership.

"The market is slow right now, but I am optimistic. In fact, I think interest rates will begin dropping back by early spring. Money is available now for borrowers. People can buy homes, but they aren't buying as many because few can qualify for the high interest rates and payments," Patterson said.

A lot of people who want to sell homes and can afford it are handling their own financing. In this way both the seller and buyer can take advantage of the interest rate situation, he said, and the buyer can usually get in for 10 to 12 percent interest, compared the 15.25 to 15.75 percent he would be

paying on a loan from a mortgage lending institute, Patterson explained.

In the Twin Falls area, he said, most home buyers are looking for something in the \$60,000 range on down to \$40,000. These are the homes that are moving best right now and some people are taking a little less elaborate home than they want in a home in order to get in under their price range, he added.

Chism said many families who would like to sell their existing home and move into an all-new house are turning instead to remodeling.

"They don't want to give up their present mortgage with payments and interest rates far lower than current ones so they take out a smaller loan and remodel," he said. "This is keeping a lot of contractors working even though they aren't doing much new home construction."

He said some home owners have saved up money for a larger or better home, but are using it to build on or remodel knowing the home will appreciate in value and provide a good

protection for investment.

Chism said other new financing innovations include graduated mortgage payments or the shared appreciation mortgage plan. In the latter, he said the home buyer agrees if he sells the home at a profit, he will share that profit equally with the mortgage holder.

"Of course some people are reluctant to enter such an agreement," he added.

Building designs are also changing, he said, with buyers now demanding more energy-efficient homes. As a result much more insulation is being used and many want such features as solar heat units and earth insulation.

Many builders, Chism said, are now using new products to insulate the foundations of homes. This includes an inside liner such as a solid foam type material.

"All of our buildings are insulated much better than they were two or three years ago because the buyer is demanding it in view of high heating and cooling costs," he said.

Patterson said realtors are selling more existing homes than they are new construction, and he said while there are a lot of listings, he doesn't think there are any more than normal.

"It's just that they are staying on the market a little longer," he said.

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Idaho December construction declined

TWIN FALLS — Idaho construction operated at a low level as 1980 ended.

During the year, the number of dwellings and the volume of construction declined, a trend which was more evident as the year ended.

Those are the conclusions of the current Idaho Construction report published by the First Security Bank.

Kenneth J. Newman, vice president and manager of the Twin Falls office of the bank, said the report shows that nearly half of the 54-reporting Idaho locations issued no building permits

for new dwelling units during December.

Mortgage rates, currently being quoted in a range near 15 percent, may ease modestly in the months ahead, but it appears unlikely such rates will drop below 13 percent, the report said.

Total construction value for building permit construction during December in Idaho was \$25.75 million or 23.5 percent above 1979. New residential construction for 307 dwelling units was \$10.18 million, a decrease of

8.4 percent in number and an increase of 23.7 percent in value compared with a year earlier.

Non-residential construction valued at \$11.14 million was up 42.9 percent over December, 1979, while alterations and repairs totalling \$4.47 million were down 8.3 percent.

During 1980, building permits were issued for 5,398 new dwelling units, a reduction of 33.8 percent from 1979. Total construction value for the year in Idaho was \$435.45 million, a decline of 16.4 percent from 1979.

Firm wins pipeline project

SAN FRANCISCO — Pacific Gas & Electric Co. has awarded a contract for the "prebuild phase" of the western delivery leg of the Alaska Natural Gas Transportation System. Swinerton and Walberg of Portland, Ore., received a contract for \$1.8 million for modification to four compressor stations in Idaho, Washington, and Oregon. Work is scheduled to begin in February with completion anticipated in September.

Philip E. Reynolds, vice president of engineering and construction for PGT.

He said the compressor station work is part of a plan to construct early — or "prebuild" — portions of the Alaska gas system in Canada and the United States. This will provide for Canadian gas deliveries before the remainder of the Alaska project is completed, bringing gas from the North Slope to market.

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Mobile home parks such as this one, Lazy J in Twin Falls, provide an attractive living environment

Mobile home living gives people a choice

By SUSAN GALLAGHER
Times-News writer

TWIN FALLS — Mobile homes, once tiny breadboxes sheltering the footloose and poor, have become housing for people with options.

Industry spokesmen in the Magic Valley say mandatory construction specifications, eye appeal, and spaciousness have helped shore up mobile homes' image.

Technically, the dwellings boast a new name, too. In Department of Housing and Urban Development jargon, they are "manufactured homes." Area dealers, however, adhere to "mobile home" or its antecedent, "trailer," in advertising their businesses.

A landmark in terms of bolstering the mobile home industry's image came in 1971 when the federal government mandated construction specifications, according to Jim

Carver, vice president of H and W Trailer Sales in Burley.

"The government stepped in and said enough was enough," Carver said. "For a long time, there had just been too many faulty mobile homes."

Because of the federal mandates, features required of all new mobile homes include copper wiring, instead of aluminum, six-inch insulation, and emergency exit windows. Materials in the homes also must meet specifications concerning the rate at which flames will spread.

"A mobile home cared for properly should last a lifetime," said Don Strever, salesman for Contemporary Homes Inc. of Twin Falls.

The price of mobile homes has risen significantly in recent years, but not because of construction specifications, Carver said.

Inflation, he noted, has infected the mobile home industry as it has most types of manufacturing, causing the homes to inflate at a current annual

rate of about 30 percent. Carver said he considers that no worse or better than the inflation rate hitting conventional homes.

Dealers' bottom prices for new homes average about \$12,000 for single wides and around \$23,000 for doubles. Deluxe triple wides are available, usually by special order.

Dealers' descriptions of their clientele vary.

"Because of the wide price ranges, we're getting just about everybody as customers," Carver said.

Strever said many of his customers are farmers who want housing for employees, or who have sold their farms but retained small acreages as their own homesites.

Dean Fenstermaker of Gateway Trailer Center in Twin Falls said his largest group of customers consists of people in the 35 to 50 age bracket.

"The younger people would love to buy, but many of them just can't handle the financing," he said.

In Idaho, financing typically is handled through dealers. Spokesmen for several area savings and loan associations said they do little financing of mobile homes.

The 35-year loans enjoying some popularity in the Pacific Coast states have yet to establish a foothold in Idaho, where 20 years is the common ceiling on financing, according to dealers. Several of them reported a steady flow of people who pay for their homes in cash.

Thirty-year options in Oregon, Washington, and California usually demand the borrower be buying both a home and the land on which to put it. While ranch living is a popular option for mobile home owners in the Magic Valley, the area's mobile home parks aren't lacking business.

Carver estimated half of the homes bought on his lot are destined for parks and half for acreages or ranches.

"That ratio stays the same for both

single and double wides," he said.

The older parks featuring home spaces with no breathing room in between, run-down homes and asphalt in lieu of grass are being outnubered by developments reflecting some concern for aesthetics, agreed area spokesmen for the mobile home industry.

Rent—at a quality park usually runs from \$50 to \$75 a month.

Recreation areas, swimming pools, lawns, sidewalks, and paved streets are among the features of new parks.

Quality of life at the parks has become inviting for people with families, but many who want to live in such developments in the Magic Valley cannot because of participation restrictions. A number of the "new era" parks are for adults only.

"Families often have to use the less attractive parks," Fenstermaker said. "We need more parks for people with children."

He said one reason for the exclusion of families could be that unlike many younger people, retirees often have the money for the luxury mobile homes that enhance the first-rate parks.

"We welcome families," said Shirley Whitesell, manager of Mobile Home Estates northwest of Hansen. "I think there should be more parks

that do." Her development, which features an "adult only" section, offers the landscaping and room that help create the type of atmosphere people want for children, she said.

This park holds its own, but it's never been filled up," Whitesell added. The average stay, she said, is two years. Most people who leave take their homes with them.

Given the size of modern mobile homes, that's no simple task.

"Obviously, you don't just hook up and drive off," said Warren Wade, owner of a Twin Falls service firm called The Mobile Home Doctor.

"People used to be able to haul the old eight-footer on the back of the pickup," Wade said. "Moving these larger homes, you've got to have permits, the truck has to meet specifications, and sometimes you need pilot cars ahead and behind with two-way radios."

A \$50 fee to prepare a home for moving and set it up at its new location is common. Fees for moving depend on distance and the size of the home.

"Mobile home living is entirely different than it used to be," Strever said. "Whether you're talking about buying a home, moving one or the comfort you'll enjoy in one."

Sunlight access rights solar home issue

By PATRICIA WALSH
United Press International

When Grace Sliu heard about the nine-story apartment building to be built near her home in Hawaii, she was not pleased.

It was not the architecture of the proposed building that bothered her, but its shadow over her four solar water heater collectors. So she went to court—and lost.

The high-rise builders had argued there is no common-law right to light, but the court avoided the issue of solar access. Instead, in 1979 it ruled in favor of the builders because zoning laws permitted high-rise buildings.

Solar access legislation, adopted to various degrees around the country, is meant to resolve cases such as this one.

"It's critically important, because without it your investment can be made worthless," said Susan Perloff, communications manager for the government-run National Solar Heating and Cooling Information Center.

"You can't encourage people to invest so much money when the system can be blocked. You as a community have to guarantee solar rights."

The sunbelt state of Arizona is one of 14 states with a general "enabling" law—a law allowing cities or counties to enact rules protecting a person's access to the sun, according to Susan Perloff, legislative analyst for the Information Center.

Twenty-three states, including 10 with enabling laws, recognize easements—private agreements that a neighbor will not block your sunlight, she added.

Easements are legal without state approval, but such a law "is a very inexpensive way for showing the Legislature favors solar energy," the analyst said.

New Mexico is the only state with a law specifically protecting solar access to anyone who builds a solar system, a "sun rights law," according

to the analyst. There, if a person builds a solar system, no one is legally allowed to block that person's sunlight.

There are cities in 10 states that either protect solar access or at least encourage solar energy somewhere in city boundaries.

Phoenix is one U.S. community where such a law is being developed. City planning officials there have been prodded to set up such laws by homebuilder John F. Long.

Long is seeking a Department of Energy grant to build a 100-home solar subdivision. The 100 homes would be powered by enough roof-mounted photovoltaic cells that would supply the "average family's" needs and generate surplus energy to be sold to the local utility.

"We have to have guaranteed solar rights. The Department of Energy wouldn't subsidize it without a guarantee of solar rights," Long said. "A neighbor's trees can grow a certain height and shade the solar collectors. You lose complete operating facility."

Although Long's subdivision will have a homeowner's code to protect solar access within the neighborhood, he wants to make sure those building near his boundaries are regulated.

Peter Attona, Phoenix deputy planning director, said he hopes to have a law on the books by spring focusing on building and vegetation setbacks.

Bob Sears, associate director for plans and operations at the Arizona Solar Energy Commission, said, "We haven't seen a great profusion yet of solar devices. Why make a law without a demand?"

He said, a person's best protection is an easement.

"You can make an arrangement with your neighbor—'You give me an easement so you don't grow trees beyond such and such height.' Then it transfers with the house forever. If he doesn't agree to do it, you're out of luck."

Some banks are requiring such easements before making loans on solar devices.

"Most banking institutions loaning money on new construction or a solar system are requiring an easement or some sort of agreement with verification you have access prior to a loan approval," said Jan Anderson, legislative analyst for the Solar Energy Research Institute.

As to the law and whether any right to sunlight is implied there, Ms. Anderson said the issue has been mysteriously untouched by the courts.

As a result, she said she worries there will be "bad law."

"No one has challenged solar access as a property right. I don't think the legal community is ready to take this all the way to the Supreme Court," she said. "I'm afraid the court will decide there is no property right to solar."

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Magic Valley builders holding their own

BY LINDA CATES
Times-News writer

MAGIC VALLEY — Home building is way down, but commercial construction is doing well, said area contractors when interviewed by Times-News last week.

A spot check around the Magic Valley showed that although single-family dwellings are not being built at near the rate of one or two years ago, commercial and agricultural-related construction is doing as well or better than usual.

Tom Richmond of Richmond Construction in Halley feels he is typical of what is happening in the housing construction in his area. "There is no middle class income market," he said. "Unless rates come down there won't be one."

His company, which usually employs 22 men is down to 11 or 12 and their profits are down by 50 percent. "We used to do 23 homes in one year on a conventional loan," he said. "In 1980 we built only one home with conventional financing."

Richmond said the market in Halley is either financed by low-income federal loans or with cash from wealthy individuals.

Arrington Brothers Construction in Twin Falls builds commercial structures. With a work force of around 22 men, they finished three large churches and other commercial projects in 1980. Their operation runs seven or eight jobs at a time.

"We did more volume in 1980 than usual, but we didn't make as much because of inflation," said Howard Arrington. "We expect 1981 to be an even better year. We have five jobs going right now."

With a business that has been in Magic Valley for 19 years, Arrington says his reputation has a lot to do with the steady number of jobs he does.

Another construction company which cited reputation as the reason for a strong business is the Gary D. Jones Construction Company of Burley. Office manager Calvin Jones said that 20 is the average number of people on his payroll, and that business in 1980 was as good as or a little better than in 1979.

"There's nothing to indicate that 1981 will be any different," said Jones. The company does mostly commercial building jobs with construction for the LDS Church as a main item. "The church isn't affected by the high interest rates," said Jones.

One big construction company that noted a decline in jobs for 1980 was the J.A. Clawson Construction Inc. of Twin Falls.

Al Clawson, president, said that whereas he usually has a work force of near 20 in a good year, 1980 ended with the total payroll number down to six. "We just weren't lucky enough to get the jobs. Our pencils weren't sharp enough," said Clawson. "We bid on a lot of jobs, but we just didn't get them."

He said his business was down by 75 to 80 percent from 1979. His predictions for 1981: "It looks like the same, or maybe a little less."

Agricultural-related building is big business in the Magic Valley. Contractors provide potato warehouse, storage, and dairy barns for clients.

Jim Schutte of Schutte Construction in Twin Falls built metal buildings in 1980. He said that his business was high in volume, but low in profit in 1980. "Competition is tougher," Schutte said, "because they (the competition) are trying to cut losses, not make profits."

Schutte's company was among the top in the nation in metal building sales in 1980. Schutte began sub-contract his work, however, last September to increase profits. "Most of the men we laid off are doing sub-contract work for us," he said.

Another company that builds for the farmer is Briggs Builders Inc. in Twin Falls. Their sales and profits were about the same in 1979 as in 1980. They build agricultural and commercial structures and do some of their own contracting as well as sub-contracting on some jobs.

"I think 1981 will be a better year," said Van Briggs. "People are getting so they understand the long and short-term financing. They are not frightened anymore by high interest rates."

High interest rates are cutting into the home market, though, according to Cindy Bond, secretary at Design Builders in Twin Falls. "Our jobs are mostly residential," said Bond. "We do custom homes, usually about six a year." Design Builders expect 1981 to be another year like 1980.

Another home builder, Jim Holmes of Jerome, said 1980 was not a very good year for his business. "People didn't want to spend the money," said Holmes of his 30 percent drop in business during 1980. "I hope 1981 will be better," he said, "but it is hard to tell. Nothing has really started happening yet."

Holmes has a three-man operation. Silman Construction of Gooding builds single-family homes as well as irrigation systems and buildings for the farmer. Their work force of 15 built the same number of homes in 1980 as in 1979. "The year was better than we thought it would be," said secretary Helen Platt.

Wright Construction in Rupert built no homes in 1980. They usually build a few single-family dwellings, but in 1980 they used their work force of 10 men for barns and dairy buildings and potato storage. "Volume was a little less in 1980," said Mrs. Wright. Of the prospects for 1981, she said, "You never know."

Pioneer Construction in Filer does land leveling. Owner Duane Hanks said his two-man operation had a good year in 1980 — better than the 1979 year.

"The farmer had a good year," was Hanks' explanation, "and we work all over the state. We don't limit ourselves to this area."

Out of the 11 construction companies questioned by Times-News, there seemed to be the same number of companies who had good or average years in 1980 as were those who said they had poor years. It is apparent the construction business in Magic Valley is still going strong.

About 15% over '1980

Plant investment to go up

WASHINGTON (UPI) — American business plans to increase its investment in new plant and equipment this year by 1.5 percent over 1980, after adjustment for inflation, the Commerce Department reports.

That would be better than last year when these capital investments declined 0.5 percent below 1979 in real terms.

According to the latest estimate, based on a recent survey of firms, U.S. non-farm business plans to spend \$326.1 billion for new plant and equipment in 1981, which, without inflation adjustment, would be 10.8 percent more than 1980. That compares with an 8.8 percent increase between 1979 and 1980.

The government estimates that prices of capital goods increased about 9 percent in 1980, indicating a real decline in capital spending that year of 0.5 percent.

If the same inflation rate continues during 1981, real investment would rise 1.5 percent.

The projected 10.8 percent unadjusted investment

increase for 1981 would compare favorably with the average annual increase in such investments between 1947 and 1977 — 7.6 percent.

Economists for both the Carter and Reagan administrations have regarded increasing investment as a key to ending "stagflation" — a combination of high inflation and slow economic growth — which the country has experienced for several years.

For U.S. manufacturing industries, the survey showed plans for a 14.1 percent (unadjusted for inflation) rate of increased investment in 1981, a somewhat smaller increase than last year's 16.4 percent. An 8.7 percent increase is projected for non-manufacturing, compared to 4.4 percent last year.

For individual industries some of the biggest increases projected were 29.7 percent for electrical machinery (compared to 28.8 percent last year); and 27.1 percent for petroleum, compared to 25.5 percent last year.

Idea for '81: Add a greenhouse

By UPI — Popular Mechanics

Add a touch of year-round beauty to your home by converting a window into a lush greenhouse.

Decorative plants of different varieties will provide a display that can be enjoyed from inside — and outside — your home. If there's a gardener in the family, the window can double as a "boothouse" for propagating plants well in advance of the outdoor gardening season.

Popular Mechanics Encyclopedia advises you can pick an easy-to-install commercial unit or you can build it yourself.

More than just a window display of plants, a window greenhouse lets you add heat and supplemental light. One suggestion is to use all-heat redwood and Plexiglass for a self-contained unit — which fits flush to existing windows, sashes, so there are no drafts in winter and no need for caulking or waterproofing.

Whether you plan to use your window greenhouse for plant propagation or just plain enjoyment of flowers, certain features must be incorporated in order for the unit to be a true greenhouse.

Provision for ventilating is necessary. A version with operable top and bottom gives good air flow even with the sash closed.

If the climate and your growing plans dictate, you must have provision for heating. It's a simple matter to install a commercial electric heater.

As in full-scale greenhouses, moisture must also be contained. If the greenhouse is flush with the window sash, you assure the greenhouse climate being independent of house climate.

You must also be able to install

supplementary plant lights if needed. Make sure you can run in the electric wire.

While a southern exposure is ideal because of its sun and warmth, other window locations can be used so long as they receive at least some direct sunlight during part of the day, especially in winter months.

Plans for easy-to-build greenhouses may be found in Popular Mechanics Encyclopedia.

One interesting commercial greenhouse, the Nature Bubble, installs like an air conditioner. The lower window sash is simply raised and the unit screw-fastened into place. It is made by Feather Hill

Industries, Box 41, Zenda, Wis. 52155.

Priced at less than \$100, the unit is ideal for those who are more interested in getting the jump on spring by starting garden plants inside, and moving them outdoors when weather permits. Instructions for mounting the bubble are packed in the carton. Installation time is about one hour. A tray for germinating seeds is included. If desired, it can be used instead to hold potted plants.

For further information on Popular Mechanics Encyclopedia, write Popular Mechanics Encyclopedia, Dept. 1114, 250 W. 55 St., New York, N.Y. 10019.

Hot solar debate over design of self-heating envelope house

NEW YORK (UPI) — The envelope house, about 2,000 of which have been built around the United States in recent years, has raised a storm of controversy in the worlds of architecture and solar engineering.

The envelope house has a double shell wall. Heat energy is transferred from a space on the inside of the house over the roof and down the north wall by gravity to an earth storage mass below the house.

Admittedly, this violates accepted engineering design principles for heat transfer by drastically increasing the area of heat transfer surface.

Much of the dispute results from the enthusiastic contention of San Francisco architect Lee Porter Butler that the envelope house built according to his theories and basic designs, need require any auxiliary space heating — that fuel is needed only for cooking and to make hot water.

Butler is the envelope house's most active advocate and pioneer designer. Some architects and homeowners who have built homes according to his ideas insist he already has proved his case and that, even though many of their houses have auxiliary space heating installed, they almost never use it.

Other architects and solar engineers dispute Butler's views hotly and he also has become embroiled in a controversy with the Brookhaven National Laboratory. His opponents say Butler's claims could tend to discourage sound research and development in solar houses.

The controversy was aired recently in Solar Age magazine published at Harrisville, N.H., but both authors of the two articles on the envelope house concluded that it is no more efficient than a well-insulated conventional passive solar home with rockbed heat storage and fan-driven hot air circulation.

Vic Reno, a design engineer for Contemporary Systems, Inc., of Walpole, N.H., contended in one article that the envelope house is a much more expensive way than the conventional passive solar house without a double wall shell to reduce or eliminate the need for heating with fuel. Reno's company said it had eliminated the need for any heating fuel by conventional passive means in its solar Design Center at Walpole.

In the other article, Joe Kohler and Don Lewis, technical editors of Solar Age, contended that an envelope house would require up to three times as much auxiliary heat as the conventional passive solar house.

But the most significant thing is that even those solar engineers who look askance at Butler's claims for the envelope house envisage the ultimate possibility of homes heated entirely by the sun and either natural or forced airflow. This is no new idea. It was advanced around 40 years ago by the eminent solar scientist, Dr. Maria Telpher, then at MIT. Although the solar homes she actually designed did have auxiliary heating plants.

With heating oil selling at \$1.02 a gallon and up and gas and coal prices sky-high, people are willing to spend quite a bit of money to build a house

that will eliminate or nearly eliminate the need for fossil fuels.

Butler estimates that the average family could save \$75,000 in 20 years on fuel costs if it lived in an envelope house. He says that if all the houses built in 1981 were envelope houses that could save the nation \$4 billion a year in heating and cooling costs.

Remember that envelope houses and other good passive solar houses also should require no energy driven air conditioning in summer.

Reno says that "the real test of the envelope house and real comparisons to be made are not with the old conventional house but rather with types of very well insulated houses."

It is obvious, however, that the people most eager to build envelope houses are those stuck with the heating costs of drafty, poorly designed and poorly insulated old-fashioned houses. Those are what they are going to compare with the potential benefits of the envelope house.

Replying to the views of Reno and William A. Shurcliff, author of a book published last year entitled "Superinsulated Houses and Double Insulated Houses," Butler asked, "Will the general public go for super-light, small windowed houses when they could live in bright, light, spacious houses with ample glass areas to enhance the feeling of actually being out of doors?"

The pictures of envelope houses built according to Butler's ideas show that they are bright and airy. Many of them have large, glassed-in greenhouses covering one whole side of the house.

"I believe," Butler told UPI, "most of the opposition to what I am doing comes from the fact that many people simply do not believe it is possible and resent the fact that I am saying it is."

"I believe that it is practical to build any building in any climate that will maintain any desired range of temperatures without expensive mechanical systems or fossil fuels."

Butler, who has been working on his geothermal envelope house for 15 years, said his opponents include architectural and solar researchers who "are afraid of a final solution of solar engineering problems because their work would then no longer be necessary."

Opposition also comes from the makers of heating equipment and an expensive solar instrumentation for much the same reason, he said.

His quarrel with Brookhaven National Laboratory concerns the monitoring by Brookhaven officials of the envelope house occupied by a family named Mastin in Rhode Island.

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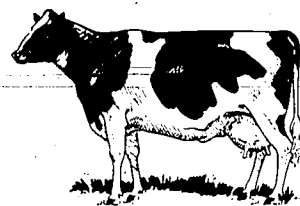
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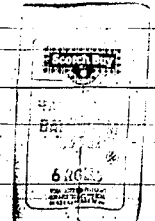
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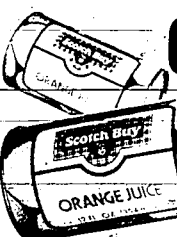


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